

**Town of Rye**  
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Port Chester, NY 10573  
Telephone: 914 939-3075 x 101  
Email: [bnowotnik@townofryeny.com](mailto:bnowotnik@townofryeny.com)  
Attn: Mr. Bishop Nowotnik

\$153,525<sup>00</sup>/<sub>xx</sub>

Dear Bishop:

Thank you for the opportunity to provide the enclosed Amano McGann iParc Professional Parking Management pricing solution for the **Rye Town Park Revenue Collection System** project. We are confident that iParc Professional is the premier parking solution for the Town of Rye for parking and revenue control. iParc Professional is a proven Amano McGann Platform that is Enterprise Scaleable, offers full system features inclusive of fast, comprehensive reports and real-time transactions.

We wish to declare our desire and willingness to provide the Work subject to the requirements set forth in the RFP and its attachments.

Our proposal provides for a network server application that is feature rich for transient event ticket revenue reporting and tracking for self-park event parking customers, monthly contract access control software for maximizing your returns for your monthly/contract customers, Amano McGann Business Alerts that send up-to-date important alerts to your email and/or PDA with up-to-the-minute statistical information on your facility...anywhere. Also included are Count and Monitoring of all the parking activity in real time data, and our unique 2 User Web Client software that allows three simultaneous remote web users to manage the system from remote locations. Our proposal is inclusive of delivery, acceptance and support of the system and its components; project planning and management; hardware and software training for Owner's personnel; service, support and preventative maintenance.

By submission of this proposal, we declare our willingness to comply with the Project safety and security programs. Amano McGann Inc will assure all members of its team will comply with all site safety programs, orientation programs and requirements for admission to the site.

We are anxious to move this project forward and will employ all of our available resources to ensure that all of your timelines are met and exceeded.

Please review the attached Quotation and do not hesitate to call me with your questions or comments.

We look forward to assisting you with your parking control challenges.

Thank you,

*George Sandusky*

George Sandusky  
Amano McGann Inc

# **AMANO.**

**Amano McGann, Inc.**

140 Harrison Avenue

Roseland, NJ 07068

Phone: (973) 618-4050

Fax: (973) 618-4051

[www.amanomcgann.com](http://www.amanomcgann.com)

## **Amano McGann, Inc. Key References Event Parking Revenue Control System**

### **EVENT PARKING SOLUTION REFERENCES**

**Mr. Tarek Moussa**  
**CitiField/NY Mets**  
**IMPARK**  
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**New York, NY 10001**  
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**212 937-8660 x 224**

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**Detroit Lions**  
**Vice President of Operations**  
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**Mr. Ralph Schorbach**  
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**Fairplex**  
**1101 W. McKinley Avenue**  
**Pomona, CA 91768**  
**[schorbach@fairplex.com](mailto:schorbach@fairplex.com)**

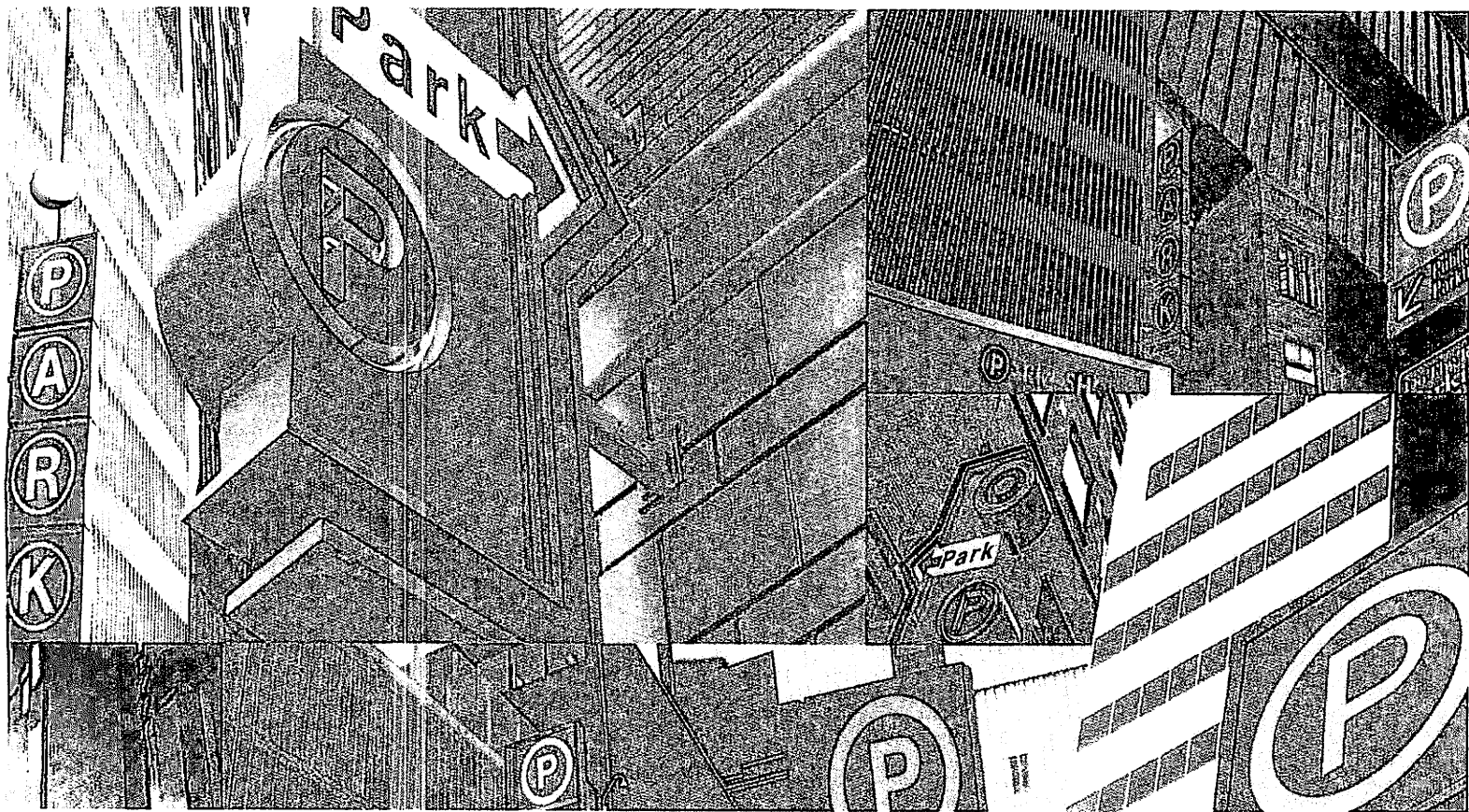
**Tel: (909) 865-4130**

**Ms. Frances Materasso**  
**New Meadowlands Stadium**  
**NY Giants & NY Jets**  
**East Rutherford, NJ 07073**  
**Central Parking**  
**[fmaterasso@parking.com](mailto:fmaterasso@parking.com)**

**800 836-6666**

**Mr. Blair Taylor**  
**Colonial Parking for**  
**The Washington Nationals**  
**1050 Thomas Jefferson Street NW**  
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**Washington, D.C. 20007**  
**[btaylor@colonial.com](mailto:btaylor@colonial.com)**

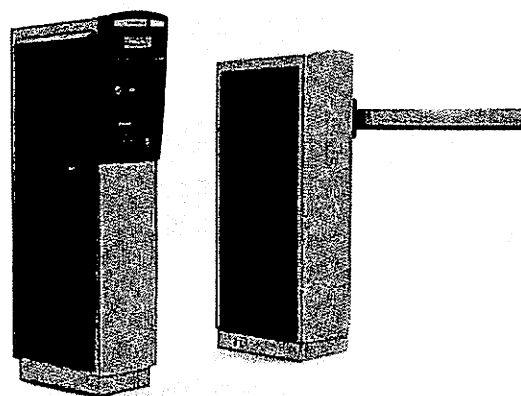
**Tel: 202 295-8500**



# A PROPOSAL FOR RYE TOWN PARK

## REVENUE COLLECTION SYSTEM

January 24, 2011



**AMANO McGANN.**



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## **Executive Summary**

Enclosed is Amano McGann Incorporated's Parking Event Revenue Control System Solution for Rye Town Park Revenue Collection System. We wish to declare our desire and willingness to provide this solution subject to the requirements set forth in this submittal.

Our proposed solution includes all aspects of a PARCS solution for Parking at Rye Town Park for the Revenue Collection System including delivery, acceptance and support of the system and its components; project planning and management; hardware and software training for Owner's personnel; service, support and preventative maintenance.

By submission of this documentation, we declare our willingness to comply with the Project safety and security programs. Amano McGann will assure all members of its team will comply with all site safety programs, orientation programs and requirements for admission to this site.

Amano McGann Inc. will be the PARCS system software and lane hardware supplier. The PARCS system installation, system commissioning and initialization, end user training, on-going service, and system maintenance will be provided by our local Amano McGann Inc. direct sales, service and support center. We will provide a project coordinator to review every step of the system integration. This individual will be responsible for ensuring that work is done according to specifications and the agreed upon time frame. Please refer to the enclosed resume which outlines career project management experience of Amano McGann Inc. project coordinator.

The project coordinator is the focal point for communicating any variations in implementation plans. Amano McGann Inc. project management team includes engineers and technical support specialists in addition to the function of our local systems integrator. He will work with our local on site project manager provided by our NY/NJ direct support office.

The process of project management involves defining the scope of the project (including objective, tasks, milestones, duration, required resources, etc.), developing an implementation plan, managing the identified tasks to completion, and making any necessary adjustments throughout the process to ensure compliance with the system requirements.

Amano McGann Inc. commitment to quality products and service can be evidenced through our achievement of ISO-9001-2000 certification. Our adoption of the processes and philosophies associated with this certification carry over into all aspects of our daily business. Professional project management assures our clients that they will receive the system that they purchased within the committed time frame.

The major benefits of Amano McGann Inc. project management philosophy are as follows:

- a) Monitoring for maximum implementation performance.
- b) People involved coordinate and communicate better.
- c) Priorities are set, monitored, and adhered to.
- d) Single point for client contact.
- e) Saves project time and expense.

Our project management and systems integration teams prior to the starting the job carefully reviews each project. Many steps are considered in the best interest of both our client and our organization.

Amano McGann Inc. believes that project planning, task supervision, and adherence to control procedures are the keys to completing projects on time, within budget and in compliance with design specifications. The Project Management Team's experience level and skill in managing projects enables us to provide exceptional customer service in the following areas:

Rapid Personnel Mobilization

Customized Documentation Control

On-site Maintenance Staff

Weekly Accounting Control

Daily Project Monitoring

Executive Performance Reviews

## **Opportunity Analysis**

### **Your Current Parking Business**

The current parking operations will change dramatically by the use of fast and automated cash, credit card and prepaid transactions and collections. Revolutionizing and modernizing the existing manual cash collection processes will best control your revenue management and audit controls and allow for real-time way finding and management decisions. Amano McGann Pay on Entry is the perfect application to replace the existing traditional cash collection process and provide state-of-the-art pay-in-advance or pay-in-lane technology. The Amano McGann Event System reduces cash handling to minimize financial loss and maximize profits.

### **Technology Deficiencies of Your Current Parking Control Equipment**

The current parking operations are totally dependent on cashiers and lack audit software and automation. Printed unscanned tickets are inaccurate and duplications are potential. Manual ticket auditing and reports tend to be inaccurate and cumbersome to acquire. There is a greater opportunity and ability for employee theft without automating proper count and audit controls.

### **Goals & Objectives**

1. Significantly Reduce Operating Costs
  - a. Eliminate/Reduce Cashier Labor Dependency
  - b. Reduce Back-Office Management Staffing
  - c. Reduce repair/maintenance costs of legacy equipment
2. Virtually Eliminate Revenue Shrinkage & Theft
3. Reduce Administration Costs Associated with Cash
4. Completely Auditable System (Close Loop-holes)
5. Gain More Accurate Reporting
6. Improve Customer Service Levels
  - a. Accept Credit Cards
  - b. Faster Entry for Event Transaction
  - c. Faster Entry for VIP/Contract/Employee/Seasonal Users
7. Increase Speed and Volume of Vehicular Throughput at Entry Lanes
8. Ensure spaces for transient event parkers
9. Ensure spaces for employee contract card-holders

## **Client Requirements & the Proposed Solution**

### **System Design**

Communication is crucial and Amano McGann Event has it mastered. The system is designed to facilitate a variety of flexible communications techniques such as wireless, fiber optics and telecommunications. Our secure encrypted wireless technology supports real-time two way communications between the wireless, handheld, mobile managers and server. The Amano McGann system also supports optional real-time counts and variable message signage. With Amano McGann Thin Client and Mobile Workstations, remote management is a breeze. Our technical solution can handle simple to complex event venues. Gain control of your parking operations with the Amano McGann Event solution- Problem Solved!

- Fast processing of transactions minimizes queuing
- Proven wireless communication.
- Reduce cash handling in lanes- credit card and pre-paid transactions
- Control of large and small previously controlled areas
- Cost effective installation options
- Improve cashier monitoring and accountability
- Statistical reporting improves efficiencies, staffing and planning
- Integration with third party providers, food service, ticketing, etc.

### **User Groups**

Below is a brief description of each type of parker and how they enter the facility.

#### **1. Permit Parkers**

- Payment made via Cash using Mobile Wireless Hand Held Scanner
- Payment made via Credit Card using Mobile Wireless Hand Held Scanner and Printer
- Payment made in advance and preprinted Bar Code using Mobile Wireless Hand Held Scanner

#### **2. VIP Parkers**

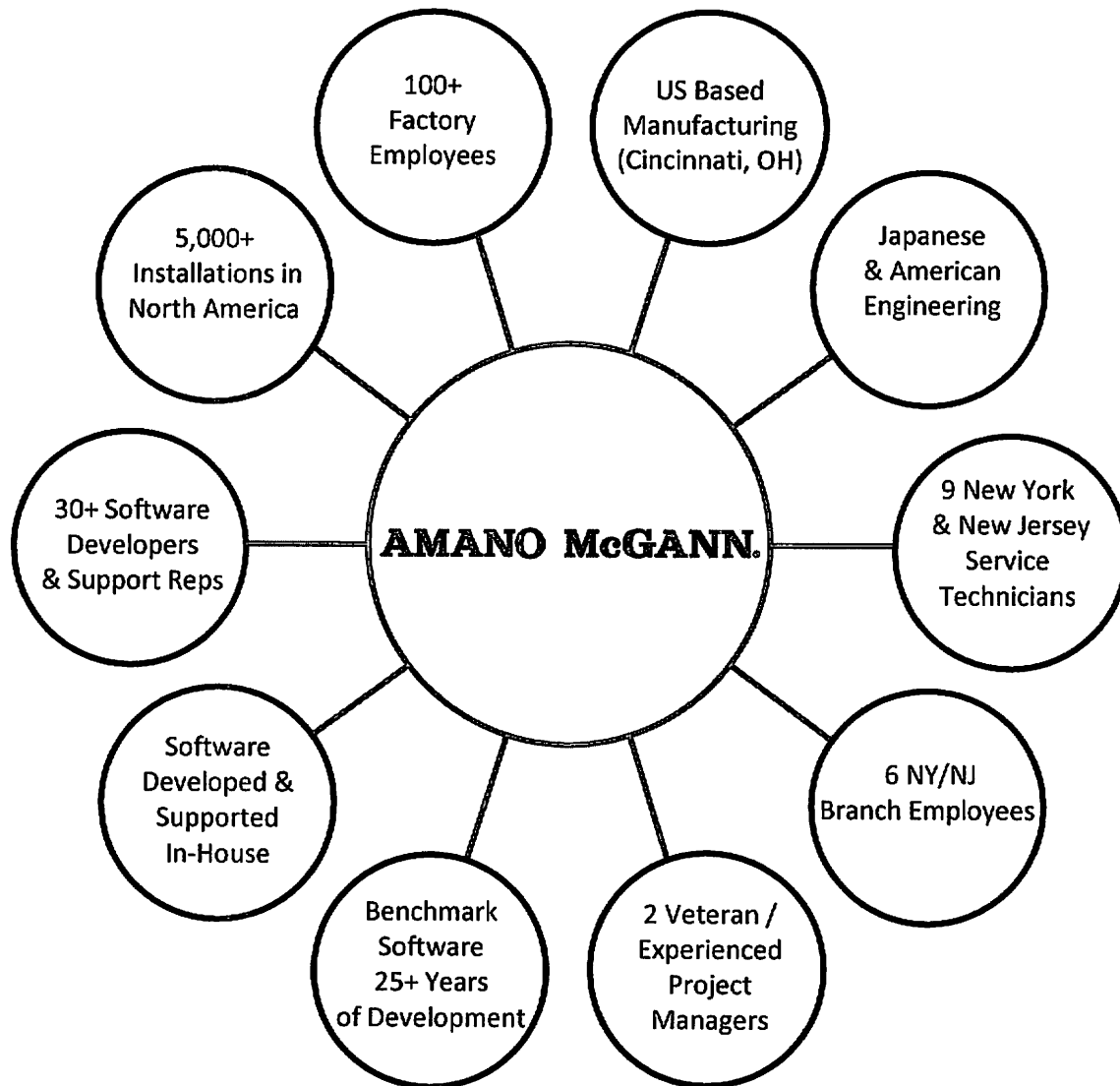
- Search/look-up on Mobile Wireless Hand Held Scanner

#### **3. Employee Parkers**

- Preprinted Employee Passes using Mobile Wireless Hand Held Scanner

## Amano McGann Advantages & Differentiators

### Select Comparison Information

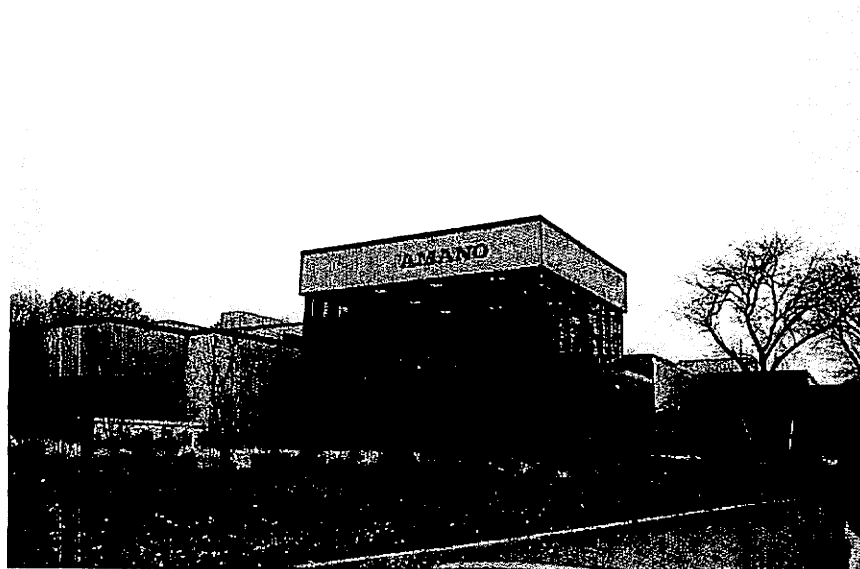


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## Superior Local Service Organization

Our repeat clients choose us because they have found that the capabilities of our service team ensure the highest percentage of system up-time. Our New York/New Jersey Branch consists of 6 employees and 3 service technicians. No other parking control system provider in the greater New York Metro area can match our employee resources. 4 years ago, Amano made an investment in the New York/New Jersey area by acquiring the local Amano dealer, Industrial Time and System. IT>S was the largest system integrator of Parking Access and Revenue Control Systems in the North East. We have grown our number of employees in the last 3 years by adding three service technicians. Our service technicians reside in both New York and New Jersey allowing us to deploy them quickly from either their homes or our Branch Office located conveniently in Roseland, NJ. In terms of ensuring that a local service organization will be available to provide on-going service throughout the estimated 8 – 12 year lifespan of the new system – Amano McGann is the least risk choice.

- Largest support staff in the greater New York/New Jersey metro area including **9 local service technicians**
- 25+ years of company experience installing/servicing parking control systems in New York and New Jersey
- Combined 111+ years of experience installing/servicing Amano/McGann equipment
- Typical service call response time between 1 and 5 hours
- Factory-direct support
- Branch to headquarters relationship with software developers
- All service technicians are Amano Cincinnati factory trained and certified
- Honda Element service vehicles to ensure reliable transportation for service technicians
- Local office/warehouse stocked with replacement parts



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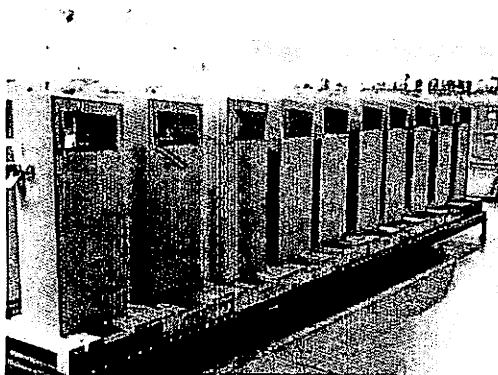
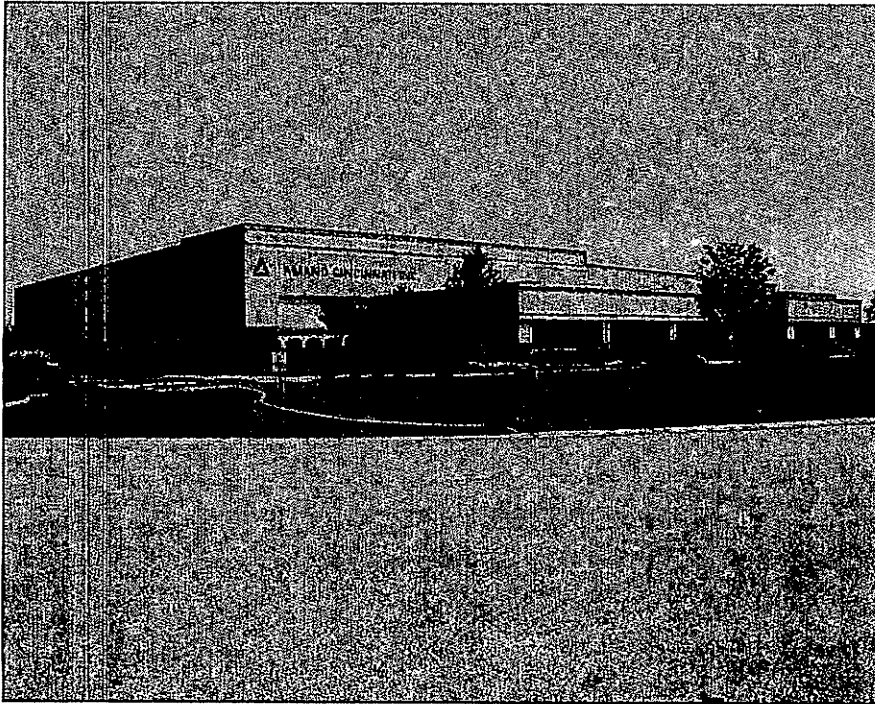
**Amano McGann's New Jersey office / warehouse****Highest Class of Equipment Reliability**

Amano Cincinnati leads the United States' off-street parking control industry with a state-of-the-art equipment manufacturing facility. Many of our clients have found that the *Total Cost of Ownership* for their Amano McGann equipment is lower than that of our competitors as a result of the quality of manufacturing. Our repeat clients have found that our equipment requires fewer repairs, less maintenance, and has a higher percentage of up-time.

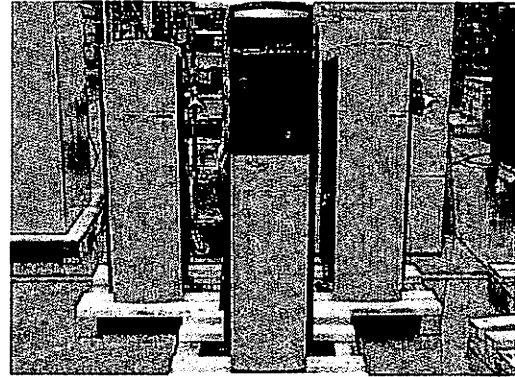
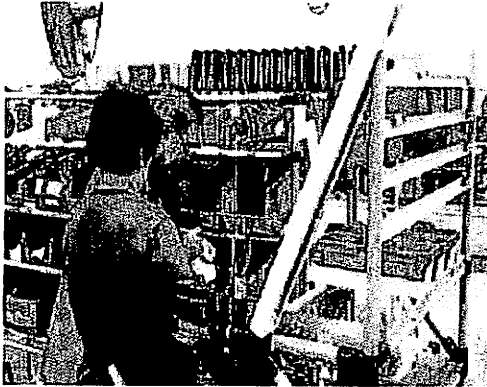
- Japanese and American Engineering & Manufacturing Processes
- US Based Manufacturing Facility located in Cincinnati, Ohio
- Implemented the Japanese "Kaizen" productivity process – meaning "continuous improvement"
- Adopted the "Toyota Production System" manufacturing process.
- 100+ factory employees
- 90,000 Square Foot Facility
- Manufactured more automatic Pay Stations than any other company in the US
- Winner of the "Ohio Partnership for Excellence" award in 2004
- Winner of the "Cincy Manny" award in 2009 for "Biggest Manufacturing Breakthrough"



## Amano Cincinnati: Manufacturing Facility



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"All software and equipment are constantly tested by quality control employees. For example parking gates, the kind found at the exit and entrance of public garages and lots, open and close continuously on the manufacturing floor every seven seconds for millions of cycles until they eventually stop working. Then workers analyze them to figure out how to make them better. The plant floor is a wonder of efficiency. Every single item, whether a tiny washer or a huge tool, has a specific location. Everything is color-coded and arranged precisely, as Amano is big on visual management and organization...

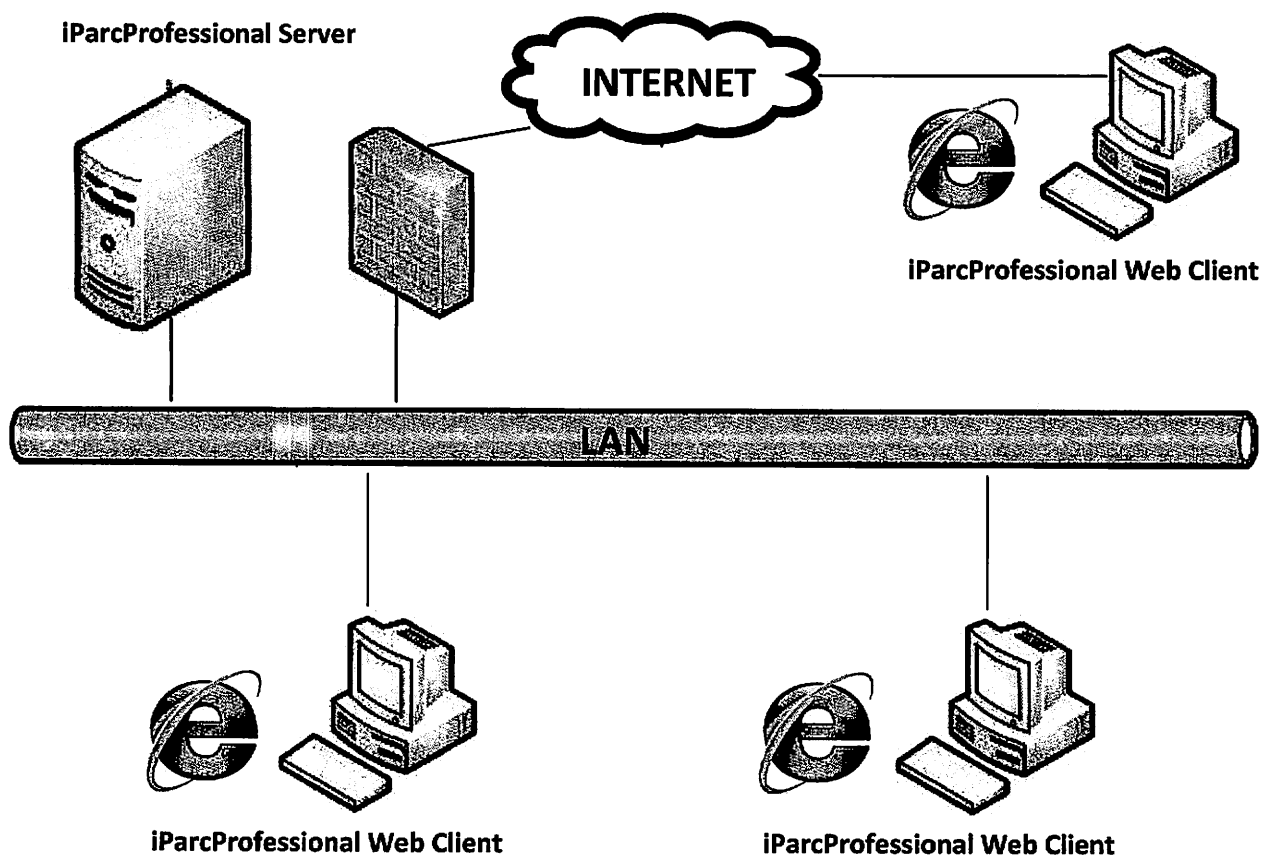
But it's not just the manufacturing floor that is subject to the standardized approach. Every aspect of Amano Cincinnati -- from human resources processes to procurement techniques to shipping/receiving rules -- is under scrutiny."

- Cincinnati Business Journal Article 2005

## Industry-Leading Software System

Our clients with parking facilities nationwide find that our back-office software system is the most powerful and intuitive in the market. McGann Software Systems (now Amano McGann) began developing parking management software in 1982. Since then, we have become the leader in the design and development of custom application software for off-street parking control systems. With one of the largest teams of software engineers, system analysts, technical writers, and support specialists, we are the largest independent developer of parking software in the industry.

- 25+ years of software development integrated into the current iParcProfessional product
- Developed In-House by the largest independent team of software developers in off-street parking
- 5,000+ Installations in North America
- SQL Server database offers endless reporting options
- Track record of proven interfaces to other building systems: Accounting, Security Access, Hotel Property Management Systems, Toll Systems, On-Line Event Ticketing, and more
- Web-client interface for access from any PC on the LAN and/or Internet
- "Business Alerts" application to automatically send alarms, alerts, and scheduled reports via email to PC's and mobile phones



## **New York & New Jersey Branch Team**

### ■ **Jim Newcomer, General Manager.**

Jim is a former veteran serving in the Navy as a former Poseidon Missile Technician aboard SSBN Class Submarines. After the navy he worked as a Senior Microwave technician with Litton Industries working on B1 Bomber radar jamming systems during the mid 1980s. In 1987 Jim joined Amano and has held various sales and management positions. He has over 22 years of Parking Experience with Amano and a with a major Parking Equipment Manufacturer.

### ■ **George Sandusky, Sales Executive:**

Mr. Sandusky has over 30 years Experience in the sales and engineering of parking and revenue control system. George started his career with Cincinnati Parking and has been with the Amano organization for the past 20 years. He has contributed to the growth of the NY/NJ Market in the automated parking industry as well as integrated building automation, access control and CCTV. He was on the team that successfully worked on the Meadowlands Xanadu and CitiField projects.

### ■ **Anthony Thimba, Sales Executive:**

As a graduate of New York Institute of Technology, Anthony studied Architectural Technology. He has been with us since 2000, starting as a technician in the parking, CCTV, and Access department and progressing to Service Manager in 2001, during this period he oversaw the installation of NY Waterway, LIRR Ronkonkoma, Elizabeth Parking and Hoboken Parking to name a few. In 2006 he moved to his current position in Sales. Prior to joining us Anthony worked as a facility manager in a leading Parking company for over 6 years.

### ■ **Manny Germano, Technical Services Manager:**

As a certified electronic electrician, Manny recently joined us to head our installation and Service departments. Manny is proficient in all aspects of installation and servicing of access control and parking equipment. He has worked in the industry for over 16 years and is a welcome addition to our organization

### ■ **Dave Rubin, Senior Project Manager:**

Dave is our Senior Project Manager. He holds a low voltage license and has been with us since 2000. Dave is proficient in all aspects of installation and servicing of Parking Access and Revenue Control Systems, CCTV and Building Access Controls. Ronkonkoma Train Station, MacArthur International Airport, ISP, Morristown Parking Authority, Riverbay are some of the Major Projects that Dave has managed successfully.

### ■ **Marlon Lewis, Systems Support Services:**

Marlon studied Mechanical Engineering at Cornell University. He has 10 years of experience in Information Technology. Marlon has Network+ Certification and is a Microsoft Certified Professional. He has been with Amano since 2005, where he started as a support representative. Working as a project manager, Marlon's successful installations include Palm Springs Airport, City of East Lansing and McGill University. In his current role Marlon is instrumental in allowing our Project Managers to concentrate on the installation process while he deals with the IT and Network related areas. His expertise in the IT field enables us to have a complete solution for our clients. Prior to joining Amano, Marlon was a network administrator for a leading technology recruiting firm in New York City for 6 years.

**■ Jay Briganti, Project Manager:**

Jay joined Amano in 2007 as a technician and in a very brief period was able to prove his capability as a technician and as a project manager. He has successfully installed such projects as Kings County Hospital, Columbia Hospital, Hackensack University Hospital and St. Josephs Medical Center.

**■ Mesfin Abebe, Service Technician:**

Mesfin has an Associate's Degree in Electronic Engineering for New Jersey Institute of Technology. He is low voltage licensed installation and service technician. He has been with us for since 2001 and has worked as both an Installation and service technician.

**■ Robert Robertson, Service Technician:**

Robert Robertson joined Amano in 2003 and worked in the hardware support department for 4 years. During this period he gained a tremendous amount of knowledge on all aspects of the Amano equipment line. He was instrumental in the role out of both the AGP7800 Paystation and the AGP6800 Exit Paystation. He transferred to be field service technician in 2007, and brings a wealth of knowledge of all equipment especially the Paystations.

**■ Frank Abreu, Service/Installation Technician:**

Jay joined Amano in 2007 as a technician and in a very brief period was able to prove his capability as a technician and as a project manager. He has successfully installed such projects as Kings County Hospital, Columbia Hospital, Hackensack University Hospital and St. Josephs Medical Center.

**■ Damion Freeman, Installation Technician:**

Damion joined Amano in 2008 as an installation technician with a background in CCTV installation. Damion is a graduate of Hampton University. He has successfully assisted in the installation of such projects as Kings County Hospital, Columbia Hospital, Hackensack University Hospital and St. Josephs Medical Center.

**■ Danny Meehan, Installation Technician:**

Danny is a recent addition to our team who brings with him over 25 years of installation and project management experience in parking and access controls. Danny is proficient in all aspects of installation and servicing of access control and parking equipment.

## **Project Team**

We have established a team of professionals who have the appropriate experience and expertise to perform the system installation and who have worked on similar installations in the recent past. The project team will also be responsible for service and support throughout the lifetime of the parking control system. The role of each team member is described below.

- Sales Executive.** The sales executive is the primary contact for the client. Using a consultative approach, the role of the sales executive is to provide recommendations to the client and determine the critical needs and requirements of the system. Once these needs and requirements are mutually agreed upon, the sales executive designs the appropriate system composed of the best mix of Amano McGann hardware and software. The sales executive is capable of providing a capital budgeting analysis for the proposed investment. The sales executive finalizes all proposals, coordinates the execution of the contract, and coordinates equipment delivery, installation, and training with the Amano McGann Service and project managers.

- **Technical Services Manager.** The role of the service manager is the overall responsibility for the successful planning and execution all projects. This includes assignment of the appropriate personnel to a project, the procurement of appropriate resources. The service manger is also responsible of dispatching and ensuring that all service calls are addressed and taken care of in a timely manner.
- **Project Manager.** The role of the project manager is the overall responsibility for the successful planning and execution of the project. This includes deployment and management of technical services personnel throughout the installation. The project manager schedules equipment delivery and installation, coordinates with necessary contractors, and performs end-user training sessions. Responsibilities also include installation, programming, training, and support of Amano McGann facility management software.
- **Service Technicians.** The role of the service technician is to perform the majority on-site service calls and preventative maintenance service (per contract) throughout the lifetime of the system. They are rotated periodically and assigned to the installation of select projects to get experience on the installation of systems
- **Installation Technicians.** The role of the Installation technician is to perform the majority of the installation in accordance with the project manager's schedules, wiring diagrams, shop drawings, and general instructions. The installation technician is also called upon to assist in performing on-site service calls and preventative maintenance service (per contract) throughout the lifetime of the system.

## Project Management Experience

Our project managers, David Rubin and Jay Briganti, have completed over 80 large-scale parking control system projects totaling over \$40,000.000.00 during their during their time with Amano. Our clients find that his experience and knowledge is a huge asset in terms of an efficient installation, a correctly functioning system, and proper training. Our network of branch offices allows our project managers to share information and implement planning processes with proven track records. Our project managers participate in bi-weekly "Share-Point" conference calls to share installation strategies, troubleshooting techniques, and training programs. Below you'll find a sampling of the major system projects which David and Jay have managed to completion.

- |   |   |
|---|---|
| ■ Oceana Condominiums<br>Muss Development / Central Parking | ■ Elizabeth Parking Authority<br>Elizabeth, NJ    |
| ■ Morristown Parking Authority<br>Dehart St Garage          | ■ Hackensack University Medical Ctr.<br>6 Garages |
| ■ Jersey City Medical Center                                | ■ Kings County Parking<br>KCP Parking             |

- Rego Park  
Standard Parking
- NY Waterway  
Port Imperial Parking
- Montclair State University  
Standard Parking
- New York Hospital of Queens  
Sodexo
- Crowne Plaza  
Supreme Valet
- East Brunswick Hilton
- American Museum Of Natural History  
Standard Parking
- Bank Of America  
Jones Lang LaSalle/Standard Parking
- Hoboken Parking Authority  
City of Hoboken/Central Parking
- Riverbay Corp (Co-op City)  
8 Garages
- MacArthur Airport  
Standard Parking
- Paterson Parking Authority  
1 Garage, 3 Lots
- Ritz Carlton  
Supreme Valet
- Wyndham Garden  
Newark, NJ
- Grove Pointe  
S&K Properties/Central Parking
- Avalon on the Sound  
Avalon Bay

## Overview of Project Management Process

Installing a new parking system always presents a challenge, whether we are implementing a single facility or multi-facility operation. Our standardized project management process provides value to our clients by ensuring efficient completion of tasks, proper coordination with on-site management, and a successful system rollout.

### *Upon award of Contract:*

- Apply for City licenses and permits, if necessary
- Identify client's project coordinator
- Discuss client's preferences for installation timing
- Coordinate with on-site parking management to understand any logistical limitations and best times for lane closures
- Order and mobilize parking equipment
- Provide client with system setup documentation (rates, policies, cc merchant setup, etc.)

### *One Month (Approximately) Prior to Installation:*

- Meet with subcontractors to plan necessary work
- Present preliminary installation plan to client for approval and discuss any changes requested
- Coordinate with on-site parking management in ordering parking ticket stock and distribute parking access cards
- Discuss with client how new equipment will be introduced to their parkers, if necessary

### *On-site Installation:*

- Schedule a "kick-off" meeting
- Review installation plan with client and on-site parking management
- Deliver and mobilize parking equipment on-site as needed
- Initiate electrical and concrete subcontractor
- Coordinate with client and on-site parking management on lane closures
- Coordinate with subcontractor to remove and replace parking equipment (if applicable)
- Install hardware and software per installation plan.

### *One Week Prior to System Turn On:*

- Finalize software programming and configuration settings
- Conduct systems check on all components
- Coordinate with on-site parking management to introduce new system to parkers
- Extensive group/individual training sessions for all supervisory staff members
- Clarify all outstanding issues and questions.
- Finalize any outstanding installation items

### *Week of System Turn On:*

- Conduct systems check on all components.
- Review operation procedures with on-site parking management.
- Provide a service technician on-site during peak times to assist parkers and management with the new system, if necessary.



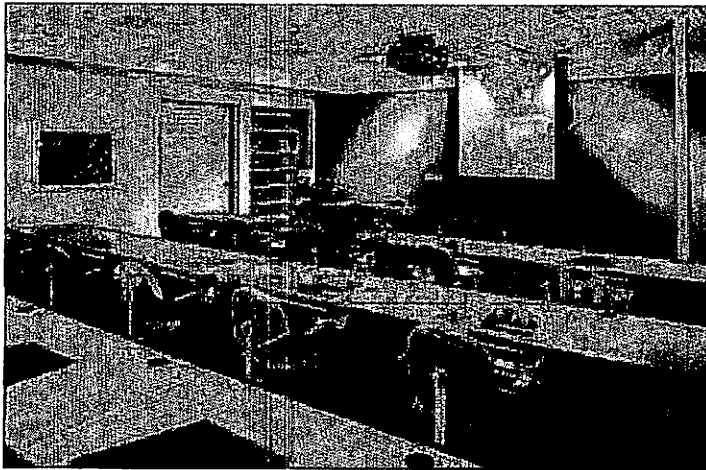
## **System Training Program**

Included in this proposal is complete training of your staff prior to having the system go live. We will train your team on basic parking equipment operations, first response troubleshooting, and end-user maintenance procedures.

iParcProfessional software is modular in design with multiple applications all connected to a common SQL Server Database. Our project manager will thoroughly train your staff on each iParcProfessional software module included in this proposal. Also included in this proposal is a recurrent software training session. We will establish a time several weeks after installation that would be convenient for your staff to conduct a refresher course as well as to answer any questions to real-life scenarios utilizing your own database. Please note that for the do-it-yourselfers, the iParcProfessional software contains Context-Sensitive Help pages for self-training.

Amano McGann provides various training options to ensure proper use of your iParcProfessional software. We offer off-site classroom training, on-site instruction, and even web training. A common challenge faced by parking facilities everywhere is the high turnover rate of entry-level personnel. Let Amano McGann help you to keep your staff's competency at a level to maximize your investment. You may choose to schedule training on a recurrent basis or just call us as-needed – we'll be ready to bring your new hires up to speed, to refresh your retained staff and to answer any questions that may have occurred since we've last paid a visit.

### **Training Program**



- Customized Syllabus & Checklist
- Classroom Style Training
- Session per Software Application
- Follow-up Training Session 3 to 6 Weeks After Go-Live Date
- First Response Troubleshooting of Equipment
- Daily/Weekly Maintenance Procedures for Equipment
- Getting Started Software Manuals
- Comprehensive Equipment & Software Manuals

## Recent Automated System Projects | Local Client References

### ***Kings County Hospital – Brooklyn, NY***

***Completed Q3 2008***

Matthew Gaeta  
Director of Operations  
435 Clarkson Ave  
Brooklyn, NY 11201  
(516) 314-5332  
pfparking@aol.com

8 Entry/Exit Lanes of Equipment  
2 Cashier Terminal (Fee Computer)  
1 Exit Paystation  
New Garage to be Completed Q3, 2010 with 4 Additional lanes of equipment and 1 Paystation

### ***Hackensack University Medical Center – Hackensack, NJ***

***Completed Q2 2009***

Ken Balle  
Asst. Security Director,  
26 Prospect Place  
Hackensack, NJ 07601  
201-996-2525  
kballe@humed.com

26 Entry/Exit Lanes of Equipment (6 Garages)  
5 Cashier Terminals  
New Garage with 6 lanes currently being installed

### ***Morristown Parking Authority***

***Completed Q3 2008***

Greg Deal  
Field Operations Manager  
973-539-4810  
gdealmpa@gmail.com

21 Entry/Exit Lanes of Equipment  
7 Lobby Pay Stations  
2 Credit Card Exit Stations  
5 Cashier Terminals

This account is comprised of 3 Garages and One permit Holder only lot. The building that houses the Parking Authority also has 38 doors secured by Amano Net.

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**Montclair State University**

**Completed Q2 2008**

Elaine Cooper  
Director of Parking and Transportation  
973-655-6861  
[coopere@mail.montclair.edu](mailto:coopere@mail.montclair.edu)

4 Entry/Exit Lanes of Equipment  
12 Lobby Pay Stations  
2 Credit Card Exit Stations  
1 Cashier Terminal

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**Rego 1 Mall for Vornado RealtyTrust**

**Completed Q3 2008**

Sharon Boodoo  
General Manager  
Standard Parking Corporation  
718 897-4833  
[SBoodoo@standardparking.com](mailto:SBoodoo@standardparking.com)

12 Entry/Exit Lanes with ExpressParc Equipment  
12 AGP7800 Pay Stations  
Proximity Technology

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**1160 Raymond Boulevard Newark, New Jersey**

**Completed Q1 2009**

Doug Misner  
General Manager  
Welcome Parking LLC  
973 622-1131  
[dougmisner@welcomepark.com](mailto:dougmisner@welcomepark.com)

6 Entry/Exit Lanes of ExpressParc Equipment  
1 Cashier Terminals (Fee Computer)  
AVI Technology

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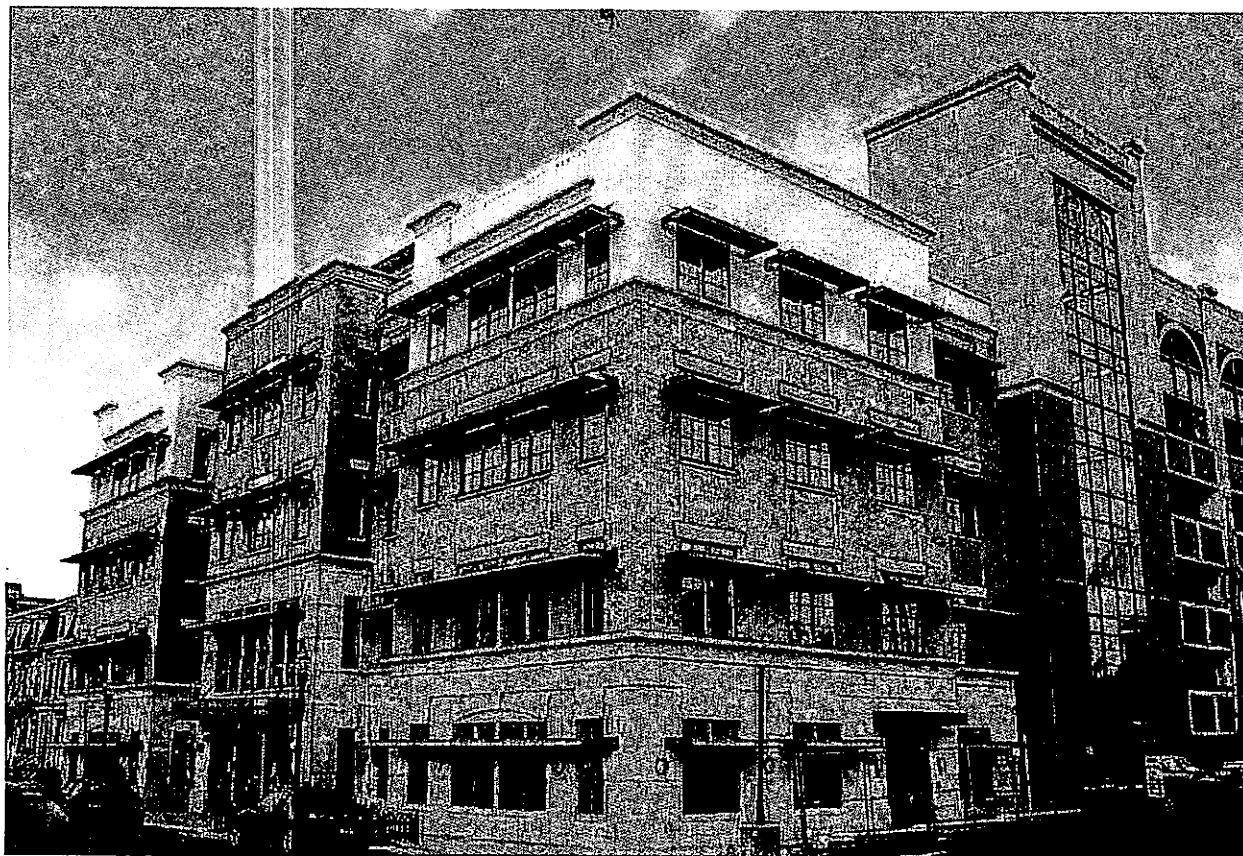
**The City of Paterson Parking Authority**

**Completed Q3 2009**

Tony Perez  
Director  
Paterson Parking Authority  
973 977-3999  
[Patersonparking2@msn.com](mailto:Patersonparking2@msn.com)

20 Entry/Exit Lanes of Equipment @ 7 locations  
2 Exit Pay Stations  
6 Cashier Terminals (Fee Computers)

## Case Study: Morristown Parking Authority



### *Business Situation*

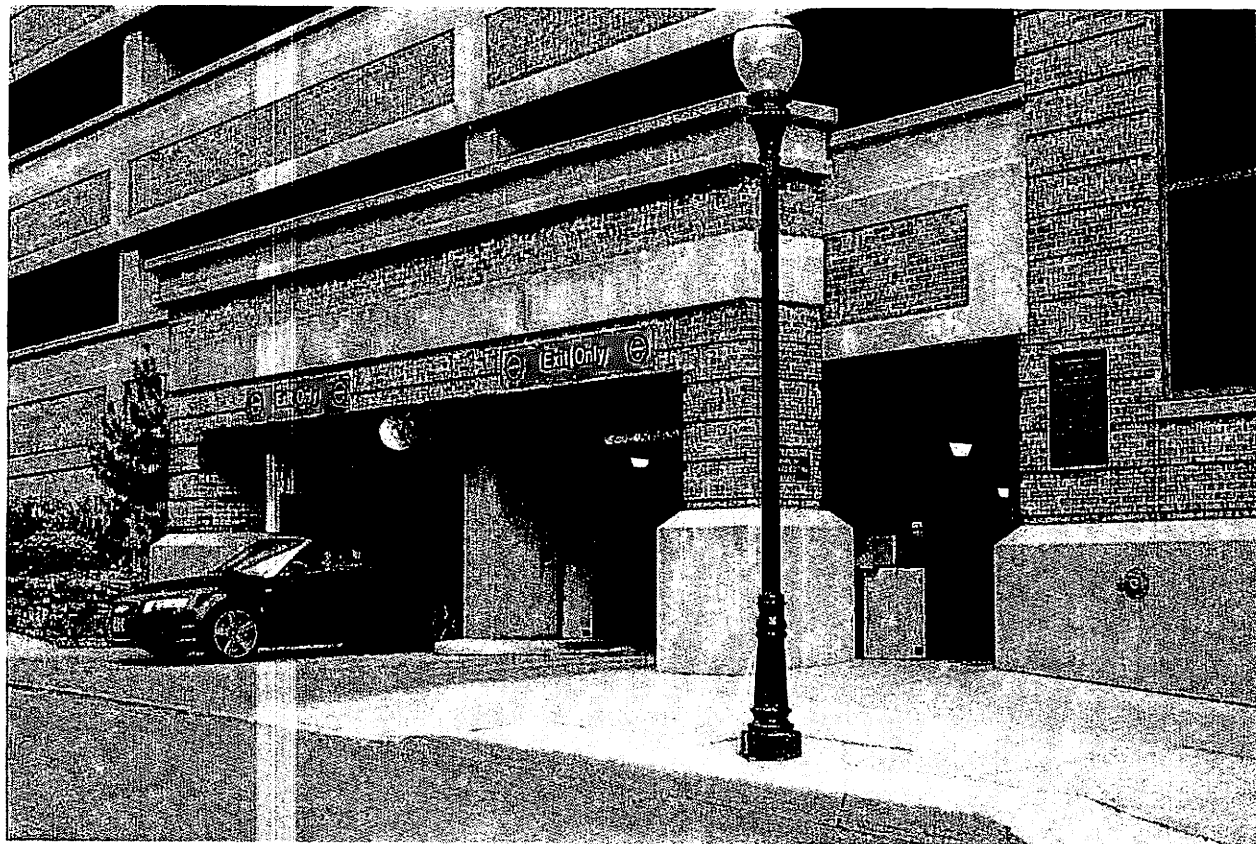
In order to accommodate the city of Morristown's diverse clientele, the Morristown Parking Authority needed to find and implement a State-of-the-Art parking system. Another goal was to operate 2 of the facilities 24 hours a day in order to capture as much revenue as they could as they open the gates at night.

The Morristown Parking Authority (MPA), established by the Town of Morristown in 1956, is a body corporate and politic of the State of New Jersey. The MPA manages municipal off-street parking facilities, on-street parking meters and is responsible for the enforcement of parking regulations downtown. There are 11 parking lots and 3 garages strategically located throughout the Town of Morristown.

- High labor costs due to dependence on cashier labor to collect parking revenue
- Revenue shrinkage due to the technology deficiencies and obsolescence, human error, and manual processes

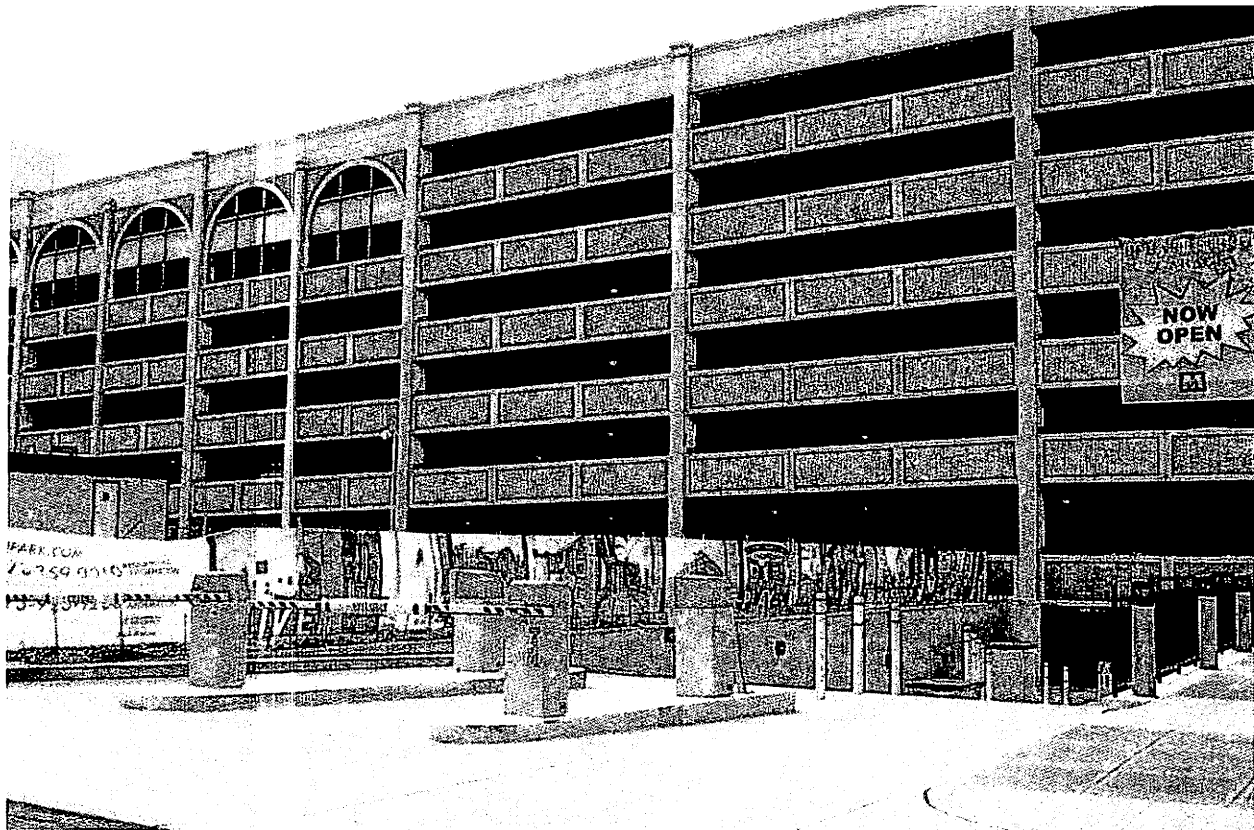
## Dalton Garage

With 695 spaces this facility was the litmus test to see if Pay on foot stations would be nice fit for the MPA. In 2006, MPA purchased 3 pay on foot stations and immediately reduced the payroll and were able to recoup their investment in 2 years. This facility contains 2 entrances with Ticket Dispensers and Proximity readers and 2 exits with Expressparcs and proximity readers to handle this garage's clientele.



## Dehart Parking Deck

This is the Parking Authorities newest parking facility. Built in 2008, it has 795 parking spaces for both Transient and Permit Parkers. It has two nesting areas for reserved parking and for The Seeing Eye. The parking deck has 4 Pay on foot stations and 7 Lanes of equipment. There are 3 entry lanes with Ticket Dispensers and Proximity Readers, 2 exit lanes with Expressparcs and proximity readers. The other remaining lanes are an entrance and exit lane with Proximity readers for a nested area. The Parking Authority is able to manage this facility with only one attendant to handle any exceptions and assist customers with inquiries.



*"After installing pay on foot stations at the Dalton Parking Garage we recognized that pay on foot stations were an easy investment to justify. The accuracy of the units has made our back office more efficient and resulted in a reduction in manpower. These are some of the reasons why we decided to install pay on foot stations at the Dehart Parking Deck" says Pat Geary, Operations Manager of the Parking Authority.*

*"Installing pay on foot stations at this garage was one of the best decisions we made. We are not a 24 hr operation and we leave our gates up at night, the units allow us to continue to collect revenue during these hours enabling us to realize an increase in revenue." Greg Deal, Field Operations Manager*

**CONTRACT**

**AMANO McGANN.**



**Amano McGann, Inc.**

140 Harrison Avenue

Roseland, NJ 07068

Phone: (973) 618-4050

Fax: (973) 352-6582

[www.amanomcgann.com](http://www.amanomcgann.com)

24-Jan-11

Rye Town Park  
10 Pearl Street  
Port Chester, NY 10573  
Attn: Bishop Nowotnik  
Tel: 914 939-3075 x 101  
914 939-1465  
[bnowotnik@townofryeny.com](mailto:bnowotnik@townofryeny.com)

## MOBILE REVENUE PARKING CONTROL SYSTEM

Questions? Please Call George Sandusky

Proposal Number: NJ1242011

Proposal Valid Thru:

24-Apr-11

### PARKING EVENT/MOBILE REVENUE CONTROL SYSTEM SYSTEM & RELATED PERIPHERALS

| <u>Qty</u> | <u>Mfr.</u> | <u>Model</u> | <u>Description</u> |
|------------|-------------|--------------|--------------------|
|------------|-------------|--------------|--------------------|

#### PARKING MANAGEMENT SYSTEM INCLUDING SERVERS, FULL EVENT, COUNT/MONITOR, SQL APPLICATIONS

The Proposed Hardware/Software Below entails Full Event/Revenue, Count/Monitor, Credit Card Applications, Report Generator & SQL Database.

|   |     |             |  |
|---|-----|-------------|--|
| 1 | IBM | PCSRVSQLWEB | Amano McGann SQL Server Computer with Pentium or Xeon dual core processor, 4-GB RAM, (2) 320GB Hard drives in RAID-1 configuration with hardware controller Suitable number of serial ports using native ports, or Control Rocketport models 99343-8 or 99344-5 Windows Server 2003 std. edition. Includes MS SQL Server Edition & 5 CALS. Includes 22" Monitor, Keyboard, Mouse. Also includes WEB Server Application |
| 1 | IBM | PCSRVAMI    | Amano McGann Application & Credit Card Workstation Computer with Pentium or Xeon dual core processor, 4-GB RAM, (2) 320GB Hard drives in RAID-1 configuration with hardware controller. Windows XP Professional. Includes KVM for Monitor, Keyboard, Mouse switching.  |



- |   |    |               |  |
|---|----|---------------|--|
| 1 | AM | AMS7050IP     | iParc Professional Count/Monitor Software Full Application. I/O7000 for Hard Wire Loop Counts sold separately based lane requirements. The software includes non-reset and facility, transient and contract differential counts. The software supports dry contact full sign control. Reports include: count totals, count statistics, count activity, remote vend, alarms, user changes and SQL.  |
| 1 | AM | AMS9661IP     | iParc <i>Professional</i> Event Management Revenue Software Full Application. Interfaces Amano McGann/Symbol Wireless RF Scanner with Amano McGann iParc Professional Event Terminal Software. Event Management Software is designed for speed of processing to manage pay-at-entry parking operations. The system supports cash, credit card option, discount tickets, presale passes/Permits, AHB -active hot buttons, ticket inventory management, VIP tables and more. This package also includes MPS1156PRO features. Reports include: Event cashier and management report, transaction, parking fee, general totals, attendant totals, daily revenue, ticket type, ticket revenue, revenue summary, sign/on/off, alarms, entry/exit time, duration of stay and SQL. This software includes ticket-tracking option. |
| 1 | AM | AMS9661IP-CUS | AMI Software Custom for Barcode Permit Parking Passes/Stickers to be Read and Processed through the Handheld Mobile Terminal.  |
| 1 | AM | AMS-LINK      | Amano McGann iParcProfessional Credit Card Module. Centralized Credit Card Module for Event Parking. This will add credit card reporting to report generator for processor or batch transactions. Includes (1) Merchant ID Number for real-time processing. Additional Merchant ID Numbers Required and Included in the Below ("LANE EQUIPMENT").  |
| 1 | AM | PSS-70        | Credit Card Setup/Reconfigure for Merchant   |

**LANE EQUIPMENT**

*Two Parking Entry Lanes each will be Equipped with a Barrier Gate, Gate Arm, (3) Ground Loops, and a Wireless Handheld Event/Revenue Device with Bluetooth Printer. One Free Exit Lane Equipped with a Barrier Gate for Fast Egress Only. I have also included (1) Spare Handhelds and Printers for Backup.*

|     |      |               |  |
|-----|------|---------------|--|
| 3   | AM   | AMS9060MC70   | Amano McGann Wi-Fi MC-70 Handheld Terminal with Event Terminal Software. Terminal application interfaces to AMS9661IP Event Revenue Management Software to provide real-time control, barcode transactions management and reporting. Includes Magnetic Stripe Reader, and High Capacity Battery Kit with Door and Hand Strap. Includes Spare Battery |
| 3   | AM   | AMS9080PTR    | Amano McGann Bluetooth Wireless Thermal Printer with Power Supply/Charger  |
| 2   | AM   | AMS9080VND    | Amano McGann Bluetooth Gate Vend Module  |
| 100 | AM   | 9058PRPAPER   | Thermal Receipt Paper Roll (100' Roll = 500 2.5" Receipts)   |
| 3   | AM   | AMG-1700      | Barrier Gate w/detector/non-reset counters   |
| 3   | AM   | AL12          | Aluminum Gate Arm  |
| 9   | AM   | L-5           | 2'6" x 6' Ground Loop with 25' Lead-In   |
| 3   | AM   | MT-134        | Dual Channel Loop Detector with Directional Logic Control  |
| 2   | AM   | IO7000        | Amano McGann Input/Output Controller - Up to 4 Lanes per Controller  |
| 2   | AM   | AGP-0509/A558 | AMI Communication Converter  |
| 1   | DIGI | CONECTPORTTSW | DSL Router - Includes 4-port Ethernet switch, Wi-Fi. Includes External Mount Antenna   |
| 2   | AM   | JBSYM116      | 12" x 12" x 6" Junction Box  |
| 2   | AM   | JBIO228       | 2' x 2' x 8" Junction Box for IO7000   |

#### **TOTAL SYSTEM SUMMARY\***

|                                    |                     |
|------------------------------------|---------------------|
| Equipment/Software Subtotal:       | \$115,240           |
| Installation & Technical Services: | \$37,800            |
| Freight:                           | \$485               |
| Applicable Taxes:                  | <i>Not Included</i> |
| <b>TOTAL SYSTEM INVESTMENT:</b>    | <b>\$153,525</b>    |

## TERMS AND CONDITIONS

### Notes

*Delivery is typically 12 weeks after receipt of order and deposit*

*F.O.B. Jobsite*

*Pricing listed is valid for 90 days*

*Installation Labor for this Proposal is calculated utilizing our own installation team and paying Prevailing Labor Rates.*

*This proposal does not include sales tax, please provide Tax Exempt Certificate*

### Payment Terms

*50% deposit due upon acceptance, 50% Net 15 Days upon completion*

*Past due accounts will be subject to a late fee of 5% of the amount due.*

### Scope of Work

**Amano McGann, Inc.**

*Make low voltage & data connections to equipment listed above*

*Make final terminations at all lane system components*

*Program, Configure and Test Equipment & Software*

*Provide training on operation/maintenance of system*

*Furnish Program, Configure Event Handhelds*

*Furnish Program, Configure Parking Management Software*

*Configure Wireless Access Point Connection and Connect to Customer Supplied Network*

*One year on-site parts and labor warranty during normal business hours - M-F 8am-4:30pm*

### Exclusions & Work by Others

*Attendant Booths, Existing Gates, Ground Loops*

*DSL Data Plan for Each Location*

*Credit Card Information Required for Processor*

*Electrical Service (120VAC, 20A) Available in Each Attendant Booth*

*All Conduit, Concrete and Site Work*

*Bonding/Liquidated Damages/Permit Costs/Consumables*

Please Initial if Accepted

### **Base Proposal Amount**

**\$153,525**

*Please sign below and fax back to 973-618-4051 to initiate an order.*

#### **Proposed By:**

**Amano McGann, Inc.**

***George Sandusky***

**George Sandusky**

**Senior Sales Executive**

#### **Accepted By:**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**P.O.#:** \_\_\_\_\_

*\* Thank you for the opportunity to work with you on this project and for your continued business with Amano McGann, Inc.\**

## Terms & Conditions

### **DISCLAIMERS**

1. Amano McGann assumes that all existing electrical conduit, power cabling, inductive loops, and data cable are serviceable and sufficient for a completely operational system. This proposal does not include supply and installation of replacements due to insufficient aforementioned items.
2. Amano McGann assumes that existing card reader output format is non-proprietary, open/standard data protocol and is thus compatible with the iParcProfessional card access system. This proposal does not include supply and installation of replacement readers nor card stock due to proprietary format incompatibility. Custom firmware development charges apply to interface to non-open/standard reader data protocols.
3. This proposal does not include a cardholder database conversion/import from the facility's existing access control system database. Additional professional services fees apply for work. Upon request, Amano McGann will update this proposal to include a cardholder database conversion/import.

### **PROVIDED BY OTHERS – REQUIRED OF OWNER/OPERATOR**

1. Power circuits and power wiring provided to traffic islands in accordance with Amano McGann specifications and layout/riser diagrams.
2. Electrical conduits for both power and low-voltage wiring in accordance with Amano McGann specifications and layout/riser diagrams.
3. Concrete traffic islands in accordance with Amano McGann layout drawings.
4. Traffic safety bollards per AMI layout drawings.
5. DSL Internet Service (or equivalent) with connection provided to the iParcProfessional PC server system (3Mbps download w/ Static IP Addr.) Failure to provide Internet connectivity and remote access software shall result in standard service charges for any on-site warranty software support.
6. All IP networking hardware to properly configure the iParcProfessional system to the property's LAN/WAN. IP networking devices include but are not limited to modems, routers, switches, firewalls, and VPN devices.
7. TCP/IP LAN drops to specified areas.
8. Dedicated "P.O.T.S" phone lines or analog PABX extensions - wiring provided to traffic islands.
9. Merchant account with a Credit Card Processor (Clearing House) required for credit card transactions.
10. Canopies / weather-covers for pay-in-lane pay station.
12. Construction build-out for lobby Pay Station.
13. Overhead rolling grille/door interface, including safety equipment, IR photo-beam, and close timers.
14. LogMeIn IT Reach remote desktop software for system support via Internet connectivity. Owner/operator shall provide a "secondary user" LogMeIn account with login/password credentials to Amano McGann.
15. iParcProfessional "Super User" profile with login/password credentials, specific to Amano McGann only, for remote software support.
16. SMTP relay email account with login/password credentials for "Business Alerts" software.
17. Enable port-forwarding on port 80 for the iParcProfessional web interface application.

### **INSTALLATION**

By Amano McGann and subcontractors as detailed above. All work to be performed during the standard business hours of 8AM - 5PM, Monday through Friday. Additional charges apply for work requested to be performed after standard business hours and/or weekends. Firm start date for installation to be determined after complete order has been received by Amano McGann - New York/New Jersey.

Installation scheduling varies based on the current project work-load at the time complete order is received.

**PRODUCT DELIVERY**

Estimated ten to twelve week lead time, following receipt of 1/2 deposit, for product delivery. Upon delivery and receipt of materials, property owner must provide a secure storage area for said materials throughout duration of the installation.

**SALES TAX**

All prices enclosed in this proposal exclude any applicable sales tax.

**CHANGE ORDERS**

Any alteration or deviation from the above specifications, including but not limited to any such alteration or deviation involving additional material and/or labor costs, will be executed only upon a written order for same, signed by both Buyer and Amano McGann, and if there is any charge for such alteration or deviation, the additional charge will be added to the contract price of this contract.

**BONDING & INSURANCE**

Any bonding requirements are not included in this proposal and shall be provided at an additional charge based upon scope. Any insurance requirements outside of standard coverage's carried by Amano McGann are not included in this proposal and shall be provided at an additional charge based upon additional requirements and term of coverage.

**WARRANTY**

One year parts and labor for defects in materials or manufacture from date of delivery to ownership's property. Warranty does not cover damage or malfunctions resulting from acts of God, collision, vandalism, misuse, electrical surges or power failure, use of non-manufacturer approved supplies.

**PAYMENT TERMS**

1. Fifty Percent down payment due upon acceptance of proposal.
2. Thirty Five Percent payment due upon on-site delivery of system equipment.
3. Remainder to be invoiced upon completion of system installation — net 15 days.
4. Products are ordered upon receipt of one-half deposit payment.
5. Cancellation of contract or P.O. prior to on-site delivery results in a 33% restocking charge.

**PROPOSAL VALIDITY**

This proposal is valid for 60 days. If the executed contract and/or purchase order is received after the expiration date, Amano McGann will issue a revised proposal.

## Acceptance & Authorization

THE PRICES, DELIVERABLES, SPECIFICATIONS AND CONDITIONS ARE SATISFACTORY AND ARE HEREBY ACCEPTED. AMANO MCGANN IS AUTHORIZED TO PERFORM THE WORK AS SPECIFIED.

AGREED ON BEHALF OF:

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
PRINT NAME AND TITLE

\_\_\_\_\_  
DATE

Billing Address (please mark corrections)

Client PO Number

**PREPARED BY**

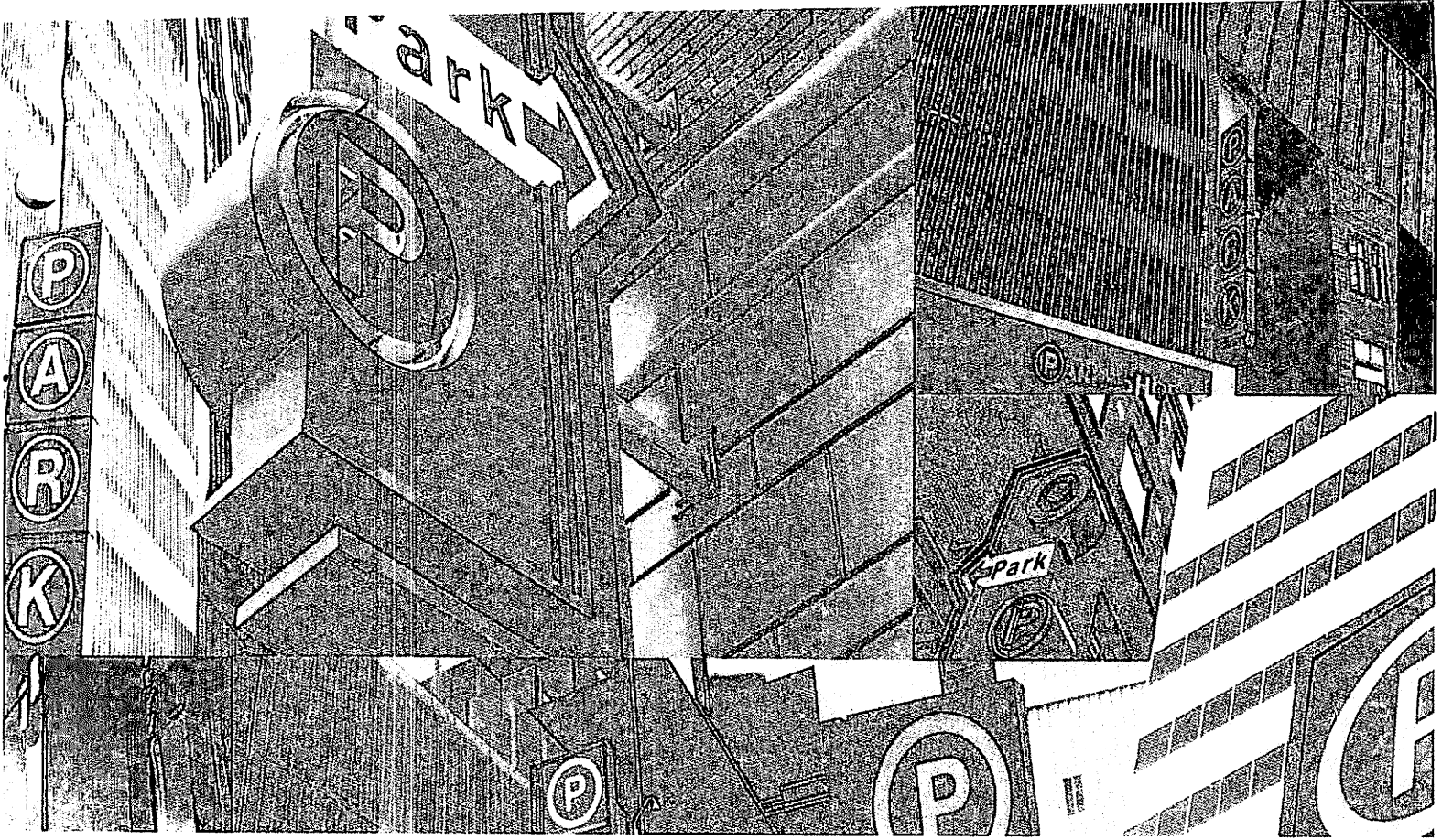
***George Sandusky***

Amano McGann | New York/New Jersey Branch  
Senior Sales Executive

973-618-4050 (office)

973-618-4051 (fax)

**AMANO MCGANN.**



## ATTACHMENTS

**AMANO McGANN.**

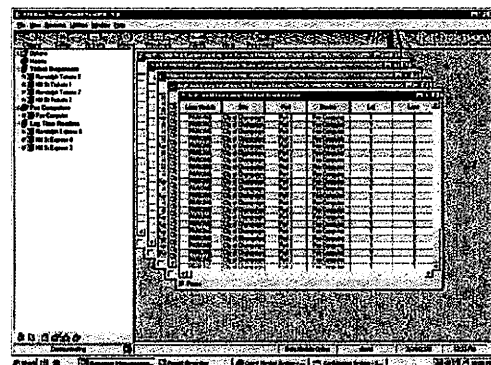
## Key Products Overview

### Qty Description

### Image

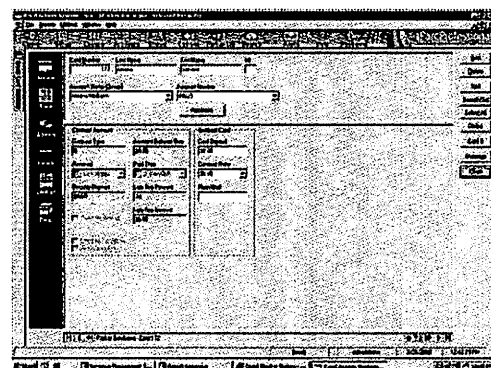
#### 1 iParcProfessional Revenue Management Software

- Store all revenue transactional data within the database for a comprehensive reporting and a complete audit trail at your fingertips
- Real-time transaction window displays transaction details for Fee Computers, Pay Stations, Ticket Dispensers and more
- Remote programming capability for setting up rates, validations, and more
- Device alarm monitoring lets management select and view multiple levels of alarms
- Alarms to alert management with on-screen flashing text or audible notification
- Track tickets with real time access to outstanding and unreconciled ticket reports
- Maximize your revenue potential by analyzing reports and adjusting rates and policies



#### 0 iParcProfessional Card Access Software w/ Debit Per Use Functionality

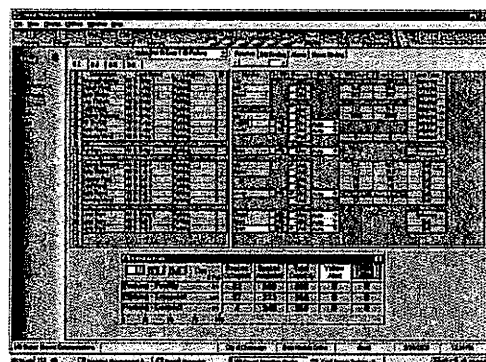
- Add, edit, and delete card-holder records per individual, per account, or per access group
- Intuitive navigation and user-friendly interface offer a minimal learning curve for end-users
- Prevent pass-back violations by enforcing soft (warning) anti-passback or hard (lockout) anti-passback
- Change reader parameters; or add, delete, and edit time/day schedules for cardholders with unique access requirements
- Generate a wealth of reports including Card Activity, Access Group Activity, Cardholder Status, and more
- Intuitively sort and condition select the database fields for a user-defined report
- Integrate Accounts Receivable, Debit/Value Card Accounts, Lease Rate Management, Shared Accounts, and more





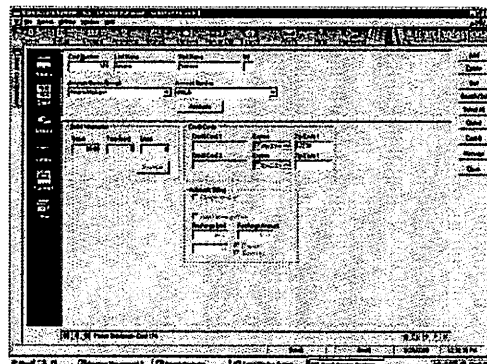
# 1 iParcProfessional Count Monitor Software

- Accurately displays differential space counts: Total, Occupied, and Available
- Differential counts per Facility, Transient, and Contract Card-holder
- Displays non-resettable counts of equipment activity: Gate Vend, Ticket Vend, Card Vend, Arming Loop Signal, Closing Loop Signal, etc.
- Remote control of lane equipment
- Create macros to automate equipment events (Raise/Lower Gates, Enable/Disable Entry Stations, etc.)
- Displays occupancy percentages and is resettable by time of day



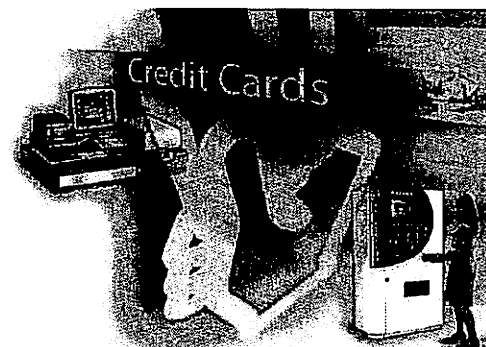
# 0 iParcProfessional Credit Card Software Suite

- VISA CISP Validated and PCI DSS Compliant
- Interfaces to ExpressParc Exit Stations to provide credit card processing
- Credit Card In / Credit Card Out – No parking ticket required for entry! Records credit card number at entry station and calculates the variable rate fee at the Exit Stations
- Credit Card On-File – contract parkers can automatically charge their credit card each month for parking access privileges.



# 1 AmanoCharge Centralized Credit Card Processing Software

- VISA CISP Validated and PCI DSS Compliant
- Real-time approval of credit card transactions at Pay Stations.
- Certified by a number of clearing houses to process credit card transactions via the internet!
- Provides consolidated reporting
- Batch Mode can be enabled easily
- Launches credit card settlements
- Returns and voids



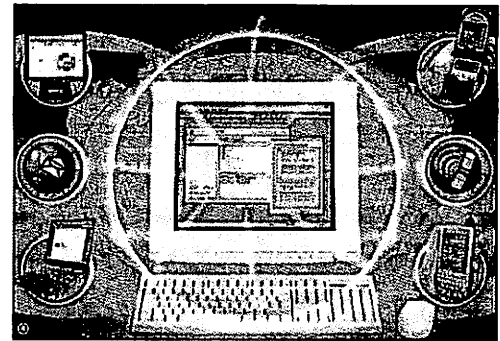
## 1 iParcProfessional Web-Client

- Access *iParcProfessional* software functions through your web browser via the Internet and/or your LAN. (Internet Explorer or Mozilla Firefox)
- Generate reports via your web browser
- Unlimited users
- 2 simultaneous users (standard – additional fees apply for more than 2 simultaneous user licenses)
- No dedicated software needs to be installed on remote client workstation PC's.



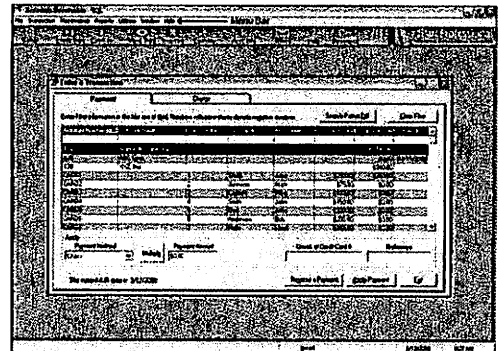
## 1 iParcProfessional Business Alerts Software

- Automatically send pre-programmed system alarms, alerts, and statistics to your PC and/or smart phone via email.
- Reports are automatically generated and automatically emailed per user-defined criteria: specific times of the day, day of week, date, email address lists, etc.
- User-friendly configuration



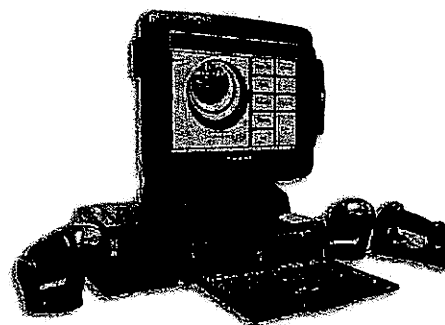
## 0 iParcProfessional Integrated Accounts Receivable

- Credit card on-file payment option for parker Access Groups
- Posting payments and charges
- Invoicing
- Auto-lockout of accounts /card-holders in arrears
- Full-featured account management
- Suite of Accounts Receivable reports



## 0 Valet Cashiering Terminal

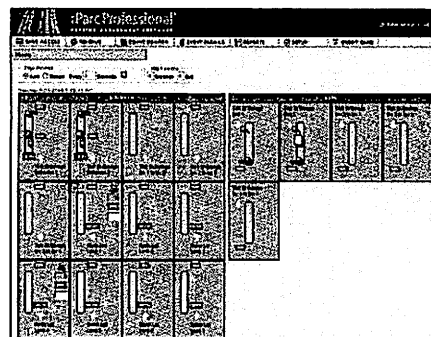
- Point-of-Sale terminal for valet parking
- Automatically calculates valet parking fees
- Scans barcode valet tickets for drop-off time and delivery time
- Accepts Cash, Credit Cards, and Validations
- Eliminates human error and ensures accurate valet revenue transactions
- Reduces potential for employee theft
- Integrates with iParcProfessional Valet software module for revenue reporting, ticket tracking, credit card settlements, etc.
- TCP/IP Ethernet connectivity to iParcProfessional server
- Reduces potential for fraudulent vehicle damage claims by allowing valet employee to enter in pre-existing damage
- Touch Screen provides user-friendly operation and fast transactions
- Print and pre-sell barcode validations for stores, restaurants, and other departments



AMS2054IPB

## 1 iParcProfessional Event Management System

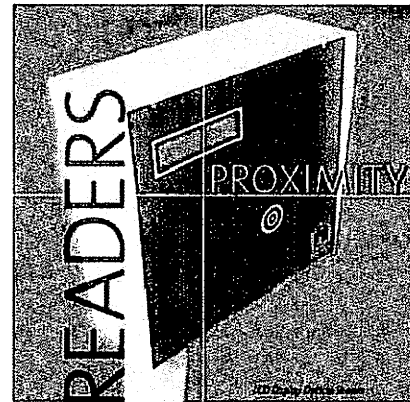
- Integrates into iParcProfessional Revenue Management Software for consolidated report
- Real-Time communications to Event hand held
- VIP Reservation list
- Hot Button information
- Import pre-paid pass database functionality
- Integrates transaction count and lane counts to screen and cashier shift report for audit
- Multiple rates and events
- On-line pass module (optional)



AMS9661IP

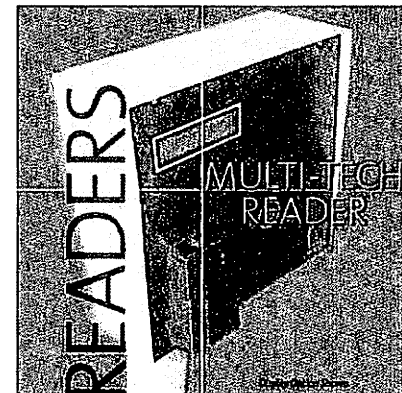
**0 Proximity Card Reader**

- Up to 10" read range
- Automatic stand-alone mode if communications to host PC are interrupted
- 1000 transaction off-line buffer
- Real-time clock with battery backup
- Remote control of gates and peripheral device from iParcProfessional software
- Hard, soft, true or timed anti-passback
- Audible tone and visual LED card read indicator
- Built-in intercom (option)
- 2-line LCD display w/LED backlight (option)



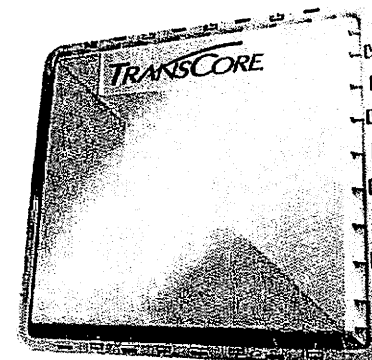
**0 Dual-Technology Card Reader**

- Supports Magnetic Stripe & Proximity cards
- Up to 10" Read Range
- Automatic switch to standalone mode if communications are interrupted
- 1000 transaction off-line buffer
- Real-time clock with battery backup
- Remote control of gates and peripheral device from iParcProfessional Software
- Hard, soft, true or timed anti-passback
- Built-in Intercom (option)
- 2-line LCD display w/LED backlight (option)



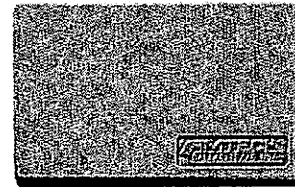
**0 Transcore Encompass 4 AVI Tag Reader**

- Long range RFID system (12' to 17' read range)
- Hands-free access and egress
- No need to roll down the window!
- Faster vehicular throughput as compared to a traditional short range or "swipe" card reader
- Reduces the potential for parkers to lose or misplace their parking access card
- Transferrable and non-transferrable tag options
- Not susceptible to surrounding frequencies due to the 915Mhz frequency band it operates on.



**0 Transcore Transferrable AT Tag**

- Passive tag (no battery) offers a significantly longer life-span as compared to active tags (with battery)
- Transferrable from vehicle to vehicle
- Eliminates user error – truly hands-free!



**0 Transcore eGo Windshield Sticker Tag**

- Higher level of security and accountability
- Assign 1 non-transferable AVI tag per vehicle
- Eliminates user error – truly hands-free!
- Sticker AVI tags eliminate "card pass-back violations"
- Eliminates the potential for parkers to lose or misplace their parking access card
- Destroyed upon removal



**0 Central Pay Station (Pay-On-Foot)**

- Unattended central payment system calculates variable rate or flat rate fees utilizing mag-stripe technology.
- Accepts entry tickets, validation tickets, cash notes, coins, and credit cards.
- Dispenses paid ticket, notes, coins, and receipts.
- Easy payment procedure for customers
- Large, easy-to-read 15" display
- Lighted transactional guidance system
- Meets ADA and ANSI requirements.
- Superior detection/rejection technology
- One-drop change location eliminates confusion.
- Faster, more reliable electronic self-replenishing coin system eliminates tubes with option for up to three recycling coin hoppers and a fourth non-recycling hopper.
- Large, 8-in receipt paper roll
- Uninterruptible power supply.
- Note storage in individual, lockable cassettes.



AMG-7800

## 0 Exit Lane Pay Station (Pay-In-Lane)

- Unattended exit payment system calculates variable rate or flat rate fees utilizing mag-stripe technology
- Accepts entry tickets, paid tickets, validation tickets, and lost tickets
- Accepts cash bills, coins, and credit cards
- Built-in intercom
- Capture revenue during off-peak hours, 24/7
- Reduce cashier labor hours
- Lighted transactional guidance system and easy to display screen
- Multi-point locking system protects cash and coin currency for unparalleled security
- Electronic shutter system protects the ticket slot, coin slot, and note slot; activated open by the start of a transaction
- Lost Ticket button for a programmed lost ticket fee



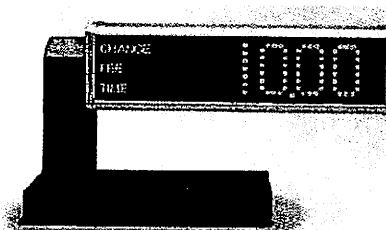
AMG-6800

## 0 Fee Computer System (Cashier Terminal)

- WinXP PC-based operation for advanced functionality and reliability
- Step-By-Step, User-Friendly Graphical Transaction Guide
- Automatically reads mag-stripe tickets
- Automatically calculates parking fees
- 8 standard rate structures and 20 manually selected event rate structures
- Payment accepted by cash, credit card, check, and validation discount coupons
- Provides ticket tracking and alarms
- On-line operation to the iParcProfessional software system for reports, time synchronization, credit card processing, transaction database, and much more
- Maintenance-free thermal printer with customizable receipts
- Cash drawer included
- Remote Fee Display for Customer



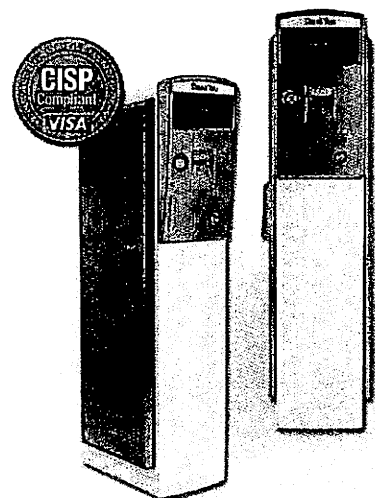
AGP-5200 & AGP-5600



AGP-5900

## 0 Credit Card ExpressParc Exit Station

- Unattended exit payment system calculates variable rate or flat rate fees utilizing mag-stripe technology.
- Accepts entry tickets, paid tickets, validation tickets, and credit cards
- Built-in proximity card reader (optional)
- 2-line LCD display for easy payment procedure
- Built-in intercom
- 4 to 8 second real-time credit card authorization
- Increased throughput provides rapid exit from your facility
- Secure: no cash collected - no cash available for theft / vandalism.
- Time is synchronized with the PC server



AMG-4400

## 0 Entry Station

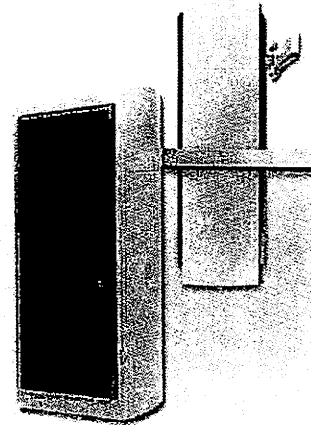
- Issues Mag-Stripe Tickets
- Reads Mag-Stripe Cards
- Built-in proximity card reader (optional)
- Built-in intercom
- On-line LCD display for messages
- Recordable Voice Prompts/Announcements
- Prints machine number, rate, ticket sequence number, date, and time
- "Automatic-Read" Fee Calculation at facility Fee Computers & Pay Stations
- Time is synchronized with the PC server
- Dispenses up to 12,000 tickets before ticket replenishment is required
- Automatically switches from 1<sup>st</sup> ticket sleeve to second sleeve:
- Automatic retraction and storage of back-out tickets.
- Low Ticket Alarm on display and via software
- Operates standalone or via on-line communications
- Automatic, manual, or semi-automatic ticket issuance



AMG-2000

### 3 Automatic Barrier Gate

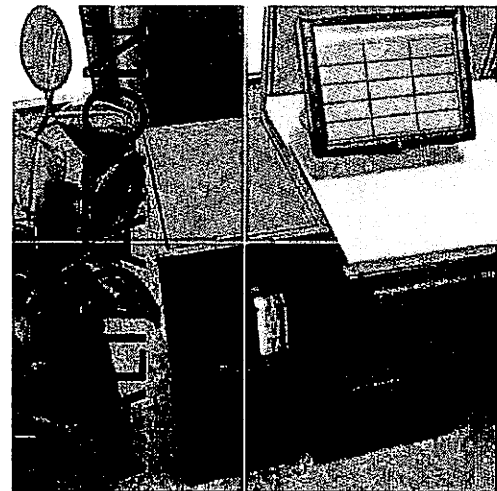
- Designed specifically for high volume off-street revenue control systems
- Built-in I/O for iParcProfessional software activity counts data collection
- Microprocessor-based logic and functionality
- Standard “extra sensory” safety feature
- Instant reversing motor
- 1/3 horsepower motor with sealed gear reducer
- Internal thermal/overload protection
- Thermostat-controlled heater



**AMG-1750**

### 0 Mass Validation Ticket Production System

- Print and encode coupons in bulk
- Select validation/discount type and quantity per encoding job
- Uses standard magnetic-stripe coupon stock – customize coupons graphics and copy per facility or validation type
- Machine-readable coupon automates validation transaction at Fee Computers and Pay Stations
- Touch-screen PC for easy operation
- Built-in sign-on security requires ID Card with password
- Audit reports list encoding activity by attendant, coupon type and date range
- Accommodates up to 999 unique validation accounts



**AMS5150IPB**

### 0 Automatic Encoder for Ticket Validations

- Automatic, Electronic Ticket Validator
- Validates the customer's entry ticket itself
- Eliminates human error
- One validation / discount per device
- Customizable stamp for visual identification of account
- Lightweight, compact design
- Stand-alone, no connectivity to the server system required (power only)



**AR-100**



**2 Event Wireless/Cellular Hand Held Scanner**

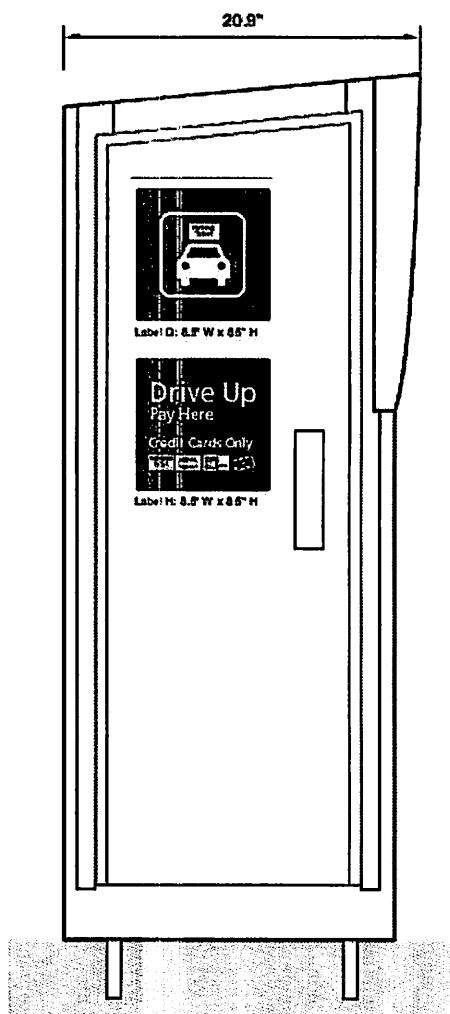
- Processes Cash, Credit-Card, and pre-paid pass transactions
- Anti-pass back applied to pre-paid passes
- VIP Reservation list
- Hot Button information
- Touch-screen for easy operation
- Built-in sign-on security requires ID Card with password
- Multiple rates and events
- Help button communication to server
- Facility count information by a touch of a button
- Includes Bluetooth Printer



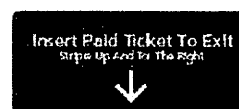
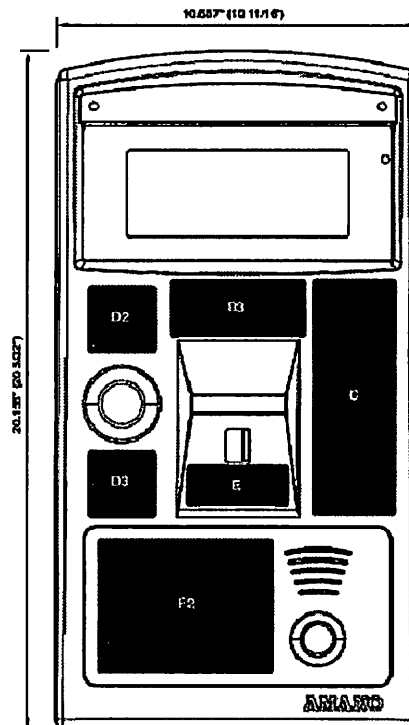
**AMS9060MC70**

## Amano McGann Signage & Graphics Package

Amano McGann has contracted a graphics designer to create a sign catalogue specific to our parking control equipment. Below, please review some recommended signs to enhance the system and provide better guidance/instruction to patrons.



AMG-4400 Exit Station



Label B3: 4" W x 1.75" H



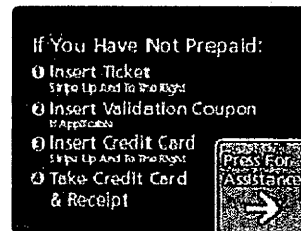
Label E: 3" W x 1.25" H



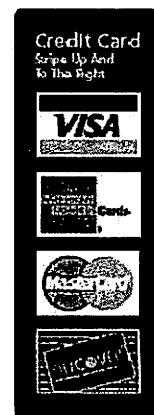
Label D2: 2" W x 2" H



Label D3: 2" W x 2" H



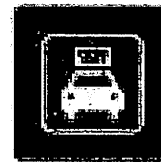
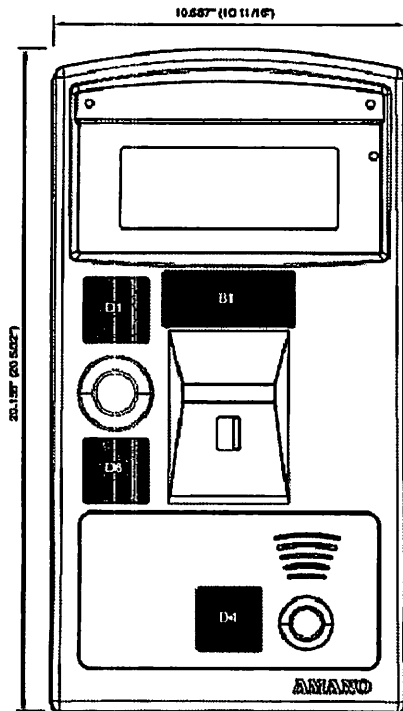
Label F2: 5.5" W x 4.25" H



Label C: 2.5" W x 7" H

**AMANO McGANN.**

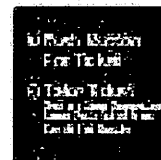
# AMG-2000 Entry Station



Label D2:  
2" W x 2" H

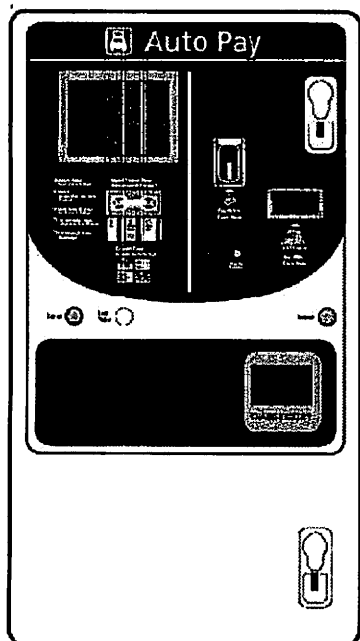


Label D4:  
2" W x 2" H



Label D6:  
2" W x 2" H

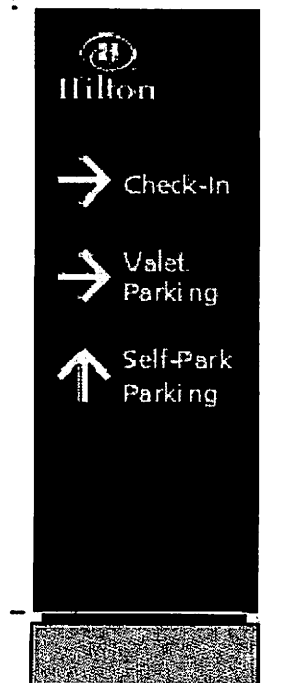
# AMG-6800 Pay in Lane



## Hotel Card Reader

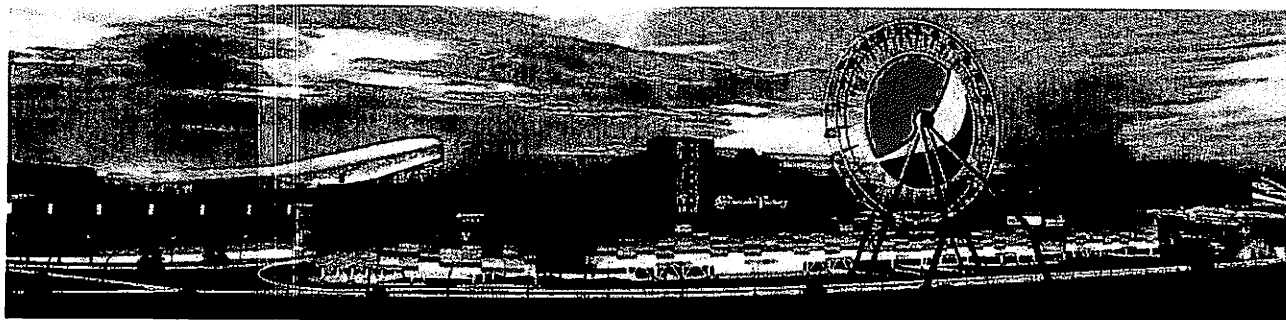


## Pedestal



## **Major National Installations**

- Prudential Center  
Boston, MA
- Gates Foundation  
Seattle, WA
- Navy Pier  
Chicago, IL
- Allen Center  
Houston, TX
- Victory Park  
Dallas, TX
- George Washington University  
Washington, DC
- Washington Nationals  
Washington, DC
- City of Orlando City Garages  
Orlando, FL
- Circle Center Mall  
Indianapolis, IN
- Marriott World Center  
Orlando, FL
- New York Mets – Citi Field  
Queens, NY
- MIT  
Cambridge, MA
- Houston Intercontinental Airport  
Houston, CA
- Ernst and Young Plaza  
Los Angeles, CA
- Xanadu-Meadowlands  
East Rutherford, NJ
- Crown Center / Hallmark HQ  
Kansas City, MO
- 601 Figueroa  
Los Angeles, CA
- WMATA Transit  
Maryland, VA and DC
- Yale University  
New Haven, CT
- University of Virginia  
Charlottesville, VA
- Atlantic Station  
Atlanta, GA
- UCLA  
Los Angeles, CA
- Pier 39  
San Francisco, CA
- Tycon Towers  
Tyson Corner, VA
- Post Office Square  
Boston, MA
- Nashville International Airport  
Nashville, TN



**Xanadu-Meadowlands, East Rutherford, NJ**

## About Amano Corporation Japan

Global Headquarters: Yokohama Japan

Founded: November 3, 1931

Capital: \$700 million

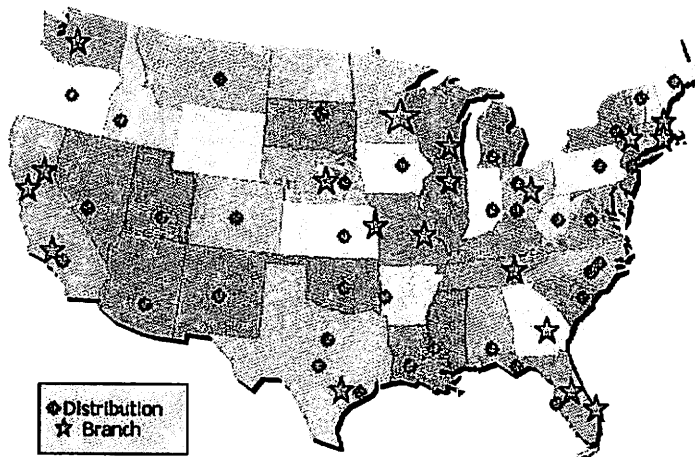
Employees: 2,900+

Business Segments:

- Parking System Products
- Information System Products
- Time Recording Products
- Environmental Products
- Cleaning System Products
- Ecology Products
- e-timing Services

[www.amano.co.jp/English/index.html](http://www.amano.co.jp/English/index.html)

## Amano McGann US Distribution Locations



## About Amano USA Holdings

Amano USA Holdings is a subsidiary of Amano Corporation Japan and receives the support of a worldwide organization generating in excess of \$700 million in annual revenues and 2,900 employees worldwide. For more than 40 years, Amano USA Holdings, Inc. has delivered innovative solutions through its US business divisions.

Corporate HQ: Roseland, NJ

Employees: 600+

[www.amano.com](http://www.amano.com)

## About Amano McGann

In June of 2007 the largest merger in the parking industry's history was completed and we are very proud to be a part of it. Amano, the world's largest manufacturer of parking control equipment, merged its U.S. parking business with McGann Software Systems, the industry standard for facility management software. The new company, Amano McGann, consists of more than 250 people, 18 branch offices, 35 distribution business partners, and a support center second to none all located here in the United States.

Since McGann Software Systems incorporation in 1982, we have become the leader in the design and development of custom application software for parking. With one of the largest teams of software engineers, system analysts, technical writers, and support specialists, and with over 4,000 installations worldwide, we are the largest independent developer of parking software in the industry.

[www.amanomcgann.com](http://www.amanomcgann.com)

**AMANO McGANN.**

**TOWN OF RYE, NEW YORK**



**REQUEST FOR PROPOSALS**

**RYE TOWN PARK REVENUE COLLECTION SYSTEM**

**NOTICE TO SUBMITTERS**

NOTICE IS HEREBY GIVEN that the Town of Rye will receive sealed proposals at the Office of the Town Clerk, Town Hall, 10 Pearl Street, Rye, New York, 10573 until **11:00A.M. current time on Monday, January 25, 2011** for furnishing materials, equipment, services and/or performing all work as described herein. At the date and time specified above, all sealed proposals will be opened, read aloud and recorded.

Copies of the complete package may be obtained from the Town Clerk, Town Hall, 10 Pearl Street, Port Chester, New York, 10573.

The Town of Rye reserves the right to reject any or all proposals or to accept the proposal deemed most favorable to the interests of the Town of Rye. Nothing in this document prevents the Town from rejecting any and all proposals for any reason or no reason.

The Town of Rye is exempt from all Federal, State and Local Taxes.

**1. DESCRIPTION OF WORK:** The Town of Rye, New York is issuing this Request for Proposal (RFP) to secure a contract with a qualified vendor to provide a revenue collection system for the parking and beach admission payments for Rye Town Park, as described in Section 9, "Scope of Services Required", and as supplemented by any and all notes to the Specifications contained herein.

**2. GENERAL REQUIREMENTS:** Submitters must sign and return all certifications contained herein. Proposals must be enclosed in sealed envelopes clearly marked "**SEALED PROPOSALS -RTP COLLECTION SYSTEM**". Proposals must be signed and also clearly indicate a contact person and phone number. Proposals must be submitted according to Section 10, "Requirements of Proposals Form" and should follow the same numbering scheme. All Proposals shall be addressed to the Town Clerk, Town Hall, 10 Pearl Street, Port Chester, New York, 10573.

**3. INFORMATION MEETING:** All interested parties are invited to attend an information session regarding the proposal. This session will be held in our 3<sup>rd</sup> floor Courtroom at 10 Pearl Street, Port Chester, New York 10573 at 1:00PM, Tuesday, January 4, 2011.

The Contractor selected must comply with all Federal, State and Local laws in the performance of any contract reached, including, but not limited to, all applicable labor and compensation laws.

The Contractor selected shall be liable for any incidental accidents and injuries to person(s) and damage to property. The Contractor shall be required to file a current Certificate of Insurance, in the manner and form herein specified, with the SUPERVISOR'S office prior to the commencement of any work under this contract.

## **TOWN OF RYE, NEW YORK**



### **RYE TOWN PARK REVENUE COLLECTION SYSTEM**

The Town of Rye reserves the right to cancel any contract at any time if, in the judgment of the Town, services rendered are unacceptable.

**3. IRREGULAR PROPOSALS:** Proposals may be rejected if they show any omissions, alterations of form, additions not called for, conditional proposals or irregularities of any kind.

**4. MINORITY PARTICIPATION POLICY:** It is the policy of the Town of Rye to include minority and women-owned businesses in our solicitations and to take affirmative steps to ensure that M/WBE's have full participation in our procurement process.

**5. PREVAILING WAGE RATES:** Notwithstanding the proposals, unit or contract price accepted or agreed to by the Town of Rye, the Contractor shall at all times pay the prevailing wage rates as established by the Labor Commissioner of the State of New York in accordance with Sections 220 (3) and 220 (d) of the Labor Law, which are on file in the office of the Town Clerk, at the Town Hall, 10 Pearl Street, Rye, New York 10573. Copies of such established prevailing wage rates also may be obtained from the Department of Labor. Such wage rates are subject to change by the Industrial Commissioner.

### **6. STATEMENT AND CERTIFICATION OF NON-COLLUSION:**

**COMPLIANCE WITH SECTION 103-d of GENERAL MUNICIPAL LAW**

**ALL SUBMITTERS MUST COMPLETE AND SIGN:**

1. By submission of this proposals, each Submitter and each person signing on behalf of any Submitter certifies, and in the case of a joint proposals, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief:
  - a. The prices in this proposals have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any Submitter or with any competitor;
  - b. Unless otherwise required by law, the prices which have been quoted in this proposals have not been knowingly disclosed by the Submitter and will not knowingly be disclosed by the Submitter prior to opening, directly or indirectly, to any other Submitter or to any competitor; and
  - c. No attempt has been made or will be made by the Submitter to induce any other person, partnership or corporation to submit or not to submit a proposal for the purpose of restricting competition.
2. A proposal shall not be considered for award nor shall any award be made where (1) (a), (b) and (c) above have not been complied with; provided, however, that if in any case the Submitter cannot make the foregoing certification, the Submitter shall so state and shall furnish with the



**TOWN OF RYE, NEW YORK**



**RYE TOWN PARK REVENUE COLLECTION SYSTEM**

proposals a signed statement which sets further in detail the reasons therefore. Where (1) (a), (b) and (c) have not been complied with, the proposals shall not be considered for award nor shall any award be made unless the Town Attorney, or its designee, determines that disclosure was not made for the purpose of restricting competition.

3. The fact that a Submitter has published price lists, rates, or tariffs covering items being procured, has informed prospective customers of proposed or pending publication of new or revised price lists for such items, or has sold the same items to other customers at the same prices being proposals, does not constitute, without more, a disclosure within the meaning of paragraph 1 above.
4. Any proposals hereafter made hereunder by a corporate Submitter for work or services performed or to be performed by, goods sold or to be sold, where competitive bidding is required by statute, rule regulation, or local law, and where such proposals contains the certification referred to in paragraph 1 above, shall be deemed to have been authorized by the Board of Directors of the Submitter, and such authorization shall be deemed to include the signing and submission of the proposals and the inclusion therein of the certificate to non-collusion as the act and deed of the corporation.

Dated January 14, 2011

Amano McGann, Inc.

Legal Name of Person, Firm or Corporation.

(Seal of Corporation)

140 Harrison Ave.

Roseland, NJ 07860

Business Address of Person, Firm or Corporation

By: 

Signature

**TOWN OF RYE, NEW YORK**  
**RYE TOWN PARK REVENUE COLLECTION SYSTEM**



**TOWN OF RYE, NEW YORK**  
**RYE TOWN PARK REVENUE COLLECTION SYSTEM**



**ALL SUBMITTERS MUST COMPLETE AND SIGN:**

**NON-COLLUSIVE PROPOSALSDING CERTIFICATION SUBMITTER INFORMATION**

Submitter to provide information listed below: (Please print)

Submitter Address 140 Harrison Ave.  
Roseland, NJ 07860  
\_\_\_\_\_  
\_\_\_\_\_

Federal Identification No.: 26-1521048

Name of Contact Person: Jim Newcomer

Phone # of Contact Person: 973-618-4050

**If Submitter is a Corporation:**

President's Name & Address: Larry Feuer, 651 Taft St., Minneapolis, MN

Secretary's Name & Address: John Norcross, 140 Harrison Av, Roseland, NJ

Treasurer's Name & Address: Jeff Rohach, 651 Taft St NE, Minneapolis, MN

**If Submitter is a Partnership:**

Partner's Name & Address: \_\_\_\_\_

Partner's Name & Address: \_\_\_\_\_

**If Submitter is a Sole Proprietorship:**

Owner's Name & Address: \_\_\_\_\_

**TOWN OF RYE, NEW YORK**

**RYE TOWN PARK REVENUE COLLECTION SYSTEM**



**7. MINORITY AND WOMEN-OWNED BUSINESS CERTIFICATIONS:**

In order to monitor minority and women-owned business enterprise (MWBE) participation in the Town of Rye's solicitation and procurement processes, we request that you answer the questions below. If you do not answer the questions, we will assume that you do not wish to be considered a minority and/or women-owned business.

A minority-owned business is defined as a business that is 51% or more owned and controlled in a substantial and continuing manner by people who are eligible minorities or, in the case of a publicly owned business, where 51% or more of the voting shares of the corporation are owned by people who are eligible minorities.

Eligible minorities are defined as Blacks, Hispanics, Asians, American Indians, Eskimos and Aleuts.

A women-owned business is defined as a business that is 51% or more owned and controlled in a substantial and continuing manner by women, or in the case of a publicly owned business, where 51% or more of the voting shares of the corporation are owned by women.

Are you a Minority-Owned Business? Yes ☐ No ☒

Are you a Women-Owned Business: Yes ☐ No ☒

What Minority Group(s) are you?

What percentage of ownership or voting power in shares of your business do Minorities and/or Women own?

Please identify, by name, Minority/Women owners of your business and ownership percentage of each:

**TOWN OF RYE, NEW YORK**

**RYE TOWN PARK REVENUE COLLECTION SYSTEM**



**8. INSURANCE REQUIREMENTS:**

The Contractor shall secure and maintain such insurance from an insurance company authorized to write casualty insurance in the State, as will protect himself, his subcontractors, the Town of Rye (Town), and the Rye Town Park Commission from claims for bodily injury, death or property damage which may arise from operations under this contract. The Contractor shall not commence work under this contract until he has obtained all insurance required under this section and until he shall have filed the Certificate of Insurance or the certified copy of the insurance policy with the Town of Rye. Each insurance policy shall contain a clause providing that it shall not be canceled by the insurance company without ten (10) days written notice to the Town of Rye and the Rye Town Park Commission, of intention to cancel. The Contractor shall, at his expense, deliver to the Town an Insurance policy, for the amounts listed below, wherein the Town and the Rye Town Park Commission is named as Additional Insured, insuring the Town against its or any contingent liability under the contract. Such policy is to be approved by the Town Attorney.

- a. Workmen's Compensation and Employers' Liability Insurance shall be secured and maintained as required by the State.
- b. Public Liability, Bodily Injury, and Property Damage:
  - 1. Injury or death of one person.....\$1,000,000
  - 2. Injury to more than one person in a single accident.....\$2,000,000
  - 3. Property Damage.....\$1,000,000
- c. Automobile and Truck Public Liability, Bodily Injury and Property Damage:
  - 1. Injury or Death of one person..... \$1,000,000
  - 2. Injury to more than one person in a single accident.....\$2,000,000
  - 3. Property Damage.....\$1,000,000

**CERTIFICATE OF INSURANCE:** The Contractor must submit a current Certificate of Insurance to the Town of Rye SUPERVISOR'S office *prior to beginning any work* under this contract. Said Certificate must show the Town of Rye and the Rye Town Park Commission as **ADDITIONALLY INSURED**. **CERTIFICATE HOLDER** shall read as Town of Rye, Rye Town Park Commission,

10 Pearl Street, Port Chester, New York 10573.

## TOWN OF RYE, NEW YORK



### RYE TOWN PARK REVENUE COLLECTION SYSTEM

**PROOF OF WORKERS' COMPENSATION AND DISABILITY COVERAGE:** Before any work can begin under this contract, you must submit proof of workers' compensation and disability coverage in the form and limits required by New York State Law. Proof of coverage may be evidenced by inclusion on your Certificate of Insurance, by submitting your State Insurance Fund Certificate, or by submitting appropriate documentation from Westchester County.

IF YOU ARE NOT REQUIRED TO CARRY WORKERS' COMPENSATION AND DISABILITY COVERAGE UNDER THE LAWS OF NEW YORK STATE, YOU MUST, UPON CONTRACT AWARD AND BEFORE ANY WORK BEGINS. SUBMIT A COMPLETED FORM C-105.21 WHICH HAS BEEN CERTIFIED BY THE STATE OF NEW YORK WORKERS' COMPENSATION BOARD. THIS FORM, ALONG WITH INSTRUCTIONS, WILL BE FORWARDED TO YOU IN THE EVENT THE TOWN COUNCIL RESOLVES TO AWARD A CONTRACT TO YOU AS A RESULT OF THIS PROPOSALS REQUEST.

## TOWN OF RYE, NEW YORK



### RYE TOWN PARK REVENUE COLLECTION SYSTEM

#### 9. SCOPE OF SERVICES REQUIRED

The Town of Rye is seeking a qualified Submitter to design and provide a revenue collection system for parking and beach admission for Rye Town Park, as follows:

1. **Parking Automation:** The Submitter shall be responsible for the design, provision, and installation of automated parking and revenue collection equipment and systems. The parking system may be operated by cashiers, or allow for cashier-free operation or a combination of the two. The Town is open to considering a variety of systems - the Submitter shall explain how the proposed system would operate.
2. **Beach Admission:** The Submitter shall be responsible for the provision and installation of revenue control equipment and systems for beach admission. Unlike the parking automation requirement, the proposed beach admission system does not have to be automated, and may be operated by cashiers, or may allow for cashier-free operation or any combination of the two. The Town is open to considering a variety of systems - the Submitter shall explain how the proposed system would operate.
3. **Revenue Collection:** The proposed system must meet or exceed the highest industry standards for revenue control and accountability. The proposed system must accept payment for parking and beach admission in any of the below formats:
  - a. Cash payment
  - b. Credit Cards / Debit Cards
  - c. Prepaid Permit Cards or Membership Cards
  - d. Payment in advance
  - e. Promotional programs offered by management

The Submitter must include an explanation of how the system will result in controlled and verifiable revenue collection.

4. **Differential Pricing:** The proposed system must allow for differential fees to be charged based on a variety of factors, including but not limited to:
  - a. Resident/Non-Resident status
  - b. Senior status
  - c. Child status
  - d. Discounted memberships
  - e. Promotional programs
  - f. Time of day
  - g. Day of week
  - h. Season of year
  - i. Authorized personnel

## TOWN OF RYE, NEW YORK



### RYE TOWN PARK REVENUE COLLECTION SYSTEM

The Submitter must include an explanation of how the above discount categories will be verified by the system, and how this process will be controlled.

5. **Intercom / Help System:** The proposed parking system must include a "help" button activated by push of a button on the exit or entry device. The system must allow communication with personnel at, a beach cashier booth, the administrative office, or other location designated by park management. The Submitter must include explanation of how the intercom/help system would work.
6. **Reporting Requirements:** The proposed system must store and maintain data on revenue and admission numbers in real-time, and allow for reports and analytics. The system must allow for back-up of all data in an off-site location. The Submitter must include explanation of how the data will be made available to authorized personnel, and include samples of reports and analytics.
7. **Audit Trail:** The proposed system shall maintain an audit trail file of all operator, cashier, and administrator activities. The Submitter must include explanation of how an audit trail will be maintained.
8. **Security of System:** The Submitter must include an explanation of how the system is rendered secure, and what steps would be taken to protect against tampering or disabling of system.
9. **Maintenance of System:** The proposal must include a maintenance and service contract to keep all equipment in a functional state. The Submitter must explain what repairs / support would be provided by the Submitter, and what repairs would be the responsibility of the Town of Rye.

## 10. REQUIREMENTS OF PROPOSALS FORM

The proposal should include the following information. If the Submitter fails to provide any of the following information, the Town may, at its sole discretion, ask the Submitter to provide the missing information or evaluate the proposal without the missing information.

### 1. EXPERIENCE AND EXPERTISE

- a. **PRIOR EXPERIENCE:** List a minimum of three (3) facilities equal or larger in terms of project type, size, complexity, and budget where the Submitter's firm provided a parking and/or admission management system. The listed projects must demonstrate that the firm, through previously completed work, has developed expertise to provide the systems as required under this RFP.
- b. **REFERENCES:** For each facility listed in item 1(a) above, provide at least one reference.



## TOWN OF RYE, NEW YORK



### RYE TOWN PARK REVENUE COLLECTION SYSTEM

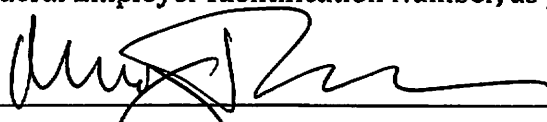
- c. **PROJECT TEAM:** Provide the staffing plan of the individuals who will be assigned to the project. The list should detail each individual's specific qualifications and experience on projects of this nature.
2. **SUBMITTER CAPABILITIES:** Substantiate how the Submitter's team can most effectively undertake the responsibilities associated with this project by:
  - a. Define the role of any sub-consultants.
  - b. Describe the Submitter's current workload and availability of designated staff to handle the project. Substantiate this response with time management staffing plans on existing projects, pending projects, and this proposed RFP.
3. **METHODOLOGY:** Provide a detailed methodology explaining how the Submitter will accomplish the requested work. Be sure to address each of the nine system requirements, outlined in Section 9 ("Scope of Services Required").
4. **TIMELINE:** Provide the proposed timeline and plan for implementation with applicable milestones given the anticipated completion date of May 1, 2011, as set forth by the Town.
5. **PRICING SCHEDULE:** Submitters must provide their price and payment schedule for the above work.
  - a. List proposed hardware and acquisition costs
  - b. List proposed software and acquisition costs
  - c. Itemize installation and configuration costs
  - d. Itemize ongoing Hardware & Software maintenance
  - e. Itemize consumables and costs
6. **CERTIFICATIONS:** All Submitters must sign and return all certifications within this RFP.

**TOWN OF RYE, NEW YORK**



**RYE TOWN PARK REVENUE COLLECTION SYSTEM**

7. **SIGNATURE:** All Submitters must append the following to the proposal, and sign, date, and enter their Federal Employer Identification Number, as per below:

Signature:  Date: January 14, 2011  
Print: Malloy Pohrer Title: Vice President

COMPANY NAME: Amano McGann, Inc.

COMPANY ADDRESS: 651 Taft St. NE  
Minneapolis, MN 55413

PHONE: 612-331-2020

EMAIL ADDRESS: malloy.pohrer@amanomcgann.com

FEDERAL EMPLOYER IDENTIFICATION NUMBER 26-1521048  
(Must be supplied)

**See attached Google Map of entire Park - Addendum A**



**Amano McGann, Inc.**

140 Harrison Avenue

Roseland, NJ 07068

Phone: (973) 618-4050

Fax: (973) 352-6582

[www.amanomcgann.com](http://www.amanomcgann.com)

24-Jan-11

Rye Town Park  
10 Pearl Street  
Port Chester, NY 10573  
Attn: Bishop Nowotnik  
Tel: 914 939-3075 x 101  
914 939-1465  
[bnowotnik@townofryeny.com](mailto:bnowotnik@townofryeny.com)

## MOBILE REVENUE PARKING CONTROL SYSTEM

Questions? Please Call George Sandusky

Proposal Number: NJ1242011

Proposal Valid Thru:

24-Apr-11

### PARKING EVENT/MOBILE REVENUE CONTROL SYSTEM SYSTEM & RELATED PERIPHERALS

| <u>Qty</u> | <u>Mfr.</u> | <u>Model</u> | <u>Description</u> |
|------------|-------------|--------------|--------------------|
|------------|-------------|--------------|--------------------|

#### PARKING MANAGEMENT SYSTEM INCLUDING SERVERS, FULL EVENT, COUNT/MONITOR, SQL APPLICATIONS

The Proposed Hardware/Software Below entails Full Event/Revenue, Count/Monitor, Credit Card Applications, Report Generator & SQL Database.

|   |     |             |  |
|---|-----|-------------|--|
| 1 | IBM | PCSRVSQLWEB | Amano McGann SQL Server Computer with Pentium or Xeon dual core processor, 4-GB RAM, (2) 320GB Hard drives in RAID-1 configuration with hardware controller Suitable number of serial ports using native ports, or Control Rocketport models 99343-8 or 99344-5 Windows Server 2003 std. edition. Includes MS SQL Server Edition & 5 CALS. Includes 22" Monitor, Keyboard, Mouse. Also includes WEB Server Application |
| 1 | IBM | PCSRVAMI    | Amano McGann Application & Credit Card Workstation Computer with Pentium or Xeon dual core processor, 4-GB RAM, (2) 320GB Hard drives in RAID-1 configuration with hardware controller. Windows XP Professional. Includes KVM for Monitor, Keyboard, Mouse switching.  |

|   |    |               |   |
|---|----|---------------|---|
| 1 | AM | AMS7050IP     | iParc Professional Count/Monitor Software Full Application. I/O7000 for Hard Wire Loop Counts sold separately based lane requirements. The software includes non-reset and facility, transient and contract differential counts. The software supports dry contact full sign control. Reports include: count totals, count statistics, count activity, remote vend, alarms, user changes and SQL.   |
| 1 | AM | AMS9661IP     | iParc Professional Event Management Revenue Software Full Application. Interfaces Amano McGann/Symbol Wireless RF Scanner with Amano McGann iParc Professional Event Terminal Software. Event Management Software is designed for speed of processing to manage pay-at-entry parking operations. The system supports cash, credit card option, discount tickets, presale passes/Permits, AHB -active hot buttons, ticket inventory management, VIP tables and more. This package also includes MPS1156PRO features. Reports include: Event cashier and management report, transaction, parking fee, general totals, attendant totals, daily revenue, ticket type, ticket revenue, revenue summary, sign/on/off, alarms, entry/exit time, duration of stay and SQL. This software includes ticket-tracking option. |
| 1 | AM | AMS9661IP-CUS | AMI Software Custom for Barcode Permit Parking Passes/Stickers to be Read and Processed through the Handheld Mobile Terminal.   |
| 1 | AM | AMS-LINK      | Amano McGann iParcProfessional Credit Card Module. Centralized Credit Card Module for Event Parking. This will add credit card reporting to report generator for processor or batch transactions. Includes (1) Merchant ID Number for real-time processing. Additional Merchant ID Numbers Required and Included in the Below ("LANE EQUIPMENT").   |
| 1 | AM | PSS-70        | Credit Card Setup/Reconfigure for Merchant  |

#### **LANE EQUIPMENT**

*Two Parking Entry Lanes each will be Equipped with a Barrier Gate, Gate Arm, (3) Ground Loops, and a Wireless Handheld Event/Revenue Device with Bluetooth Printer. One Free Exit Lane Equipped with a Barrier Gate for Fast Egress Only. I have also included (1) Spare Handhelds and Printers for Backup.*

|     |      |               |  |
|-----|------|---------------|--|
| 3   | AM   | AMS9060MC70   | Amano McGann Wi-Fi MC-70 Handheld Terminal with Event Terminal Software. Terminal application interfaces to AMS9661IP Event Revenue Management Software to provide real-time control, barcode transactions management and reporting. Includes Magnetic Stripe Reader, and High Capacity Battery Kit with Door and Hand Strap. Includes Spare Battery |
| 3   | AM   | AMS9080PTR    | Amano McGann Bluetooth Wireless Thermal Printer with Power Supply/Charger  |
| 2   | AM   | AMS9080VND    | Amano McGann Bluetooth Gate Vend Module  |
| 100 | AM   | 9058PRPAPER   | Thermal Receipt Paper Roll (100' Roll = 500 2.5" Receipts)   |
| 3   | AM   | AMG-1700      | Barrier Gate w/detector/non-reset counters   |
| 3   | AM   | AL12          | Aluminum Gate Arm  |
| 9   | AM   | L-5           | 2'6" x 6' Ground Loop with 25' Lead-In   |
| 3   | AM   | MT-134        | Dual Channel Loop Detector with Directional Logic Control  |
| 2   | AM   | IO7000        | Amano McGann Input/Output Controller - Up to 4 Lanes per Controller  |
| 2   | AM   | AGP-0509/A558 | AMI Communication Converter  |
| 1   | DIGI | CONECTPORTTSW | DSL Router - Includes 4-port Ethernet switch, Wi-Fi. Includes External Mount Antenna   |
| 2   | AM   | JBSYM116      | 12" x 12" x 6" Junction Box  |
| 2   | AM   | JBIO228       | 2' x 2' x 8" Junction Box for IO7000   |

#### **TOTAL SYSTEM SUMMARY\***

|                                    |                  |
|------------------------------------|------------------|
| Equipment/Software Subtotal:       | \$115,240        |
| Installation & Technical Services: | \$37,800         |
| Freight:                           | \$485            |
| Applicable Taxes:                  | Not Included     |
| <b>TOTAL SYSTEM INVESTMENT:</b>    | <b>\$153,525</b> |

## TERMS AND CONDITIONS

### Notes

*Delivery is typically 12 weeks after receipt of order and deposit*

*F.O.B. Jobsite*

*Pricing listed is valid for 90 days*

*Installation Labor for this Proposal is calculated utilizing our own installation team and paying Prevailing Labor Rates.*

*This proposal does not include sales tax, please provide Tax Exempt Certificate*

### Payment Terms

*50% deposit due upon acceptance, 50% Net 15 Days upon completion*

*Past due accounts will be subject to a late fee of 5% of the amount due.*

### Scope of Work

**Amano McGann, Inc.**

*Make low voltage & data connections to equipment listed above*

*Make final terminations at all lane system components*

*Program, Configure and Test Equipment & Software*

*Provide training on operation/maintenance of system*

*Furnish Program, Configure Event Handhelds*

*Furnish Program, Configure Parking Management Software*

*Configure Wireless Access Point Connection and Connect to Customer Supplied Network*

*One year on-site parts and labor warranty during normal business hours - M-F 8am-4:30pm*

### Exclusions & Work by Others

*Attendant Booths, Existing Gates, Ground Loops*

*DSL Data Plan for Each Location*

*Credit Card Information Required for Processor*

*Electrical Service (120VAC, 20A) Available in Each Attendant Booth*

*All Conduit, Concrete and Site Work*

*Bonding/Liquidated Damages/Permit Costs/Consumables*

Please Initial if Accepted

### **Base Proposal Amount**

**\$153,525**

*Please sign below and fax back to 973-618-4051 to initiate an order.*

**Proposed By:**

**Amano McGann, Inc.**

***George Sandusky***

**George Sandusky**

**Senior Sales Executive**

**Accepted By:**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**P.O.#:** \_\_\_\_\_

*\* Thank you for the opportunity to work with you on this project and for your continued business with Amano McGann, Inc.\**



**Amano McGann, Inc.**

140 Harrison Avenue

Roseland, NJ 07068

Phone: (973) 618-4050

Fax: (973) 618-4051

[www.amanomcgann.com](http://www.amanomcgann.com)

**Amano McGann, Inc. Key References Event Parking Revenue Control System**

**EVENT PARKING SOLUTION REFERENCES**

**Mr. Tarek Moussa**  
CitiField/NY Mets  
IMPARK  
307 7<sup>th</sup> Avenue  
New York, NY 10001  
[tmoussa@impark.com](mailto:tmoussa@impark.com)

212 937-8660 x 224

**Mr. Chuck Cusick**  
Detroit Lions  
Vice President of Operations  
2000 Brush Street; Suite 200 NW  
Detroit, MI 48226  
[ccusick@detroitlions.com](mailto:ccusick@detroitlions.com)

Tel: 313 262-2000

**Mr. Ralph Schorbach**  
L.A. County Fair  
Fairplex  
1101 W. McKinley Avenue  
Pomona, CA 91768  
[schorbach@fairplex.com](mailto:schorbach@fairplex.com)

Tel: (909) 865-4130

**Ms. Frances Materasso**  
New Meadowlands Stadium  
NY Giants & NY Jets  
East Rutherford, NJ 07073  
Central Parking  
[fmaterasso@parking.com](mailto:fmaterasso@parking.com)

800 836-6666

**Mr. Blair Taylor**  
Colonial Parking for  
The Washington Nationals  
1050 Thomas Jefferson Street NW  
Suite 100  
Washington, D.C. 20007  
[btaylor@colonial.com](mailto:btaylor@colonial.com)  
Tel: 202 295-8500

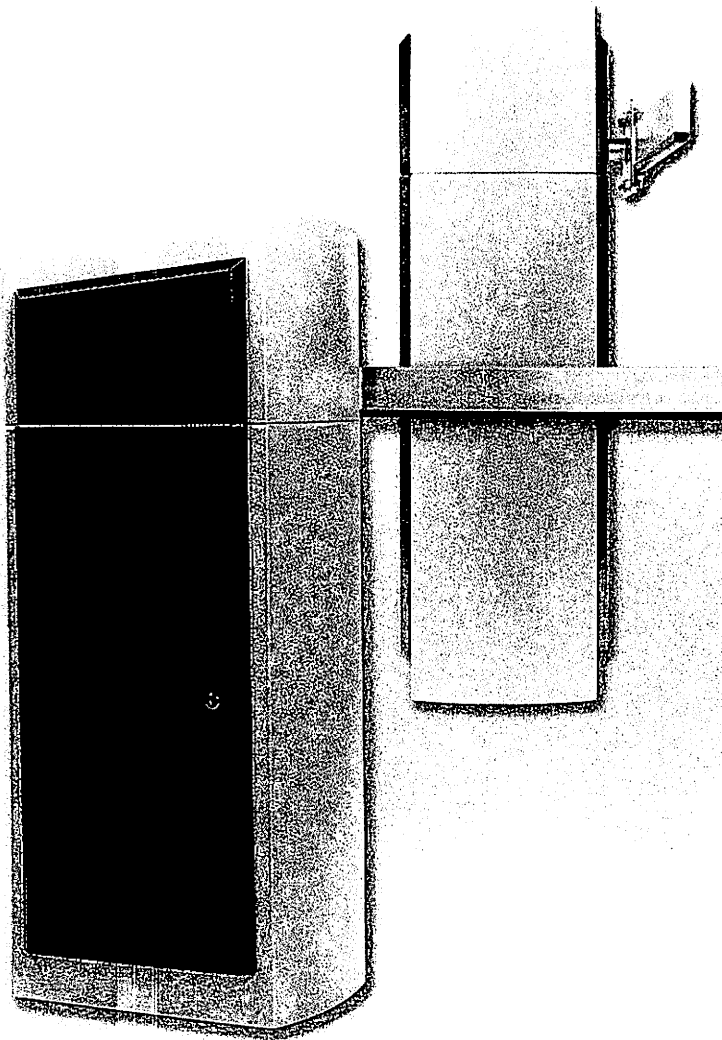
*SUPPLEMENTAL INFO*

**AMANO McGANN. PARKING SOLUTIONS**

**AMG-1700**

Series

***Parking Gate***

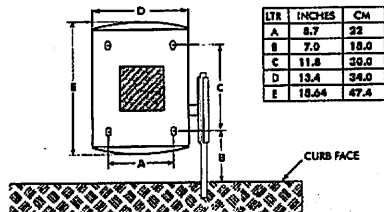
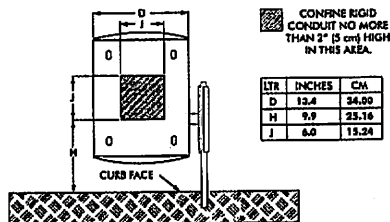
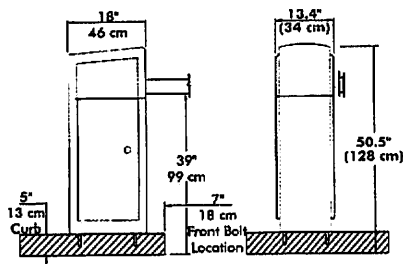


*Amano McGann's  
AMG-1700 Series Revenue  
Parking Gate is designed  
to meet all your parking control  
needs. The microprocessor-based  
logic and functionality provides  
the ultimate in reliability,  
performance, and safety,  
as well as the flexibility  
to accommodate four different  
modes of operation.*



## Parking Gate

# AMG-1700



CONFINE RIGID CONDUIT NO MORE THAN 3" (8 cm) HIGH IN THIS AREA.

| LET | INCHES | CM   |
|-----|--------|------|
| D   | 12.4   | 31.5 |
| H   | 9.9    | 25.1 |
| J   | 6.0    | 15.2 |

| LET | INCHES | CM   |
|-----|--------|------|
| A   | 6.7    | 17.0 |
| B   | 7.0    | 17.8 |
| C   | 11.8   | 30.0 |
| D   | 13.4   | 34.0 |
| E   | 18.6   | 47.2 |

## FEATURES

- Large, cabinet-style design
- Four selectable modes of operation
- Pre-installed detector harness
- Microprocessor-based logic and functionality
- Standard "extra sensory" safety feature
- Instant reversing motor
- 1/3 horsepower motor with sealed gear reducer
- Internal thermal/overload protection
- Thermostat-controlled heater
- 12' standard or lighted gate arm, and 11' standard folding gate arm configurations available
- Dual powdercoat finish
- Lighted Gate Option (110V Version Only)
- Provides exceptional visibility between dusk and dawn (gate arm lights flash when in motion)
- Increases pedestrian/motorist safety

## SPECIFICATIONS:

### ELECTRICAL

120V AC, 60 Hz

220/240V AC, 50/60 Hz (Non-lighted version only)

Service amps: 19.6A (120V)

Connections:

- Four utility power outlets
- DIN rail terminal blocks including logic
- Main power breakers

Field wiring:

- Removable terminal block assembly
- Dry contact input, output
- 12V DC unregulated

### MOTOR CHARACTERISTICS

Horsepower: 1/3 single-phase instantly reversing motor

Speed: 1625 RPM

Starting amps: 10A (120V) maximum

Running amps: 4.5A (120V)

Heavy-duty V-belt to drive speed reducer.  
Internal thermal/overload protection

### ENVIRONMENT

Temperature: -15°F ~130°F (-26°C ~ 54°C). Automatic thermostat-controlled heater included

Humidity: 10% ~ 90% (non-condensing)

### CABINET

Heavy-duty, 14-gauge all-weather steel construction

Dimensions: 50-1/2"H x 13.4"W x 18"D (128 cm x 34 cm x 46 cm)

Weight: 175 lbs. (79 kg)

Access:

- Removable cover on drive mechanism (360° access)
- Removable door (access to electrical connections and control box)

Finish (Std): Grey Classic (#314) / Argentio Metallic (#305); White (RAL#9010); custom color available

### GATE ARM

Height: 39" (99 cm) in DOWN position

Length:

- AL12: 12' (365 cm) — aluminum
- AL20: 11' (323 cm) folding gate arm — aluminum
- A10: 10' (304 cm) — wood

Optional sonic alert: Audible alarm kit (AGP-0517/A627)

### MICROPROCESSOR-BASED CONTROLLER

Quick, plug-in installation. Gate up/normal/down switch (internal manual override)

Operation modes:

- One way pay
- Bi-directional lane
- Free direction
- Input/output lane controller

Switch selectable features:

- "Extra sensory" timer
- Backout timer
- Closing loop safety "auto stop"

Built-in detector harness will accept single channel (AGP-0134)

or dual channel (AGP-0234) vehicle detectors

Manufactured by Amano Cincinnati, Inc.'s Ohio factory, an ISO 9001:2000 registered facility. Specifications are approximate and are subject to change without notice. UL approval does not apply to 220/240V AC, 50/60 Hz

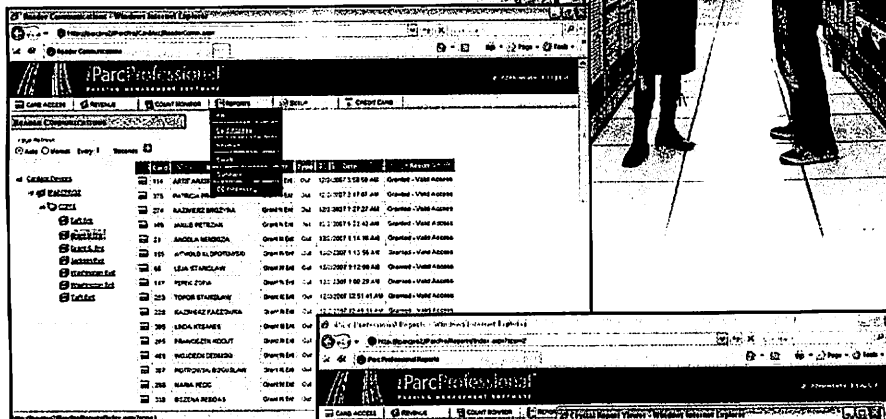
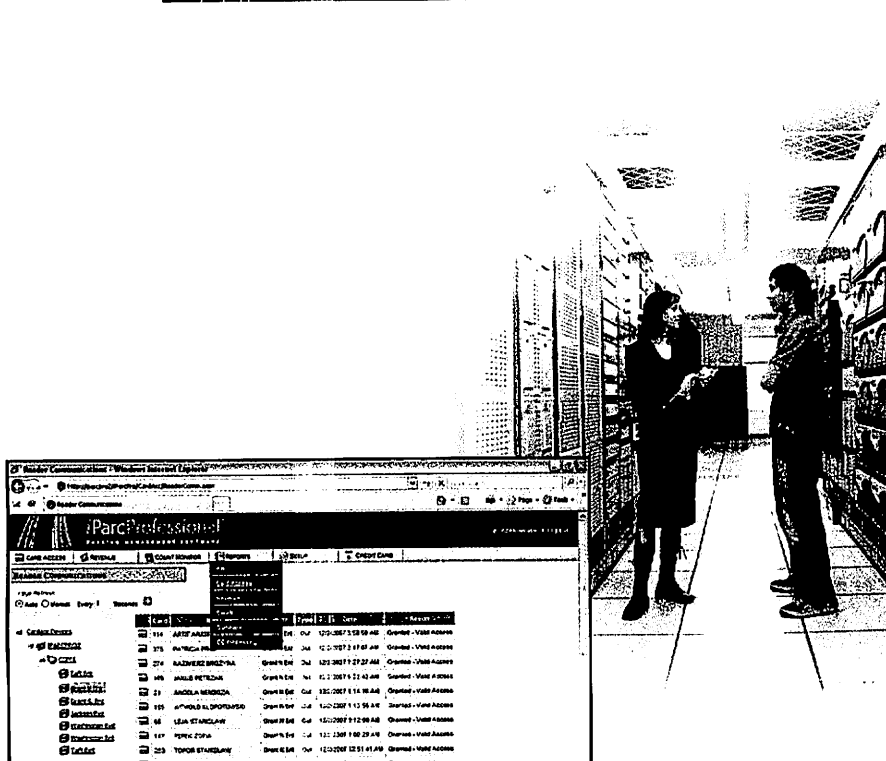
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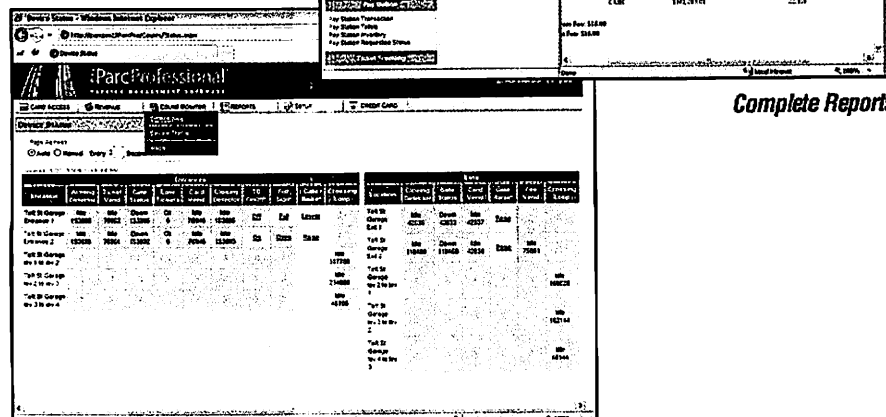
# AMANO McGANN®

Corporate Headquarters 651 Taft Street NE, Minneapolis, MN 55413  
Tel: (612) 331-2020 [www.amanomcgann.com](http://www.amanomcgann.com)

# AMANO McGANN. PARKING SOLUTIONS



**Real-time Communications**



**Count/Monitoring Statistics**

To manage your operation profitably, you need software that helps you control the business both strategically and tactically. And the larger your operation, the more control you need over terminals, transactions and reporting.

iParcProfessional is the answer for parking operations that need the power of Amano McGann software at every level of the organization. With iParcProfessional, you can understand every aspect of your operation – in real time – and make key decisions that are supported across the business.

## iConnect™ Web Management Remote Connectivity Made Easy

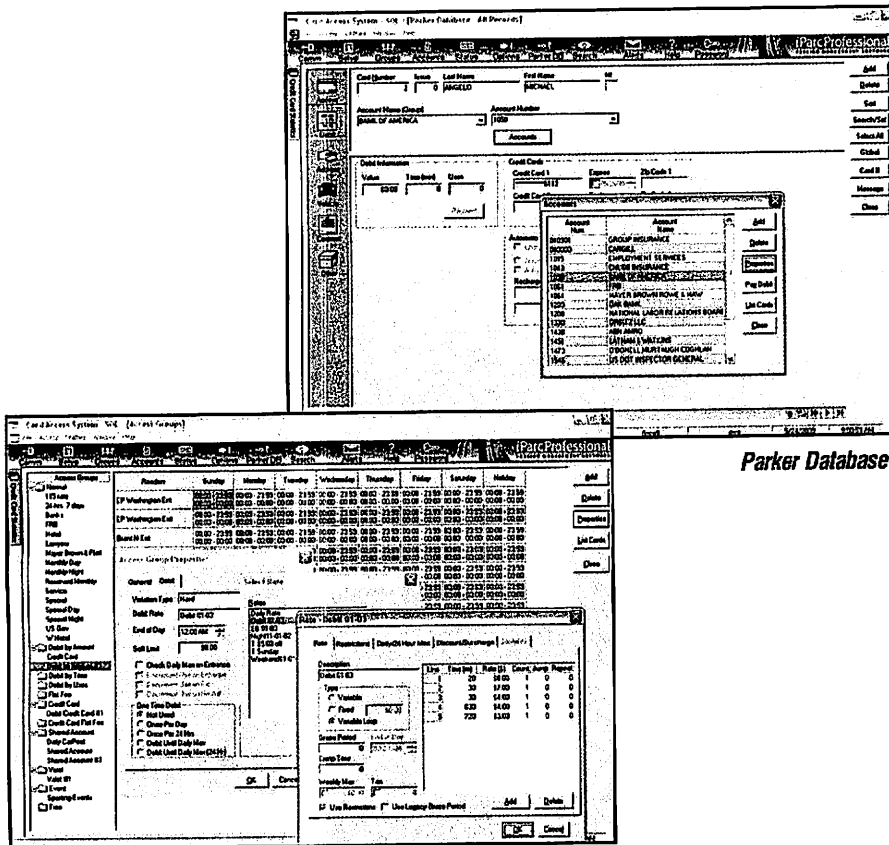
- Full System Features
- Fast, Comprehensive Reports
- Real-time Transaction Display (Card Access, Counts, and Revenue)
- Proven Amano McGann Platform
- Desktop or Mobile Access
- Enterprise Scalable

**Complete Reports**

## Access Control

Amano McGann iParcProfessional Access Software is designed to meet the unique requirements of parking facility access – with a depth of features and options you won't find anywhere else. We've simplified programming, enhanced the comprehensive parker database, and increased overall flexibility to make the system more powerful than ever before.

You have immediate access to everything you need. iParcProfessional provides quick, "one click" access to view/edit access groups, lists of account users, debit balances, vehicle/phone/address information, parker quick searches, last card usages, anti-passback and reader result information, and much more.

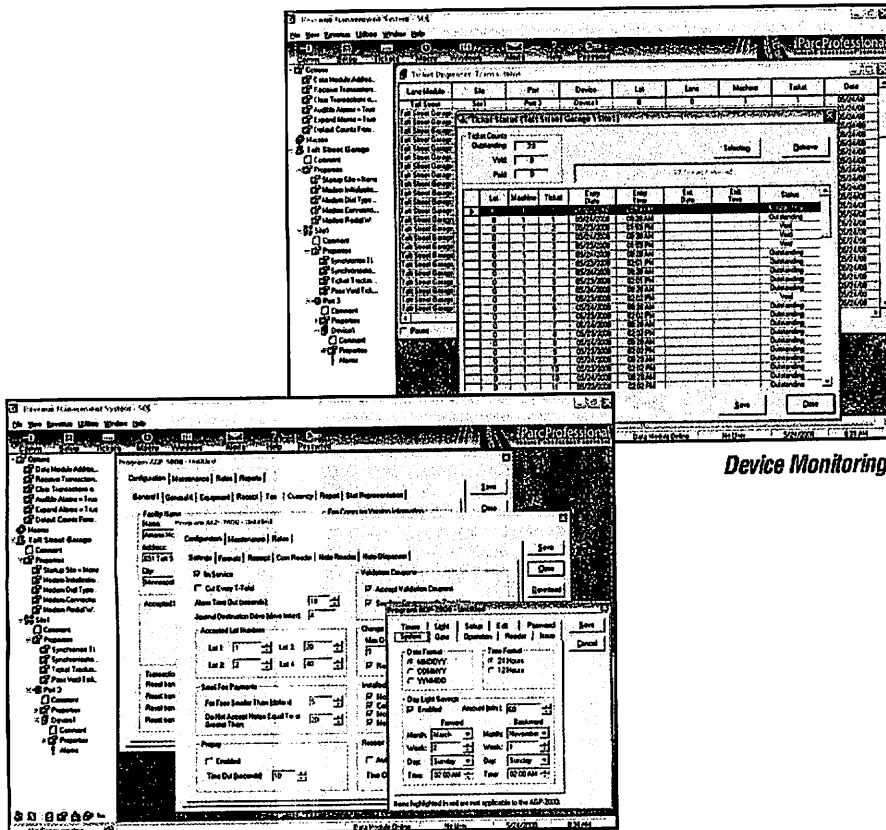


Access Groups/Rates

Parker Database

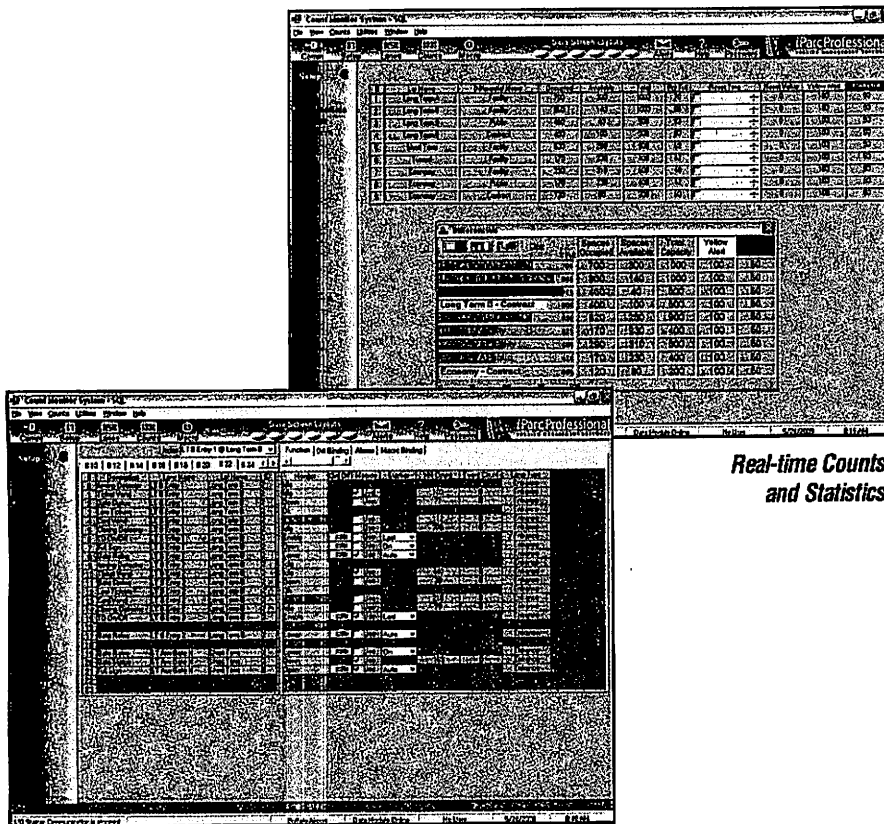
## Revenue Management

Enforce tight revenue control and increase your audit capabilities with Amano McGann iParcProfessional Revenue Management Software. Real time transaction display from ticket dispensers, fee computers, pay stations and exit devices provides the ability to monitor system operations and alert management of system alarms. Create, store, and edit all revenue system rates from the software – then download them to the devices. There are no interruptions in the lane operation as the system changes and downloads can be processed at user-selected times.



Device Monitoring

Rate/Device Programming



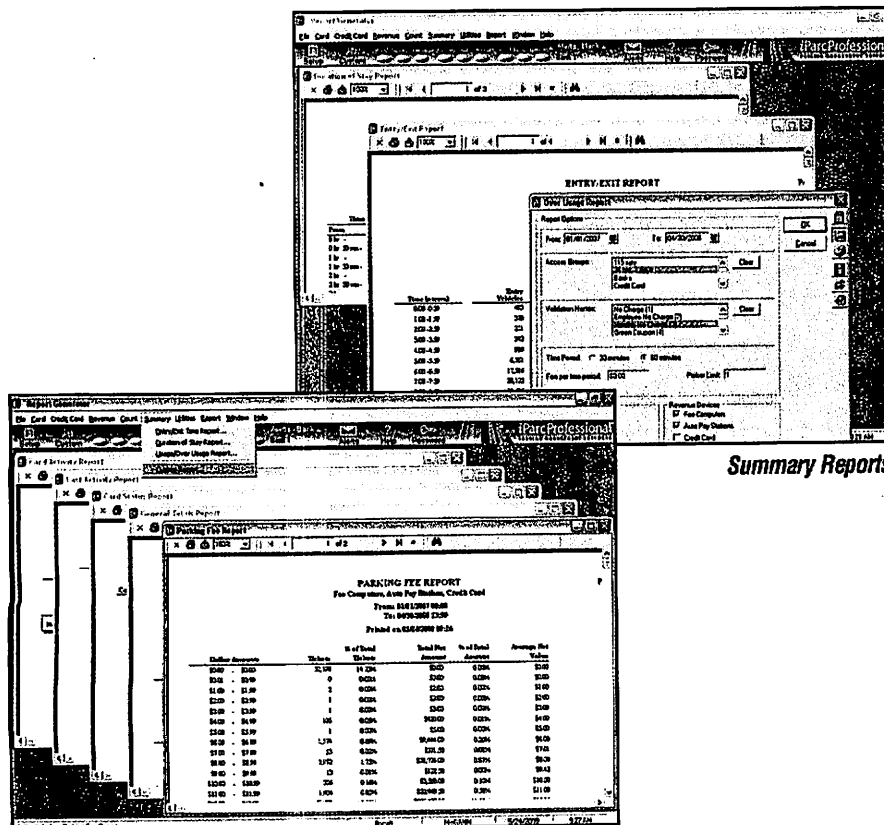
**Real-time Counts and Statistics**

**Comprehensive Device Programming**

## Count and Monitoring

Amano McGann is the leader in count management solutions. iParcProfessional enhances our already proven solutions and interfacing with a wide variety of existing lane equipment. The software clearly displays space count and monitoring statistics such as differential and non-resettable lane activity counts, lane device status, loop activations, signage conditions, system alerts, and alarm conditions.

Easy control of your space counts and lane devices are provided through hot button driven buttons. You can store several variations of count and monitoring display screens and switch between them quickly.



**Summary Reports**

**Daily Report Macros**

## Report Generator

The reporting system that revolutionized parking software is even better and more flexible. Featuring updated report macros, improved selection and sorting features, and convenient/editable data review prior to final printing.

Amano McGann iParcProfessional comprehensive reporting tools provide the best in audit control and statistical reporting.

Amano McGann iParcProfessional is built to leverage the capabilities of Internet connectivity. Although it operates independently of the Worldwide Web, new iConnect Web Management provides full reporting to anywhere in the world with internet connectivity.

## Feature-rich Options

### CARD ACCESS

**Integrated Accounts Receivable** – Features automatic card activation, posting payments and charges, invoicing, custom reporting, data export, ageing accounts, credit card on-file payment option.

**Debit Access Control** – Patrons enter and exit at unattended lanes, no ticket or cash – facility access card based (Proximity, AVI, Magstripe, etc.). Debit based on rate, time, or uses. Ability to "recharge" accounts remotely and automatically with credit card on-file.

**Shared Accounts/Carpool** – Issue access cards to a group of parkers and set an occupancy limit. Once limit is reached, you may either deny access, allow as a violation, or charge them from pre-programmed rate structures. Advanced Shared Accounts allows multiple occupancy thresholds with separate rates.

**Auto Activation** – Allows temporary one-day or multiple-day cards that activate on the first use, then automatically lockout on the expiration date – works with proximity, magstripe, barcode, etc.

### REVENUE MANAGEMENT

**Advanced Ticket Tracking** – Provides real-time access to outstanding and unreconciled ticket reports. For more comprehensive ticket audits, filters and parameters are set to search and review transactions by lot, machine number, ticket number, entry/exit dates or status.

### COUNT MONITORING

**Interactive Facility MAPPING** – Provides an overhead view of your facility and gives you single-point control over it. You see all activity as it happens, and you can control devices just by clicking the image.

**Variable Message Signage Control** – Allows count statistics to activate fixed message signs, digital variable signs and facility or level sign towers. Messages and available space counts can provide instructions and way-finding to patrons.

### SPECIALTY APPLICATIONS

**University Systems** – Departmental budget charge systems, advanced validation tracking systems, way-finding solutions, student card interfaces (several options available), debit card systems and much more.

**Hospital Systems** – Custom Payroll Interfaces, Dr's Registry Interfaces, special patient access solutions – we offer extensive system solutions for the hospital environment.

**Event Systems** – From the small theatre to the large arena, iParcProfessional Event systems are your solution. Wireless technology, exceptionally fast lane transactions, cash/credit card acceptance, complete audit.

**Mass Validation Systems** – Create your own validation coupons for your facilities with the touchscreen based Mass Validation System. Full personnel control, audit reporting and custom printing on tickets.

**Hotel Systems** – Direct tie-in to iParcProfessional using existing hotel cards. Direct PMS interfaces in place for many major hotel chains.

## Software Made Flexible and Efficient

### • Full Functionality –

iParcProfessional delivers all the parking management and reporting capabilities you've come to expect from Amano McGann.

### • Full Scalability –

The solution architecture is specifically designed to accommodate the needs of multi-site parking operations.

### • Capability-rich Interface –

Users can perform more tasks using a robust, Windows-based environment.

### • Easy Remote Connection –

Users can log in from any PC, terminal or remote device – whether they're across the facility, across town or across the world.

### • User Flexibility –

Licenses are not tied to specific PCs, which means as users log off, other users are free to log on.

### • IT Friendly Solution –

A browser-based, client-interface means higher security and low maintenance.

### • Industry-standard Technology –

iParcProfessional is built on a new generation of proven computing and networking technologies, and offers a clear upgrade path. Bottom line: you can have confidence in your investment.

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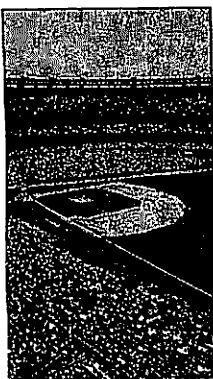
# AMANO MCGANN.

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Tel: (612) 331-2020 [www.amanomcgann.com](http://www.amanomcgann.com)

# AMANO McGANN. PARKING SOLUTIONS

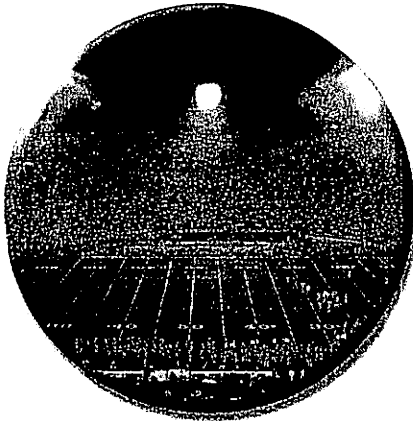


*Amano McGann Wireless  
Event Parking System*



# Event Parking

## **FAST PROCESSING STATISTICS AUDIT CONTROL**



*Now you can revolutionize and modernize a traditionally cash business, replacing it with fast, efficient cashless automation. The Amano McGann iParcProfessional Event System creates prepaid and credit card options that speed throughput and provide secure revenue management. Reducing cash handling will minimize financial loss and maximize profits.*

*Amano McGann's real-time two-way communications provide the personal touch for processing presales, VIP access and keeping employees in the know. Amano McGann also offers an Internet parking ticket sales module and legacy ticketing system integration options. Gain control of your parking operations with Amano McGann Event today.*

### **Problem Solved!**

- Fast processing of transactions minimizes queuing
- Proven wireless mobile handheld computers and portable printers
- Reduce cash handling in lanes with credit card and pre-paid transactions
- Unattended express lanes reduce staffing requirements
- Integrate real-time vehicle counts and wayfinding sign control
- Manage previously uncontrolled areas of any size
- Cost effective installation options – cellular, fiber, wireless, solar power
- Improve cashier monitoring and accountability
- Statistical reporting improves efficiencies, staffing and planning
- Integrate with third-party ticketing providers



### **The Perfect Application**

*Amano McGann Event System provides up-to-the-minute management and revenue control for a variety of customer types. Better controls help you make real-time management decisions. Amano McGann Event is the perfect application to provide pay-in-advance or pay-in-lane parking.*

- |                               |                           |
|-------------------------------|---------------------------|
| • Stadiums                    | • Performing Arts Centers |
| • Arenas                      | • Shopping Centers        |
| • Convention Centers          | • Casinos                 |
| • University/College Campuses | • Hotels                  |
| • Municipal/City Garages      | • Fairs                   |
| • Race Tracks                 | • Temporary Venues        |
| • Amusement Parks             | (PGA, NASCAR, etc.)       |

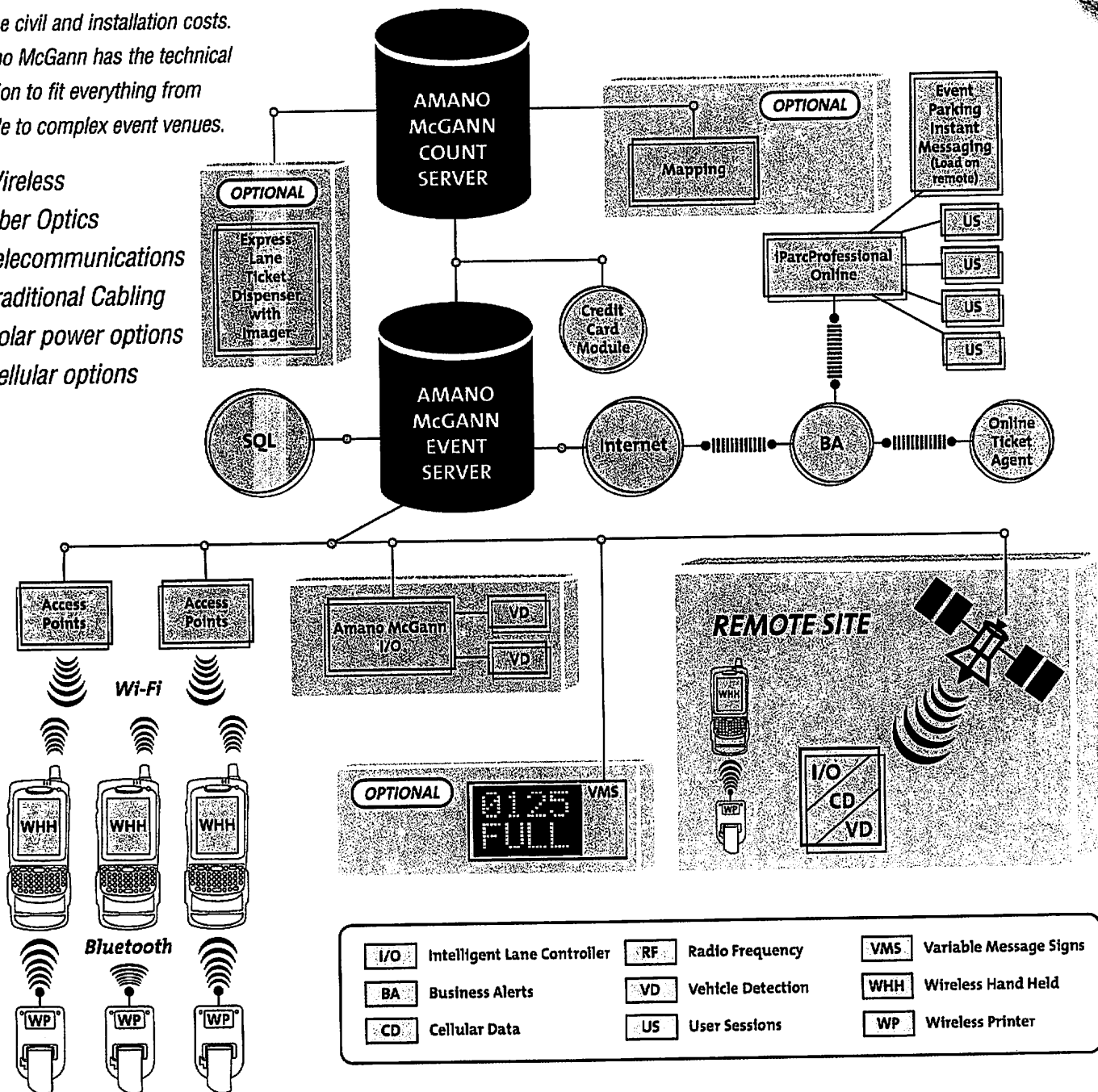
# Configurations

## FLEXIBLE COMMUNICATIONS

Communication is crucial and Amano McGann Event has it mastered. The system is designed to facilitate a variety of flexible communication techniques, such as wireless, fiber optics and telecommunications. Our secure encrypted wireless technology supports real-time two-way communications between the wireless handheld, mobile managers and server. The Amano McGann system also supports real-time count and variable message signage. With Amano McGann Thin Client and Mobile Workstations, remote management is a breeze. Our innovative solar power options can reduce civil and installation costs.

Amano McGann has the technical solution to fit everything from simple to complex event venues.

- Wireless
- Fiber Optics
- Telecommunications
- Traditional Cabling
- Solar power options
- Cellular options





## Operations

### FAST TRANSACTION PROCESSING MADE EASY

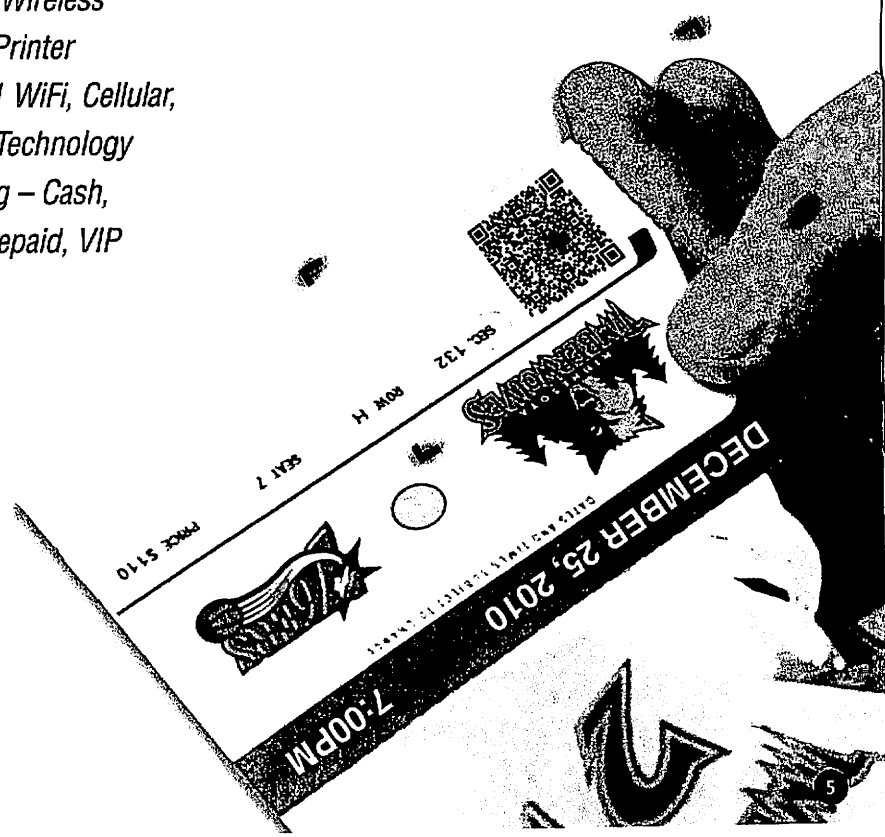
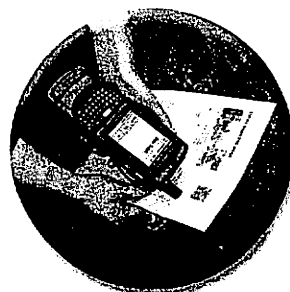
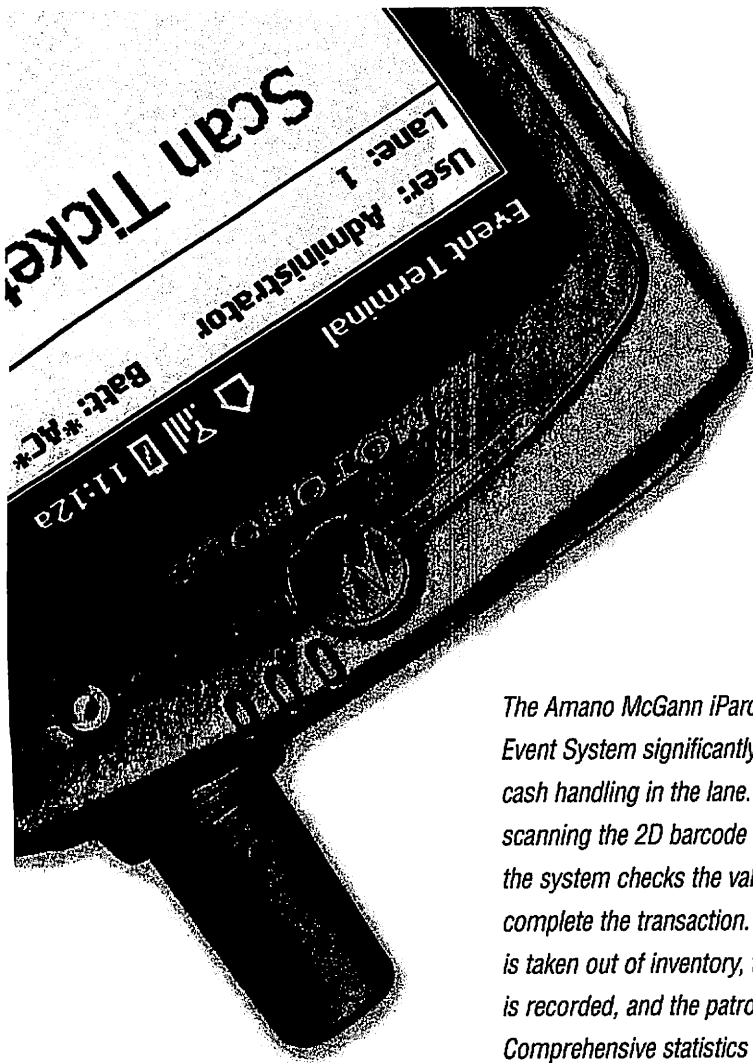
Amano McGann's full-feature event system controls and manages cashless credit card, prepaid and on-line sales, in addition to traditional in-lane cash handling.

Simply scan the event prepaid parking ticket.  
It's that easy!

In-lane cash transactions are quick and efficient with Mobile Handheld Computers and the Amano McGann iParcProfessional Cashier Terminal Software. The cashier selects the event button (which is preprogrammed and automatically downloaded to the handheld) and the transaction fee is displayed for collection. The cashier can choose a variety of payment options (cash, credit card, etc.) to complete the transaction.

The Amano McGann iParcProfessional Event System significantly reduces cash handling in the lane. By simply scanning the 2D barcode of a prepaid sale, the system checks the validity to complete the transaction. The barcode is taken out of inventory, the transaction is recorded, and the patron is parked. Comprehensive statistics and management reports provide the tools to manage during – or long after – the event.

- Proven Mobile Wireless Handheld and Printer
- Reliable 802.11 WiFi, Cellular, and Bluetooth Technology
- Fast Processing – Cash, Credit Card, Prepaid, VIP



## Rate Types

### MULTIPLE RATES AND MULTIPLE EVENTS

The system allows management to program event and parking rates in advance so they activate automatically the day of the event.

If your facility hosts multiple events at the same time, you can track details such as the various transaction types, payment types and count statistics. The Amano McGann iParcProfessional Event System lets you manage the event's traffic flow and fill during the process. It also supports different rate structures for each specific event.

## Calendar of Events

Welcome to our calendar of events.

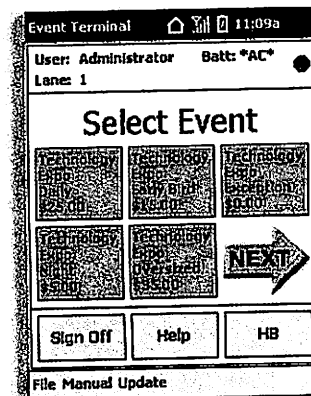
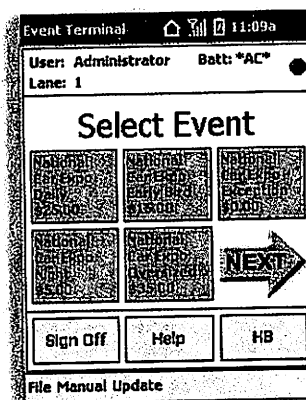
January 2010 | February 2010 | March 2010 | April 2010 | May 2010 | June 2010 | July 2010

### January 2010

| Date            | Event          |
|-----------------|----------------|
| Sun 24          | Surf Expo      |
| Sun 24 - Wed 27 | Flower Show    |
| Mon 25          | The Super Show |

### February 2010

| Date            | Event                   |
|-----------------|-------------------------|
| Sat 6 - Mon 8   | Gift Ventures           |
| Mon 8 - Thu 11  | Craft Show              |
| Fri 12          | National Car Expo       |
| Sat 13 - Tue 16 | Golf Merchandise Show   |
| Sat 13          | Special Valentines Expo |
| Mon 15          | Immigration Graduation  |
| Mon 15 - Thu 18 | Hotel Vacation Club     |
| Wed 17 - Fri 19 | Technology Show         |
| Fri 19 - Sun 21 | Sportsman Show          |
| Fri 19 - Mon 22 | Infomania               |



The Amano McGann iParcProfessional Event System allows for multiple rates for the same event such as daily, oversize (trucks, RV, Limousines, etc.), early bird, state residents and exceptions. The system is completely programmable so the options are virtually unlimited. It can easily facilitate premium parking, season ticket holders, and preferred patrons. With each event, your criteria can change because it is all completely programmable.

# Payment Types

## VERSATILE PAYMENT METHODS

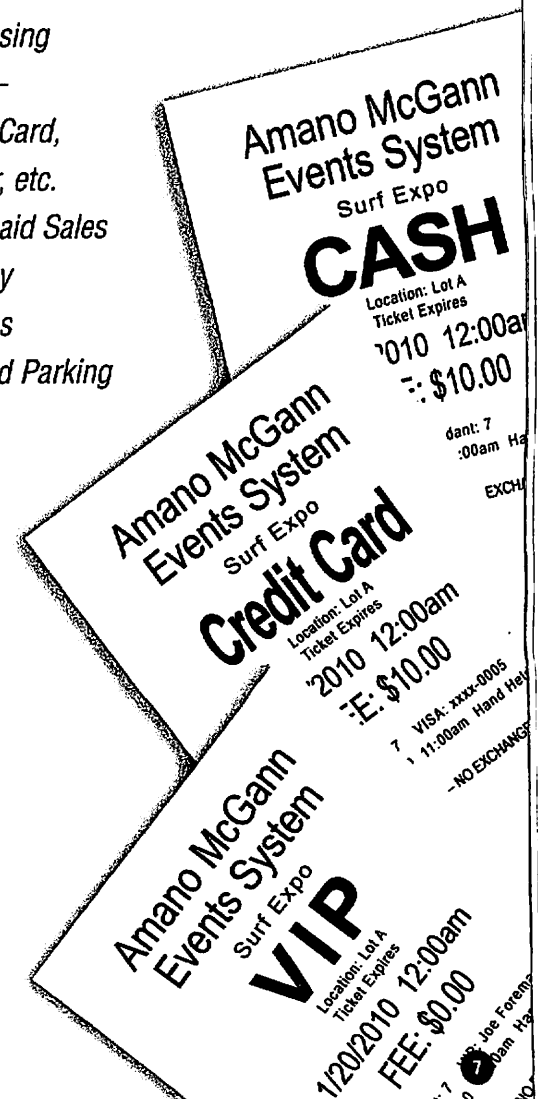
Until now event parking has been a manual, unsecured revenue source. The days of cash-only operations and waiting in long lines to park for an event are over.

Amano McGann iParcProfessional Event lets you take control of the operation with real-time payment information. The system supports a variety of payment options for fast patron processing and better money management. They include cash, credit card (Visa, MasterCard, American Express, Discover, etc.) VIP-arranged parking, prepaid ticket sales and prepaid on-line sales.

The mobile handheld computer can be operated as a credit card payment terminal with the addition of a magnetic swipe reader. With either batch or real-time processing available, Amano McGann offers the flexibility and controls the industry has been looking for. Credit card handling and processing has been designed to support PCI DSS compliancy requirements.

All payment options are tracked, detailed and itemized by payment type and quantities to produce both cashier and consolidated reporting. Amano McGann iParcProfessional Event Parking Software stores all transaction information for historical analysis.

- Cash Processing
- Credit Card –  
Visa, MasterCard,  
AE, Discover, etc.
- On-line Prepaid Sales
- Ticket agency  
Prepaid Sales
- VIP-Arranged Parking



# VIP

## ARRANGED PARKING/RESERVATION

The Amano McGann iParcProfessional Event System allows for allocation of reserved parking by the individual's or company name. The parking management records parker name and message in the VIP event server database. The information is stored with name, message, specific event, date, time range and fee if applicable. The Amano McGann iParcProfessional Event System automatically downloads VIP tables to the in-lane Wireless Handheld prior to the event to ensure on-line and off-line operation.

| Category  | Name           | Message           | EventID  | VIPs  |
|-----------|----------------|-------------------|----------|-------|
| Locations | Chen Citrowski | Yahoo Inc.        | NPA Show | LotID |
| Locations | Brett Klavon   | Yahoo Inc.        | NPA Show | LotID |
| Locations | Tony Smeltz    | Yahoo Inc.        | NPA Show | LotID |
| Locations | Jason DeChello | Yahoo Inc.        | NPA Show | LotID |
| Locations | Daniel Goffel  | Yahoo Inc.        | NPA Show | LotID |
| Locations | Mac Soederberb | Ciber Inc.        | NPA Show | LotID |
| Locations | Leo Tolofson   | POSCO             | NPA Show | LotID |
| Locations | Jenny Swanson  | POSCO             | NPA Show | LotID |
| Locations | Mark Nugel     | POSCO             | NPA Show | LotID |
| Locations | Michael Rhodes | POSCO             | NPA Show | LotID |
| Locations | Randolph Blain | EDS Corporation   | NPA Show | LotID |
| Locations | Joe Foreman    | EDS Corporation   | NPA Show | LotID |
| Locations | Lance Jerich   | Accenture Ltd     | NPA Show | LotID |
| Locations | Randolph Blain | Accenture Ltd     | NPA Show | LotID |
| Locations | Randolph Blain | BearingPoint Inc. | NPA Show | LotID |



### Amano McGann Events System

Computer Expo

## VIP

Location: Lot A  
Ticket Expires

7/24/2010 12:00am

FEE: \$0.00

Attendant: 7 VIP, Joe Foreman  
Issued: 7/24/2010 11:00am Hard Held 13

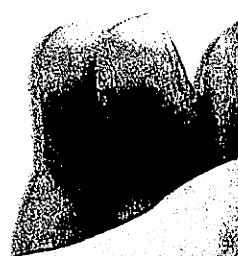
NO REFUNDS - NO EXCHANGES



The Amano McGann iParcProfessional Event System produces a thermal print-on-the-fly receipt that records the complete VIP transaction. It includes event, fee, ticket number (2D barcoded), lot number, cashier, entrance time and date, VIP name, expiration date and time.

| First | Last       | Entrance |
|-------|------------|----------|
| Beth  | Weirmaster | 14:01:35 |
| Brett | Klavon     | 14:00:46 |
| Mark  | Nugent     | 14:01:04 |
| Terry | Smeltz     | 14:01:21 |

With Amano McGann real-time interactive communication, utility cashiers can quickly view a VIP access table to confirm who has already entered the facility. The user-programmable table displays name and entrance time.

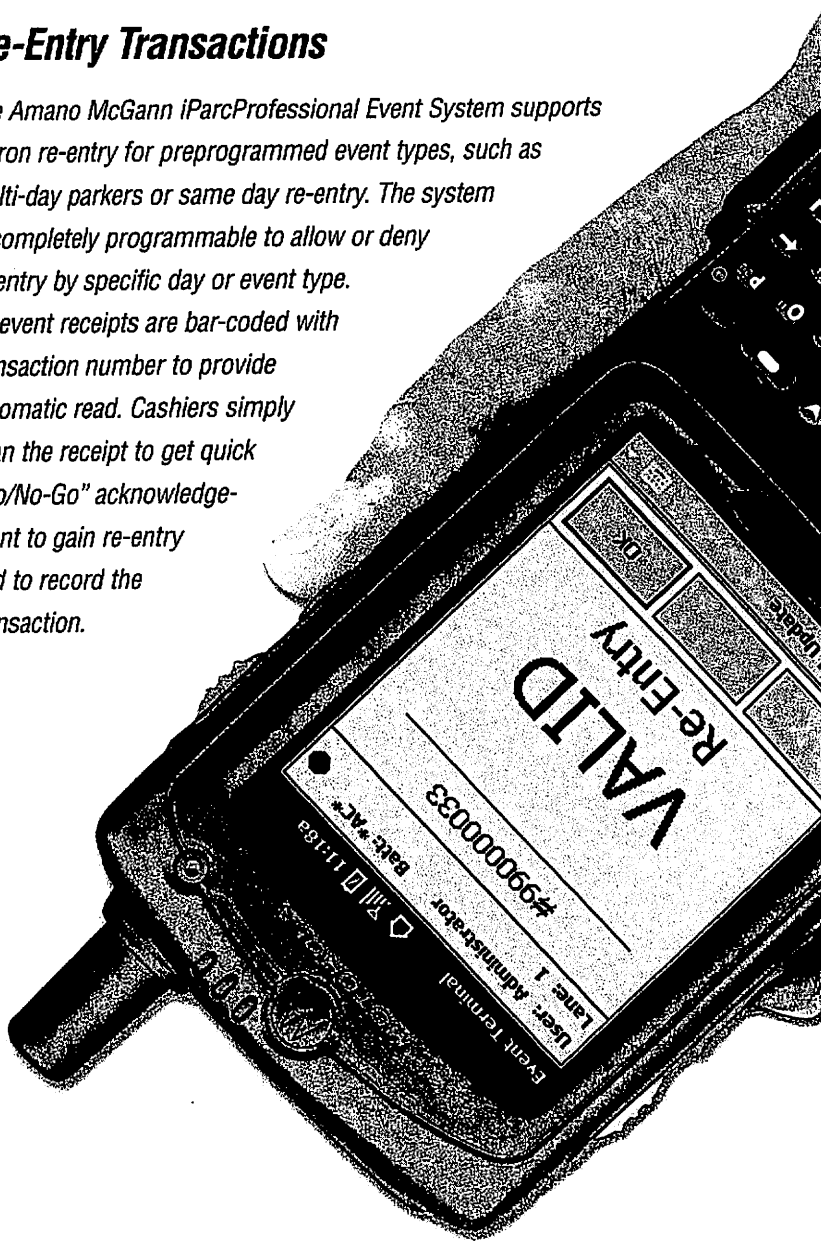
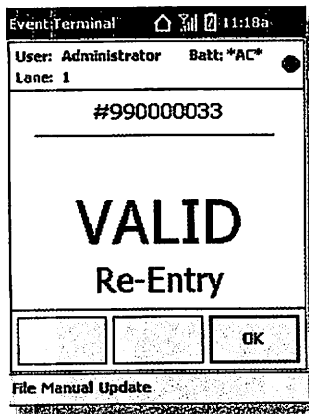
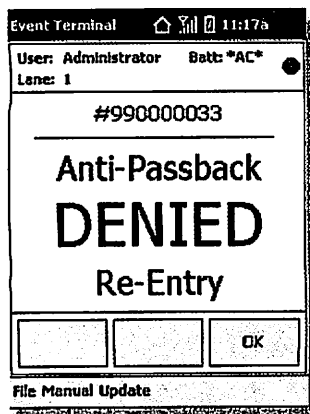


# Event Re-entry/Anti-passback Control

## CONTROL AND SECURE RE-ENTRY

### Re-Entry Transactions

The Amano McGann iParcProfessional Event System supports patron re-entry for preprogrammed event types, such as multi-day parkers or same day re-entry. The system is completely programmable to allow or deny re-entry by specific day or event type. All event receipts are bar-coded with transaction number to provide automatic read. Cashiers simply scan the receipt to get quick "Go/No-Go" acknowledgment to gain re-entry and to record the transaction.



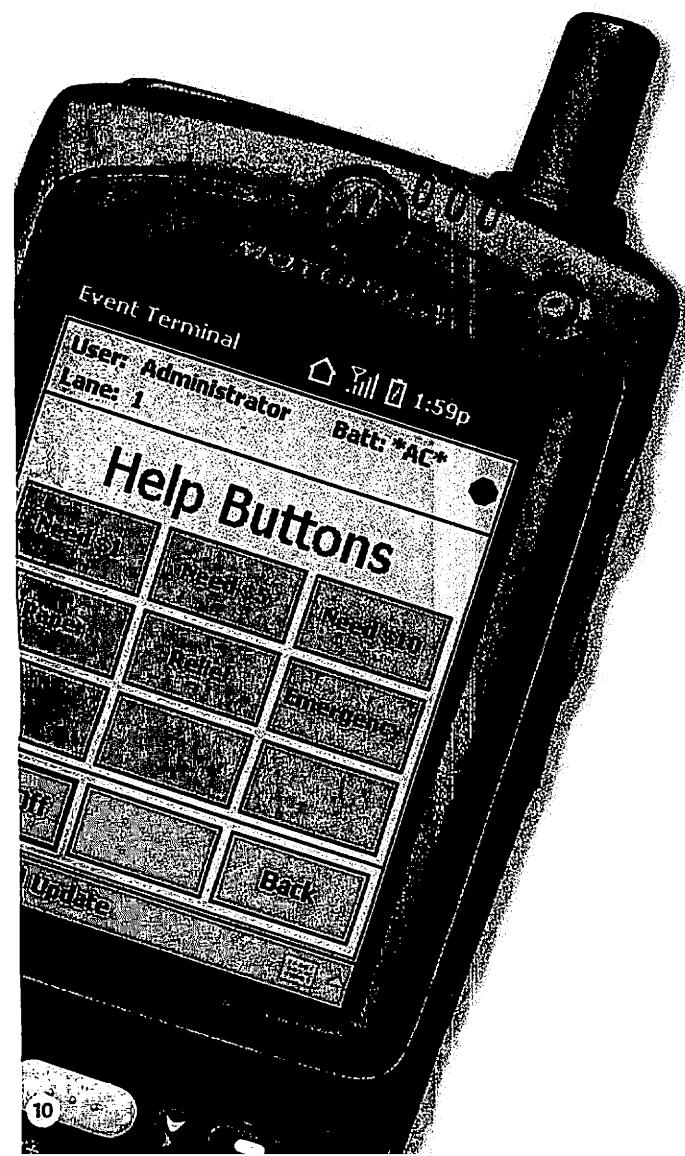
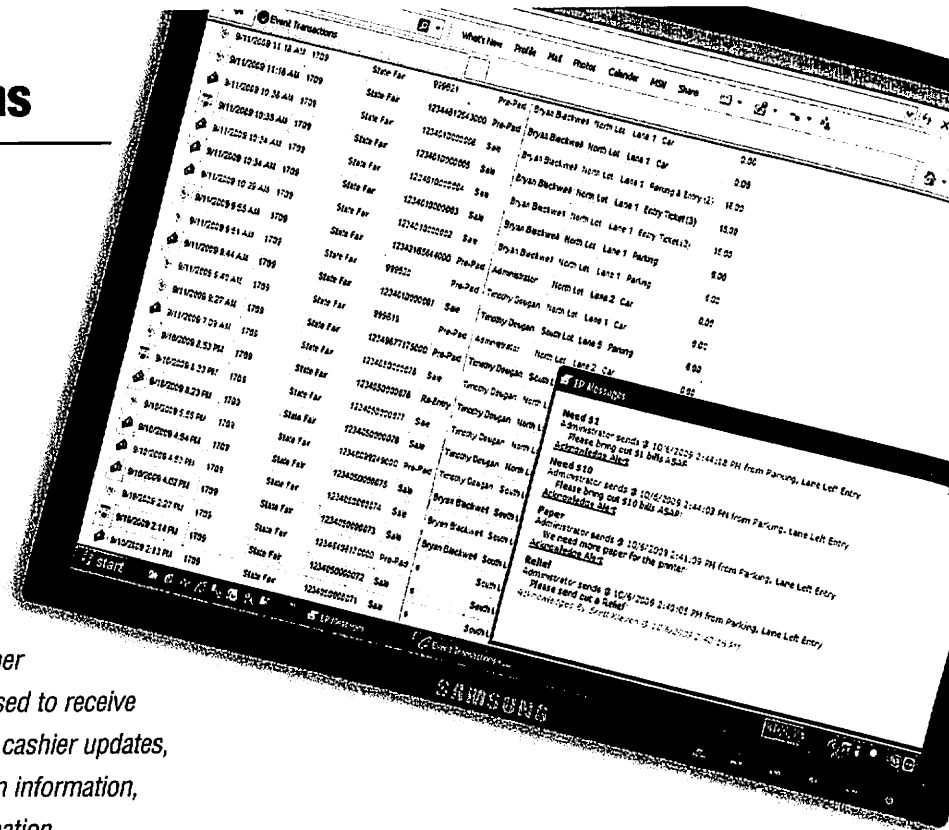
### Anti-Passback Control

Amano McGann iParcProfessional Event System allows the parker to reuse a prepaid parking pass via the secure on-line mode. With each cashier scan, the system checks the pass validity to ensure authenticity and unused status within your facility. The mobile handheld displays visual and audible antipassback messages (such as denied antipassback). It's the automatic way to make sure that only valid prepaid parking passes gain entry.

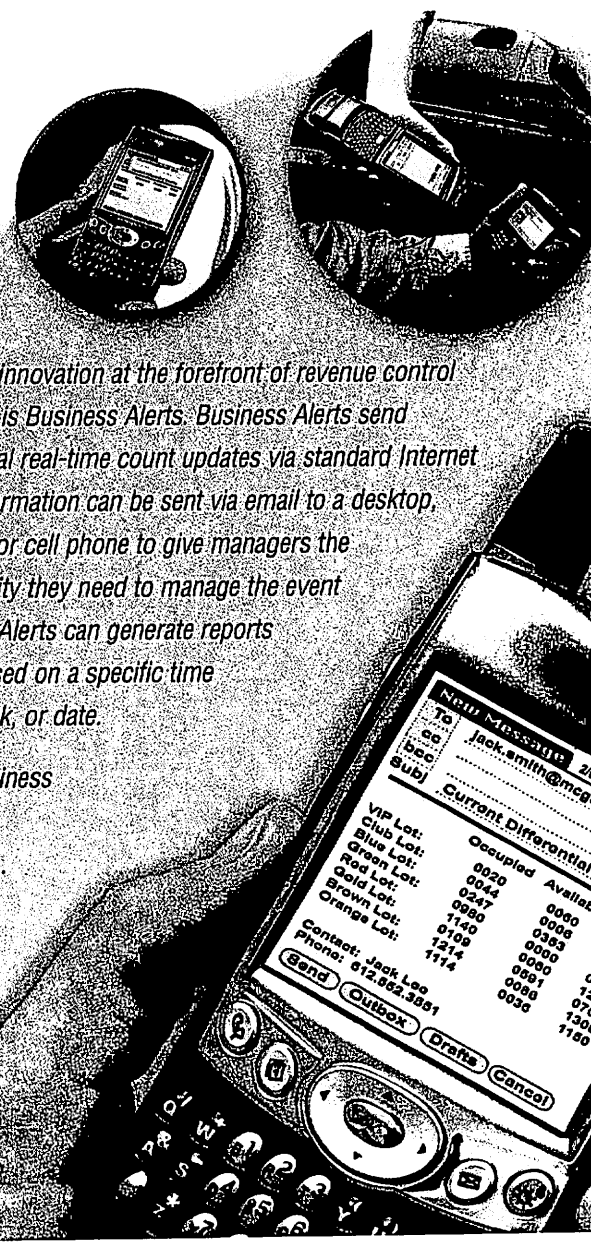


## REAL-TIME TWO-WAY COMMUNICATION WITH CASHIERS

*Two-way communication allows cashiers to use programmable "Help Buttons" to request whatever they need: relief, change, paper, replacement battery and more. It's ideal for emergency notification and any other communication you require. The "Hot Buttons" are also used to receive and look-up pertinent event information such as bulletins, cashier updates, up-to-the-minute news, facility directions, building location information, future events, event/rate tables and disabled parker information. Real-time communication keeps cashiers in the know.*



*You manage your business  
more effectively when  
you stay connected ...  
with innovative  
Business Alerts.*





# Count Integration/Way-finding

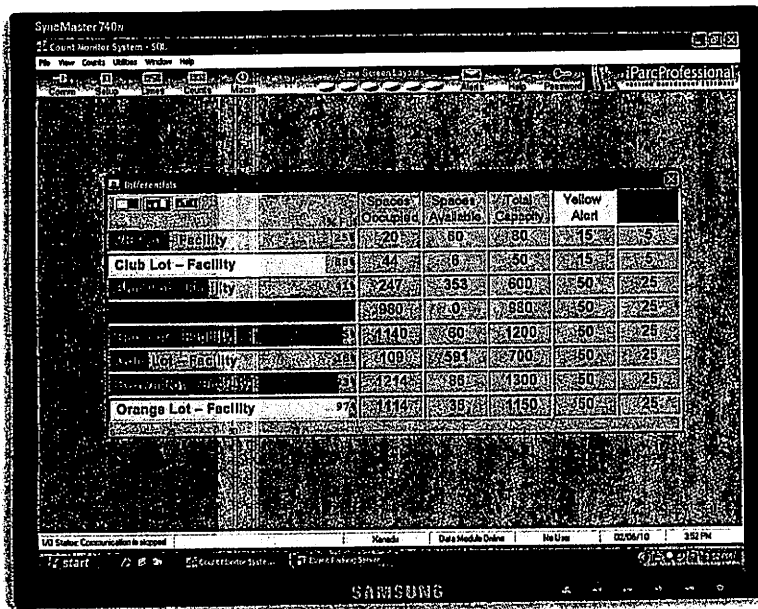
## SPACE AVAILABILITY IN REAL-TIME

Amano McGann is the leader in count management solutions. Our system accurately tracks and displays real-time space availability statistics, up-to-the-minute for each facility, lot or area. Multiple alerts can be programmed based on any occupancy level to help you improve the efficient operation of your facility.

Amano McGann Count System can also speed facility loading by accurately updating Variable Message Signs to direct patrons to facilities or lots with available spaces. The software can improve space utilization by reporting traffic conditions and providing alternative parking based on capacity.

Real-time count statistics are displayed and stored for historical reporting.

If you are looking for count statistic accuracy and easy audit control and reconciliation, you can count on Amano McGann iParcProfessional Software.



The screenshot shows the iParcProfessional software interface. At the top, it says 'SyncMaster 740w' and '25 Count Monitor System - 500'. Below that is a menu bar with 'File View Counts Utilities Window Help'. The main window displays a table titled 'iParcProfessional' with the following columns: 'Facility', 'Occupied', 'Space Available', 'Total Capacity', and 'Yellow Alert'. The table lists several facilities and their corresponding counts.

| Facility              | Occupied | Space Available | Total Capacity | Yellow Alert |
|-----------------------|----------|-----------------|----------------|--------------|
| Club Lot - Facility   | 251      | 80              | 331            | 15           |
| Club Lot - Facility   | 247      | 353             | 600            | 50           |
| Club Lot - Facility   | 2980     | 700             | 3680           | 25           |
| Club Lot - Facility   | 1140     | 60              | 1200           | 25           |
| Club Lot - Facility   | 109      | 581             | 700            | 25           |
| Club Lot - Facility   | 1214     | 38              | 1300           | 25           |
| Orange Lot - Facility | 1114     | 387             | 1500           | 25           |



New Message 2/2/2010 3:46 PM

To: jack.smith@mcgannstadium.com

cc:

bcc:

Subj: Current Differential Counts

|             | Occupied | Available | Total |
|-------------|----------|-----------|-------|
| VIP Lot:    | 0010     | 0070      | 0080  |
| Club Lot:   | 0034     | 0016      | 0050  |
| Blue Lot:   | 0221     | 0379      | 0600  |
| Green Lot:  | 0075     | 0003      | 0080  |
| Red Lot:    | 1110     | 0090      | 1200  |
| Gold Lot:   | 0100     | 0000      | 0700  |
| Brown Lot:  | 1158     | 0102      | 1260  |
| Orange Lot: | 1110     | 0040      | 1150  |

Contact: Jack Lee  
Phone: 012.552.3551

[Send] [Outbox] [Drafts] [Cancel]

New Message 2/2/2010 3:01 PM

To: jack.smith@mcgannstadium.com

cc:

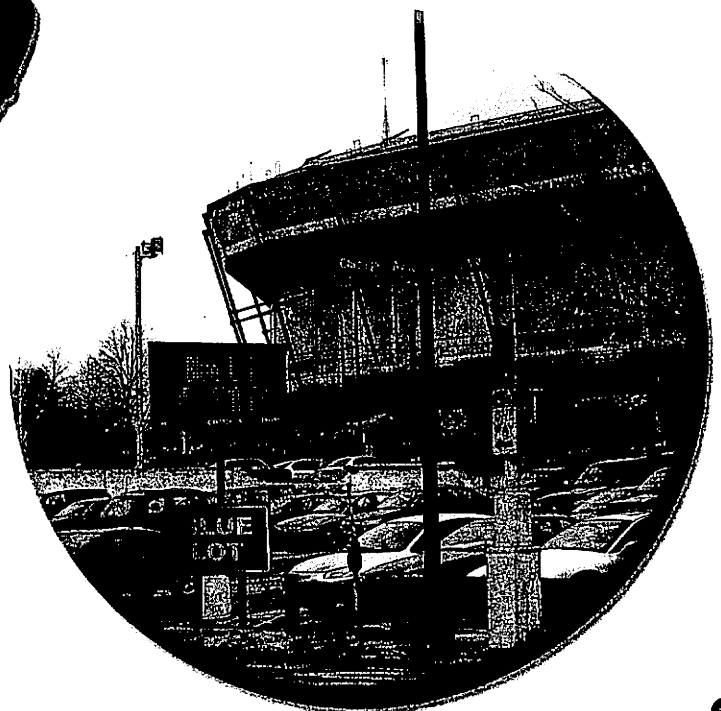
bcc:

Subj: Current Differential Counts

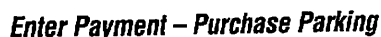
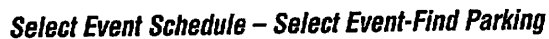
|             | Occupied | Available | Total |
|-------------|----------|-----------|-------|
| VIP Lot:    | 0002     | 0078      | 0080  |
| Club Lot:   | 0020     | 0020      | 0050  |
| Blue Lot:   | 0185     | 0415      | 0600  |
| Green Lot:  | 0055     | 0025      | 0080  |
| Red Lot:    | 1090     | 0110      | 1200  |
| Gold Lot:   | 0075     | 0025      | 0700  |
| Brown Lot:  | 1127     | 0173      | 1300  |
| Orange Lot: | 1068     | 0082      | 1150  |

Contact: Jack Lee  
Phone: 012.552.3551

[Send] [Outbox] [Drafts] [Cancel]

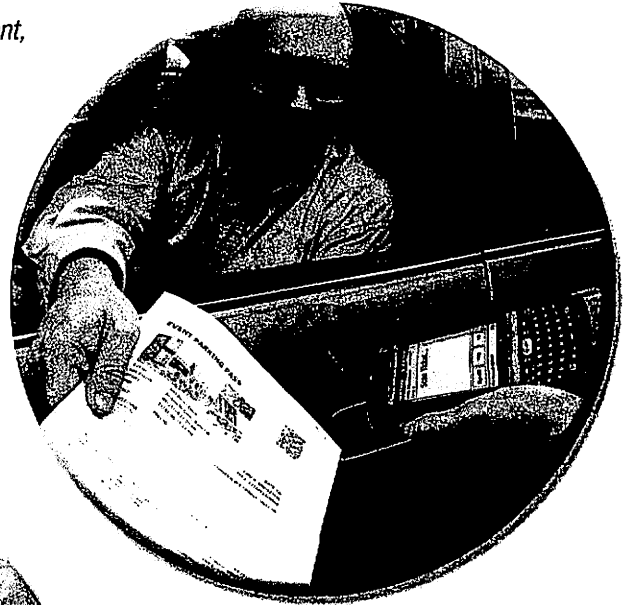


*The Amano McGann iParcProfessional Event System allows customers to purchase event parking passes from the comfort of their home. Just as you buy airline tickets online and print your boarding pass at home, Amano McGann standard browser-based web utility gives individuals a convenient way to purchase and reserve parking online. Customers can even send the pass to their cell phone for a totally paperless transaction. Whether you use the Amano McGann online event site, host your own site or prefer to interface with your existing ticketing vendor, Amano McGann has the solution.*

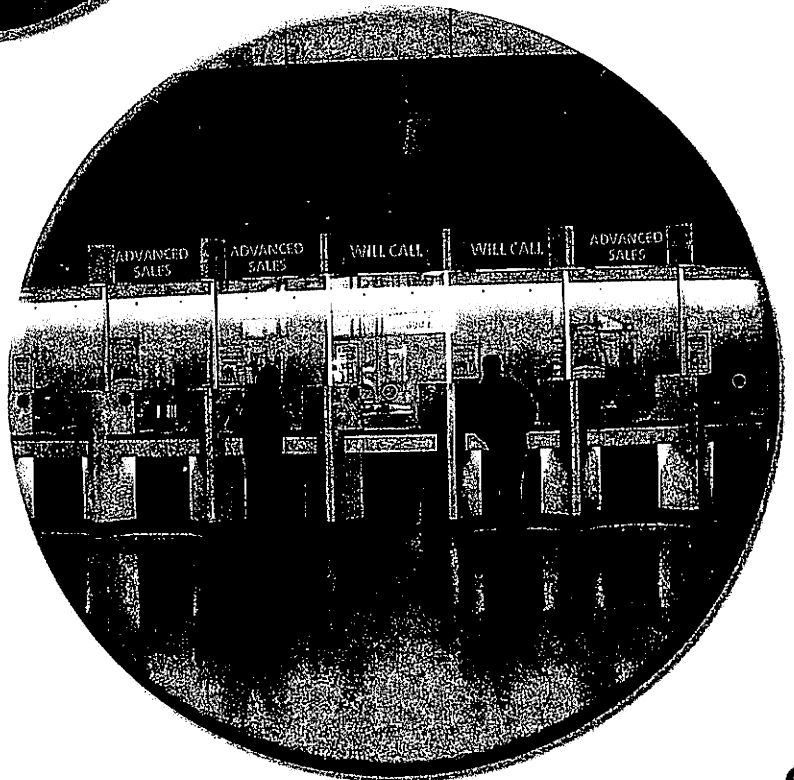




Amano McGann online sales lead to reduced in-lane transaction time, shorter lines, cashless transactions and happier customers. Using prepaid parking passes greatly expedites the transaction process. The prepaid parking pass is presented to the cashier who quickly scans the barcode. If the pass is valid for the event, the pass is returned to the patron and off they go. Customers aren't searching for money and cashiers aren't making change. It's that easy!



Amano McGann will also work with your event-ticketing vendor to provide a seamless integration of the parking pass ticket sales. This flexibility allows for the actual event ticket to double as the parking pass, eliminating the need to generate a separate pass for parking. Using an automated back office interface, Amano McGann and your ticket provider can populate the data fields prior to the start of the event. All "parking pass" prepaid sales are communicated real-time to the server and mobile in-lane device for fast, efficient processing. The customer presents the "parking pass" in-lane where the cashier scans the barcode. The information is checked against the database to verify authorization and the transaction is complete!



# Management Functions

## REAL-TIME MANAGEMENT AND AUDIT REPORTING

Amano McGann iParcProfessional Software reporting provides the power and flexibility to manage parking events effectively and efficiently. The special cashier event closeout report provides a consolidated view of all details for easy review and financial audit. The report records currency type and dollar values, credit card type and amounts, event by rate, number of transactions and tour of duty option.



### EVENT REVENUE CASHIER CLOSEOUT REPORT

From: 01/20/2010 00:00  
To: 01/20/2010 23:59

Report Rate/Time Range

Attendant

Location

Printed on 01/21/2010 15:28

Shift Sign On/Sign Off

Location: Lot B C D Lane 10 Machine Number 11

Sign On: 02/14/2010 06:20:53

Sign Off: 02/14/2010 16:29:44

Attendant: Tom Sorrenson Attd Num: 37

Payment Type Breakdown  
by Cash and Credit Cards

#### SALES RECAP

| Event       | Type      | Rate    | Cash       | Amex     | Visa     | MC       | Disc    | Total Amount | Transaction Count |
|-------------|-----------|---------|------------|----------|----------|----------|---------|--------------|-------------------|
| Surf Expo   | DAILY     | \$10.00 | \$1,610.00 | \$100.00 | \$100.00 | \$30.00  | \$0.00  | \$1,840.00   | 184               |
| Surf Expo   | EMPLOYEE  | \$6.00  | \$528.00   | \$60.00  | \$24.00  | \$60.00  | \$6.00  | \$678.00     | 113               |
| Surf Expo   | OVERSIZED | \$15.00 | \$450.00   | \$90.00  | \$150.00 | \$75.00  | \$30.00 | \$795.00     | 53                |
| Flower Show | DAILY     | \$10.00 | \$1,400.00 | \$80.00  | \$120.00 | \$30.00  | \$0.00  | \$1,630.00   | 163               |
| Flower Show | EMPLOYEE  | \$6.00  | \$1,320.00 | \$90.00  | \$24.00  | \$84.00  | \$12.00 | \$1,530.00   | 255               |
| Flower Show | OVERSIZED | \$15.00 | \$750.00   | \$60.00  | \$225.00 | \$90.00  | \$30.00 | \$1,155.00   | 77                |
| Total Sales |           |         | \$6,058.00 | \$480.00 | \$643.00 | \$369.00 | \$78.00 | \$7,628.00   | 845               |

Count Totals

Event by Rate Totals

#### SALES SUMMARY

Cash Transactions: 690  
Credit Card Transactions: 156  
Prepaid Transactions: 85  
Re-Entry: 20  
VIP Count: 12  
Total Count: 963  
Lane Loop Count: 963  
Cash: \$6,058.00  
Credit Card: \$1,570.00  
Total Sales: \$7,628.00  
Manual Transactions: 1  
Duplicate Receipts: 5

Transaction Count  
Summary Includes:  
Cash, Credit Card,  
Prepaid, Re-Entry  
and VIP

Revenue Summary  
Includes: Cash/Credit Card

Exception Reporting

Physical Vehicle Loop  
Count (with Tour-of-Duty  
Option Activated)

Amano McGann iParcProfessional Revenue

- Daily Revenue
- Transaction Reports
- Credit Card Reports
- General Totals Reports
- Count Reports

Our parking software revolutionized the industry with advanced selection and sorting features, report macros, and convenient drill-down data review. It provides the ability to export reports to common data format files and send them via email. Utilizing the built-in SQL builder makes custom reporting a breeze. This extensive report generator goes beyond the standard event closeout report by offering transaction report, general revenue report, and daily revenue, to name just a few examples.

And it's reporting in ways that make managing your operation easier than ever.

# Standard and Optional Features

## STANDARD FEATURES

### **Receipt Printing -**

You can configure your operation to print a receipt on every transaction, or only on demand. Save time and resources.

### **Shift Reports -**

You can set up your handheld to print shift reports as best fits your operation. Print a report automatically on sign off, or by request only. Or you can choose to print all reports from the host computer, and not print from the handheld all. You're in complete control.

### **Bar Code Imagers -**

Our handhelds can read 1D and 2D barcodes. We use the QR Code as our standard barcode. This technology allows you to send online parking purchases directly to smartphones which can be read directly in the lane, eliminating the need to print a paper copy.

### **Motorola App Center Program -**

We install and password protect our software on the handheld using the Motorola App Center Program. This keeps attendants from being able to access the underlying Windows Mobile OS, and keeps your operation secure.

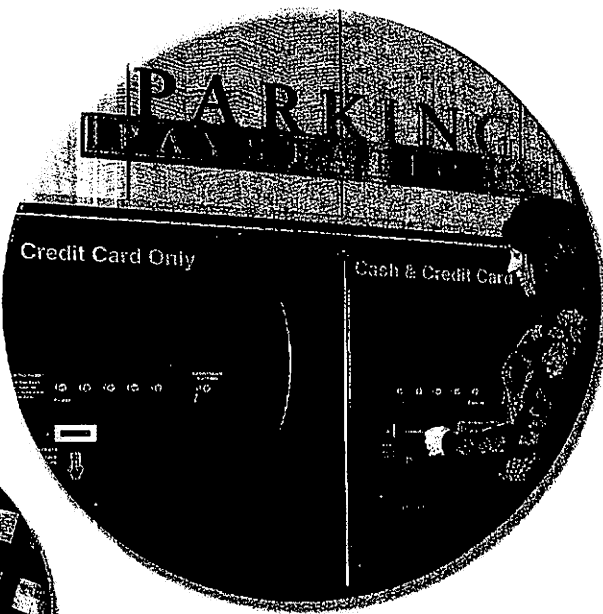



## OPTIONAL FEATURES

### **Event Gate Vending -**

We can configure an optional bluetooth device in the gate which allows the gate arm to be raised automatically from the handheld device.

### **Unattended Express Lanes -**

You can purchase our Ticket Dispenser with integrated barcode reader which lets you set up unattended express lanes for all prepaid parking purchases.

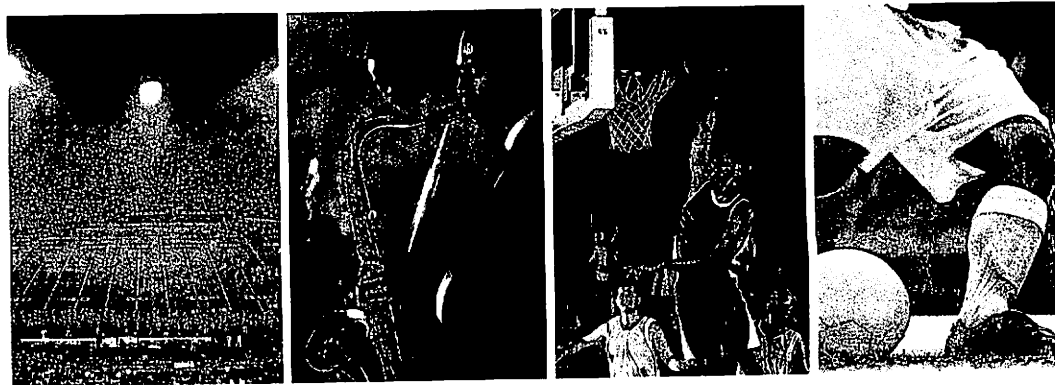


When selecting your event parking system, it pays to consider all of your future parking requirements. Carefully select a provider that can meet your current situation, but also your future needs.

As you do, keep in mind that Amano McGann's experience and technology set us apart.

Whether your needs include unattended parking, event, valet, reservation and prepaid parking or traditional exit cashing, Amano McGann has the ideal solution. Contact our sales team to see how we can help you in planning and engineering the best approach to your situation.

One system, one company and consolidated revenue management reporting, Amano McGann has the answer!



REPRESENTED BY:

**AMANO McGANN®**

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Tel: (612) 331-2020 [www.amanomcgann.com](http://www.amanomcgann.com)